

# **TAMILNADU STEEL TUBES LIMITED**<sup>4</sup>



# **Corporate Information**

The Board of Directors# Mr. Rakesh Goyal Managing Director

Mr. M.J. Lakshmi Narasimha Rao Lead Independent Director & Chairman

**Mr. N. Sudharsan** Whole time Director

**Mr. M.T. Elumalai** Whole time Director

**Mr. Bivashwa Das** Whole time Director

Mrs. Seshadhri Rajalakshmi Independent Director

Mr. Rajesh Sai lyer Independent Director

Mrs. Renuka Ramesh Independent Director

[\*As on August 14 2020]

#### **Board Committees#**

#### Audit Committee:

Mr. M.J. Lakshmi Narasimha Rao Mr. N.Sudharsan Mr. Rakesh Goyal Mr. Rajesh Sai Iyer Mrs. Renuka Ramesh Mrs. Seshadhri Rajalakshmi

#### Nomination and Remuneration Committee:

Mr. Rajesh Sai Iyer Mr. M.J. Lakshmi Narasimha Rao Mrs. Seshadhri Rajalakshmi

#### CSR Committee:

Mr. M.J. Lakshmi Narasimha Rao Mr. N Sudharsan Mrs. Renuka Ramesh Mr. Bivashwa Das Mrs. Seshadhri Rajalakshmi

#### **Risk Management Committee:**

Mr. M.J.Lakshmi Narasimha Rao Mr. Sudharsan Narasimhan

Mr. Bivashwa Das

#### Stakeholders Relationship Committee:

Mr. M.J. Lakshmi Narasimha Rao Mrs. Renuka Ramesh Mr. M.T. Elumalai Mr. Sudharsan Narasimhan Mrs. Seshadhri Rajalakshmi

#### **Executive Officers#**

**Mr. C Muruganandam** Company Secretary & Compliance Officer Mrs. G Chitra Chief Financial Officer

#### **Statutory Auditors:**

Mr. Abhay Kumar Jain M/s. Abhay Jain & Co Bhushaira House 6/46, Now roji Road, Chetpet, Chennai- 31

Cost Auditor: M/s Latha Venkatesh & Associates

#### Secretarial Auditor

Mr. V.S. Sowrirajan Practising Company Secretary <u>Internal Auditor:</u> Ms. N. Neerja, FCA <u>Compliance Advisor:</u> Ms. Sobana Pranesh, FCS <u>GST Audit:</u> Mr. TMN Kesavan, CA <u>Legal Advisor</u> Mr. P.R. Shankar, Advocate Supreme Court of India, New Delhi

#### **Corporate Identification Number (CIN)**

#### L27110TN1979PLC007887

Website www.tamilnadusteeltubesltd.com

#### Registrar & Share Transfer Agent:

M/s. Cameo Corporate Services Limited No.1 Subramanian Building Club House Road Chennai-600002 Ph: +91 44 4002 0723, 4002 0700 Fax: +91 44 4002 0129 E-mail: cameo@cameoindia.com

#### **Registered Office:**

Mercury Apartments, 1st Floor, 65, Pantheon Road, Egmore, Chennai-600 008 Ph: +91 44 28555653/ 28555673 E-mail:tnsteel79@gmail.com;tnt.share@yahoo.in

#### Factory:

B-10, Industrial Complex, Maraimalai Nagar-603209 Kancheepuram District Ph: +91 44 27452233

#### **Bankers**

HDFC Bank, Egmore City Union Bank, Chennai-1 City Union Bank, M.M. Nagar Indian Bank State Bank of India

# **Report Contents**

Corporate	01 About the Report
Overview	02 Message to Shareholder
1-30	04 Mission & Vision
	09 Hall Mark of Quality
	11 Brand
	12 Financial Highlights
	20 Value Added Statement
	22 Notice of 41 <sup>st</sup> AGM
Statutory	31 Board's Report Management Discussions
Reports	and Analysis
31-88	45 CSR Report
	51 Secretarial Audit Report – MR 3
	54 Energy Conservation & Technological
	Absorbtion
	57 Extract of Annual Report
	68 Report on Corporate Governance
Financial	89 Analysis of Standalone Financial Stts.
Statements	93 Auditors' Report
89-123	99 Balance Sheet, and P & L Account
	103 Cash Flow Stmnt.
	105 Notes on Accounts
	123 Green Initiative

# **Board of Directors**



**1Mr. Rakesh Goyal** Managing Director



Mr. M.J. Lakshmi Narasimha Rao, CA. Independent Director



Mrs. Renuka Ramesh, CA. Independent Director



Mrs. Seshadhri Rajalakshmi Independent Director



Mr. Rajesh Sai Iyer, CMA. Independent Director



**Mr. N. Sudharsan** Whole-time Director



**Mr.M.T.Elumalai** Whole-time Director



**Mr. Bivashwa Das** Whole-time Director

# About the Report

# Scope and Boundary of Reporting and Reporting Period

The Report covers financial and non-financial information and activities of TNT for the period April 1, 2019 to March 31, 2020. While the financial information has been audited by Abhay Jain & Co, Chartered Accountants.

1

# **Reporting Principles**

The Report is prepared in line with the Companies Act, 2013 (and the Rules made thereunder), Indian Accounting Standards, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Secretarial Standards.

# **Forward-looking Statements**

Certain statements in this Report relating to our business operations and prospects may be forward-looking statements. These statements can be identified by usage of words such as 'believes', 'estimates', 'anticipates', 'expects', 'intends', 'may', 'will', 'plans', 'outlook' and other words of similar meaning in connection with a discussion of future operating or financial performance. These forward-looking statements are dependent on assumptions, data or methods that may be incorrect or imprecise and hence may be incapable of being realised. Such statements are not guaranteed of future operating, financial and other results, but constitute our current expectations based on reasonable assumptions. The Company's actual results could materially differ from those projected in any forward-looking statements due to various future events, risks and uncertainties some of which are beyond our control. We do not assume any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

# Message to Shareholders

#### **Dear fellow Shareowners,**

It gives me great pleasure to share with you the performance of your Company in the Financial Year 2019-20. Our aim to strengthening our position as "South India's Largest Quality Pipe Manufacturer & Supplier", by expanding our supply in the Pipe Industry. While this was a year of extreme economic challenges for the world, a situation aggravated almost beyond measure by the unprecedented Covid-19 pandemic, your Company continued to play on its strengths and posted a stable performance.

The macro-economic factors that caused a slowdown in FY 2019-20 will continue in FY 2020-21, with the first half of Calendar Year (CY) 2020 completely dominated by the pandemic and the consequent lockdowns, and the US-China trade war still going on, two years after it began.

### **Covid-19 developments**

The Covid-19 outbreak from China was declared a pandemic by World Health Organization in the last quarter of the financial year, causing a social and economic turbulence. We have taken actions to ensure safety, health and well-being of our employees and their respective families.

## **Going Ahead**

During the Financial Year 2019-20, our Company completed 41 years of its tryst with the Nation, a vintage enjoyed by a mere handful of names in our corporate annals.

In spite of challenging macro environment in FY 2020, we passionately launched new products, advanced our product pipeline, pursued innovation, enhanced our manufacturing capabilities with improved technologies and made a real difference to the lives of people.

Made up of eminent personalities of professional progress and indubitable integrity, the Board guides the company in retaining its reputation of being professionally managed with its core values firmly rooted in demonstrating sound ethics and good corporate citizenship to deliver maximum value to its stakeholders.

TNT has a strong and dedicated team of Employees, responsive to every problem, to meet any challenge with purposeful grit and determination.

TNT's unique track record of innovative research and development has led to its recognition as a pioneer and trendsetter with several breakthroughs in Steel Tubes/Pipes over the years and more recently to include many new products that have widened its portfolio of value-added varieties for special and customized applications.

#### **Creating Digital System in Production:**

We are making a strategic transition by creating an Electronic/ Computer guided atmosphere to achieve the 100 % perfection of our products manufactured.

**Governance and Safety** TNT's Governance standards are built on the foundation of systems that support transparency and ethical business conduct. In an effort to strengthen risk management and internal controls, TNT instituted the Management System designed to operationalize harmonious work culture by codifying and embedding standardized processes.

### **Sustainability**

We are committed to making continuous improvements across the triple bottom line and enabling positive change in the society. Our ability to manage, utilize and transform our Production at a reduced cost and to supply the product in the Market at a competitive price to withstand the challenges during the current financial year

### Conclusion

We are in a rapidly changing the Pipe Manufacturing Industry where the digital connectivity and abundance of data is reshaping value creation models. We continue to improve and evolve consistently fostering an entrepreneurial mindset across the Organization. Overall, we delivered yet another year of good performance, achieving remarkable success across our businesses.

The Covid-19 pandemic may have an extended impact, but this means opportunities as well as challenges. The Board, through its engagement with the management, will guide the Company in recalibrating its growth strategy to address these challenges and to make use of the new opportunities. On behalf of the Board, we seek support from each and every stakeholder to bring prosperity to one and all. Before I conclude, I wish to thank all my Board Members, regulatory authorities, our management and employees and the larger stakeholder fraternity for their guidance and support.

With Best Wishes, Sincerely Yours,

Mr. RAKESH GOYAL Managing Director

THE "TNT" VISION	Sustain TNT 's position as one of South India's most valuable company through best class of performance, creating growing value for the Company's stakeholders.
THE "TNT" MISSION	To enhance the wealth generating capability of the enterprise in a environment, delivering superior and sustainable stakeholder value.
	TNT's Core Values are aimed at developing a customer- focused, high performance organization which creates value for all its stakeholders:
	<b>Trusteeship</b> As professional managers, we are conscious that TNT has been given to us in "trust" by all our stakeholders. We will actualize stakeholder value and interest on a long-term sustainable basis.
	<b>Customer Focus</b> We are always customer focused and will deliver what the customer needs in terms of value, quality and satisfaction.
CORE VALUES	Respect for People We are result oriented, setting high performance standards for ourselves as individuals and teams. We will simultaneously respect and value people and uphold humanness and human dignity. We acknowledge that every individual brings different perspectives and capabilities to the team and that a strong team is founded on a variety of perspectives.
	We want individuals to dream, value differences, create and experiment in pursuit of opportunities and achieve leadership through teamwork.
	<b>Excellence</b> We do what is right, do it well and win. We will strive for excellence in whatever we do.

⊫

#### Innovation

We will constantly pursue newer and better processes, products, services and management practices.

#### **Nation Orientation**

We are aware of our responsibility to generate economic value for our stakeholders. In pursuit of our goals, we will make no compromise in complying with applicable laws and regulations at all levels.

TNT is a board-managed professional company, committed to creating enduring value for the stakeholders. It has a rich organizational culture rooted in its core values of respect for people and belief in the empowerment. Its philosophy of all-round value creation is backed by strong corporate governance policies and systems.

#### TNT's corporate strategies are:

•

- Create multiple drivers of growth by developing business that best matches organizational capabilities in domestic markets.
- Continue to focus on the latest technology for galvanized and stainless-steel pipes production
- Benchmark the health of each branded products comprehensively across the criteria of Market Standing, Profitability and Internal Vitality
- Enhance the competitive power of the portfolio through synergies derived by blending the diverse skills and capabilities residing in TNT's business.
  - Create distributed leadership within the organization by nurturing talented and focused top management teams for the businesses.
    - Continuously strengthen and refine Corporate Governance processes and systems to catalyst the entrepreneurial energies of management by striking the golden balance between executive freedom and the need for effective control and accountability

# **CORPORATE STRATEGIES**

## Preamble

TNT's Code of Conduct ids derived from three interlinked fundamental principles, viz. good corporate governance, good corporate citizenship and exemplary personal conduct.

#### Philosophy

TNT recognizes society as an important stakeholder in this enterprise and therefore it is part of our responsibility to ensure that the organization is managed in a manner that protects and furthers the interests of our stakeholders.

#### **Corporate Governance Policy**

The Corporate Governance Policy is the apex level instrument guiding conduct of the affairs of the Company and clearly delineates the roles, responsibilities and authorities of the key entities in the governance structure of the Company

#### **Good Corporate Citizenship**

We recognize society as an important stakeholder in this enterprise and therefore it is part of our responsibility to practice good corporate citizenship.

#### **Personal Conduct**

All directors, senior management and employees are expected to demonstrate exemplary personal conduct by adhering to ethical manners such as transparency, audit ability, avoidance of conflict of interest, protection of confidential information and by leading an example.

#### Waivers

Any waiver of any provision of this Code of Conduct for a director, senior management or employee must be placed for approval before the Company's Board of Directors / Corporate Management Committee, as appropriate.

#### **Non-Adherence**

Any instance of non-adherence of this Code of Conduct should be brought to the attention of the immediate reporting authority with copies to the relevant Divisional Chief Executive / Head of Corporate Department and the Head of Corporate Human Resources.

#### **Duties of Independent Directors**

The duties of Independent Directors of the Company, as laid down under Schedule IV to the companies Act,2013 in pursuant to Clause 49 of the Listing Agreement with Stock Exchange

# **CODE OFCONDUCT**

#### 7

#### **Whistle-blower Policy**

It encourages Directors and employees to bring to the Company's attention, instances of unethical behaviour, actual or suspected incidents of fraud or violation of the Company's Code

In the 39 years of the company's operations, its products and services have been used in raising mega structures and iconic landmarks that symbolize a nation in progress.

TNT has played a meaningful role in the nation building process, providing quality building materials and services and sharing its expertise – touching the lives of generations of people in cities, towns and villages. Its presence has been vital in raising mega structures like dams, canals, irrigation schemes, power plants, ports, roads and railways besides enabling urban transformation with skyscrapers, flyover & bridges, airports and metro rail projects.

An indefatigable workforce supported by an extensive network of channel partners who cater to a vast number of individual house builders has marked TNT as a brand to trust for durability.

As the government moves ahead with plans for greater investments in infrastructure development, Smart Cities and urban transformation, the company has also revved up its capability to provide quality building materials and services to match the engineering excellence that go into implementing ambitious projects necessary in these segments

# **BUILDING INDIA**

MADE IN INDIA	Manufacturing Excellence TNT has been an unrivalled pioneer in South India's galvanized steel pipes and MS pipes industries. Its facilities for the manufacture of stainless steel, galvanized steel and M.S. Steel pipes, which have state-of-the-art technology including a considerable degree of automated process control systems, demonstrate high performance levels and assure consistent quality to match class standards. The recently commissioned new stainless in the existing plant is in itself a showcase of South India's project and engineering excellence.
	TNT stainless steel and galvanized steel pipes and MS pipes plants are capable of meeting specific needs of customers - beginning with the basic requirement of engineering units, builder, government agencies, automobile and textile industries and challenging demands of mega projects for water transport and other scaffolding projects, roofing projects and other specialized applications.
	TNT's team of engineers, shop floor associates and workers are considered among the best in the industry. The plants follow a strict regimen of safety management protocols. Excellence in Stainless steel, Galvanized steel pipes
	and MS pipes
BUILDING INNOVATIVENESS	TNT's unique track record of innovative research and development has led to its recognition as a pioneer and trendsetter with several breakthroughs in stainless steel, galvanized steel pipes and MS pipes over the years and more recently to include many years and more recently to include many new products that have widened its portfolio of value-added varieties of galvanized steel pipes and MS

pipes.

# Hallmark of Quality - STEEL PIPE

# ERW – G.I., BLACK & GALVANIZED and SS PIPES

**TNT** has been a trend setter in South India's steel industry. TNT has been the brand of choice for cities and villages as well as enduring structures for infrastructure and steel industry. Our range of steel pipes is marketed by a vast countrywide distribution network of over 100 dealers and more than 500 retailers.

9

# **Product Development**

TNT manufactures various sizes of pipes - Square, Rectangular and now introduced Stainless Steel Pipes for special applications – supplied in bulk for large areas. We have an assortment of special applications. Product Development is a vital role in our endeavor for customer excellence, enabled by a focus on applied research and innovation that drives quality, process improvement and application.

# Quality

TNT demonstrates a tradition of providing trustworthy and consistent quality through the application of modern technology to meet the needs and preferences of a nationwide customer base in the steel industry. TNT factory has the state-of-the-art process control instrumentation, quality control systems and testing laboratories manned by qualified personnel. As a result of this unwavering focus on quality, TNT pipes' specifications exceed statutory standards.

# TNT's S.S. Pipes

TNT's pioneering efforts in introducing stainless steel pipes coupled with the promotion of bulk steel pipes. Handling facilities have been responsible for redefining the pace and quality in metropolitan cities and in mega infrastructure projects. Today, TNT is one of the largest manufacturers of steel pipes in South India.

Numerous landmark structures in India's metro cities have been using TNT pipes in mega projects, townships, commercial complexes, factories, bridges, flyovers, roads, agricultural sector and railways.

TNT is manufactured under computer-controlled operations, transported and placed at site using sophisticated equipment and methods. The use of TNT pipe is an environment friendly practice that is sophisticated, ensures high levels of quality assurance and value addition and causes minimal disturbance to its surroundings. This makes its utility more significant in crowded cities and localities.

TNT pipes are supplied in a variety of grades and compositions to meet specific demands of customized applications – from simple requirements to meet the complex needs of mega projects.

**Customer Excellence**We do our utmost to create a unique experience for our customers. We do what it takes to see that the customer experiences value in everything we do – in our products, in our service, in our communication, in every transaction and in every interface involving the customer. This customer centric approach demands that we offer superior products, superior logistics and superior service.

A young and dynamic sales force manages the frontline engagement with customers. They work with a large contingent of dedicated channel partners who are in turn complemented by an

extensive network of retailer outlets that makes it easy to reach the masses of South India who make up our main customers.

Besides our standard offering, we promote an assortment of Premium products that incorporates enhanced technical features appropriate for different local conditions. Premium products come packed in tamper proof packaging.

A selection of routine studies and dipstick survey ensures that we always have the pulse of our valued clientele. Frontline sales personnel spend time in retail outlets to gather insights into the buying process from in-store consumer behaviour. Tools like Net promoter Score and the E3 Model (Economic, Emotional & Ego) helps gauge dealer satisfaction and understand their needs.

Customer Service teams offer a range of Technical Services from providing basic product knowledge to retail buyers to customized and fee-based services for the large buyer. A variety of other technical seminars and training programmes conducted by our Customer Service teams allow useful engagements with experienced engineers.

## **Innovative & Future Ready**

These and other such efforts seek to shape for the company a future as noteworthy as its past rendering it innovative and future ready in building sustainable solutions and enabling the people who can help make it happen.

### **LEADERSHIP & GOVERNANCE**

TNT is a professionally managed company with its core values based on ethics and good corporate citizenship. The Board of Directors comprises eminent professionals of unquestionable integrity, a majority of who are Independent Directors. The Board endeavours to maintain the company's tradition of upholding the highest standards of Corporate Governance. The Managing Director oversees day to day working and operations of the Company with the help of other Whole-time Directors. Also, he is assisted by the Executive Committee (Exeo) which includes the functional heads of Finance, Manufacturing, Marketing, Human Resources and Procurement. The Ex-co is responsible and accountable for overall business deliverables.

# A Brand That Cares

# **Sustainable Business:**

Your Company rejoices in greening the environs around us. A deep concern for conservation of the earth's precious resources is integrated into all activities of our value chain from slitting to sales. We continuously explore ways to make our business eco-friendlier; from deploying clean works techniques to transforming Factory into lush forests or useful water bodies. We minimize the use of chemicals that gainfully utilize industrial wastes.

All this helps cut our carbon footprint down to a level that is best in class. We have been among most sustainable companies and conducting sustainable business.

# A Caring Company:

We partner with the rural community living around our operations to improve the quality of their lives. In their well-being lies our license to operate.

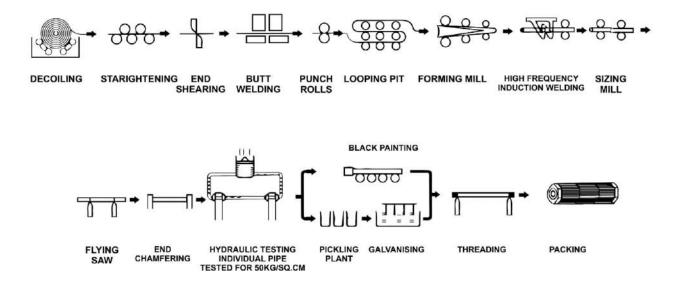
## **People - Architects of Success:**

**TNT** is proud to retain its position as the Best Employer to work for in the Steel Pipe Sector. The company's Human Resource function incorporates effective engagements with all levels of employees with a view to ensure that the workforce is close knit, motivated and ready to excel in the marketplace.

The Training programme, initiated in 2015, aims to re-engineer the work culture in our manufacturing units such that they can become more responsive to address the changing requirements of the industry. Our Shop floor associates endorsed this initiative as part of a remarkable common long-term accord with the company.

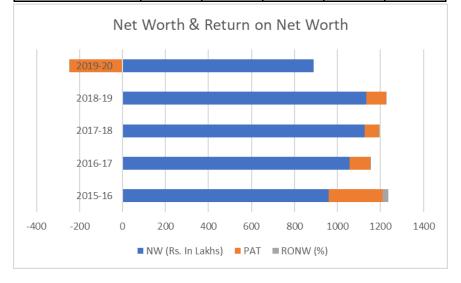
Efforts continued to make sure that training and leadership development processes are designed to enhance technical and functional capabilities, with special focus on nurturing young talent. This will help us meet emerging challenges and keep the organization's talent pool effervescent and future ready.

MACHINE LAY-OUT OF TAMILNADU STEEL TUBES LIMITED AT FACTORY LOCATED AT MARAIMALAI NAGAR

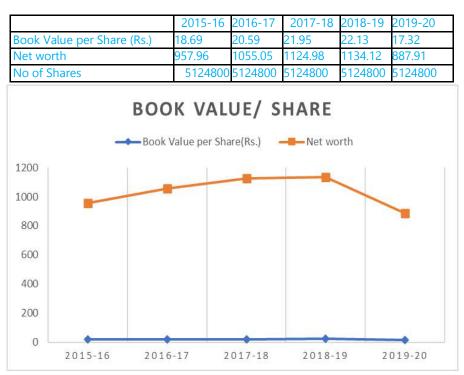


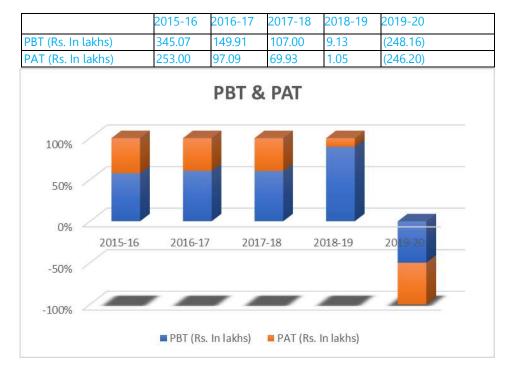
				(Rs. In L	akhs)
	2015-16	2016-17	2017-18	2018-19	2019-20
NW (Rs. In Lakhs)	957.96	1055.05	1124.98	1134.12	887.91
PAT	253.00	97.09	69.93	91.13	(246.20)
RONW (	%)26.41	9.20%	6.22%	0.81%	(27.73)%





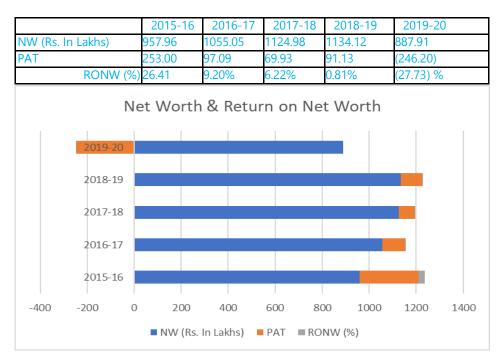
# 2. OPERATING EBITDA & OPERATING EBITDA MARGIN



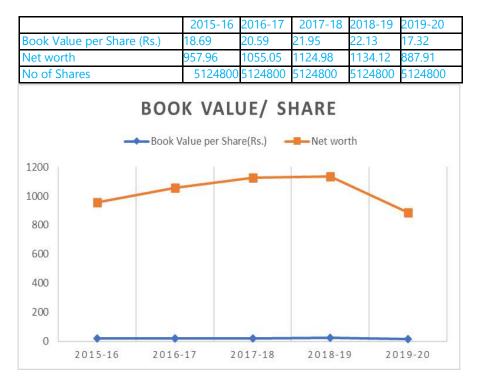


### 3. PROFIT BEFORE TAX & PROFIT AFTER TAX

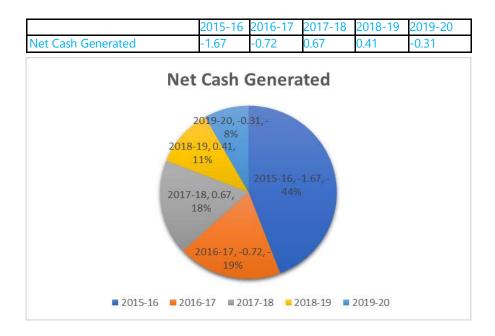
#### 4. NET WORTH & RETURN ON NET WORTH

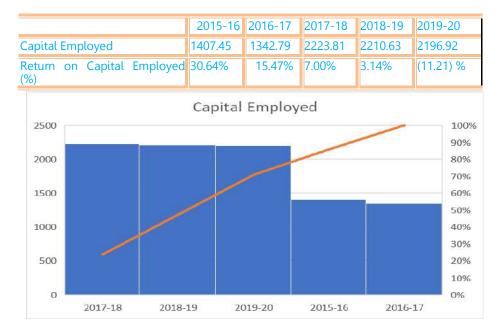


#### 5. BOOK VALUE PER SHARE (Rs.)



#### 6. NET CASH GENERATED FROM OPERATIONS (Rs.in crores)



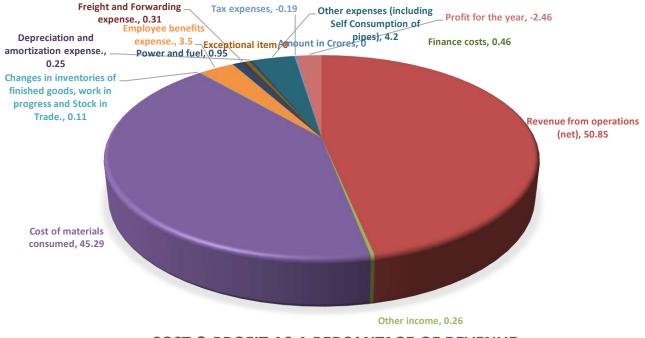


### 7. CAPITAL EMPLOYED & RETURN ON CAPITAL EMPLOYED

# TAMILNADU STEEL TUBES LIMITED

Cost & Profit as a Percentage of Revenue from Operations 2019-20

	(Amount in Cr	ores)
Revenue from operations (net)	50.85	<b>100%</b>
Other income	0.26	<b>100%</b>
Cost of materials consumed	45.29	<b>89</b> .%
Changes in inventories of finished goods, work in progress and Stock in Trad	le. 0.11	.02%
Employee benefits expense.	3.5	7%
Power and fuel	0.95	1.9%
Freight and Forwarding expense.	0.31	0.6%
Finance costs	0.46	0.90%
Depreciation and amortization expense.	0.25	0.50%
Other expenses (including Self Consumption of pipes)	4.2	8%
Exceptional item	-	1.23%
Tax expenses	-0.19	1.19%
Profit for the year	(2.46)	-4.83%

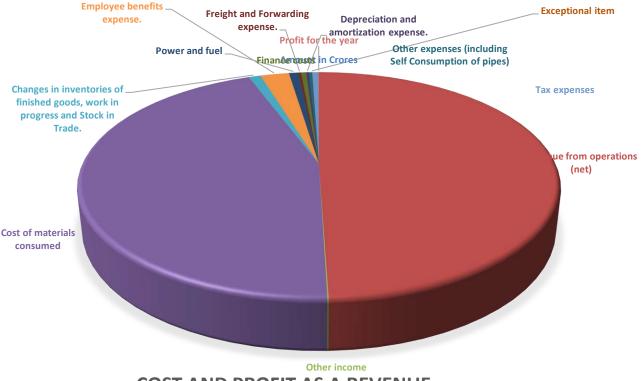


**COST & PROFIT AS A PERCANTAGE OF REVENUE** 

# **TAMILNADU STEEL TUBES LIMITED**

Cost & Profit as a Percentage of Revenue from Operations 2018-19

(A)	mount in Cr	ores)
Revenue from operations (net)	81.37	100%
Other income	0.12	100%
Cost of materials consumed	73.64	91%
Changes in inventories of finished goods, work in progress and Stock in Trade	e1.6	2.05%
Employee benefits expense.	3.8	3.43%
Power and fuel	1.26	1.91%
Freight and Forwarding expense.	0.35	2%
Finance costs	0.68	0.01%
Depreciation and amortization expense.	0.33	0.1%
Other expenses (including Self Consumption of pipes)	0.46	0.01%
Exceptional item	-	1.23%
Tax expenses	-0.8	1.19%
Profit for the year	0.09	3.23%



**COST AND PROFIT AS A REVENUE** 

# **STANDALONE FINANCIAL HIGHLIGHTS – 2010-11 to 2019-20**

(Rs. in lakhs)

PARTICULARS	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Revenue from operations	7753.28	8087.43	10354.56	10655.01	9397.20	7839.55	8051.16	9062.61	8137.41	5085.78
Total Income	7825.61	8088.60	10360.70	10658.33	9409.58	7911.29	8067.95	9070.07	8148.97	5111.36
Earnings before Depreciation, Finance Cost and Tax Expenses (EBDIT)	123.24	196.94	469.78	322.21	412.82	457.28	237.78	189.42	102.8	(210.33)
Depreciation and Amortisation	21.61	21.56	20.03	27.32	30.33	26.01	30.03	33.70	33.47	33.14
Exceptional Items	0.00	0.00	0.00	257.06	(308.54)	-	-	-		
Profit for the Year	0.87	71.03	215.87	356.31	479.57	253.00	97.09	69.93	9.13	(246.20)
Equity Dividend %	-	-	-	-	-	-	-	-		
Equity Share Capital	512.48	512.48	512.48	512.48	512.48	512.48	512.48	512.48	512.48	512.48
Reserves and Surplus	(904.17)	(833.14)	(617.26)	(260.95)	192.48	445.48	542.57	612.50	621.64	375.43
Net Worth	(391.69)	(320.66)	(104.78)	251.53	704.96	957.96	1055.05	1124.98	1134.12	887.91
Gross Fixed Assets	804.33	836.43	962.49	979.62	982.07	967.88	1034.72	1071.93	1077.82	299.50
Net Fixed Assets	153.47	168.37	276.97	283.44	229.42	208.60	257.37	251.67	228.73	190.80
Fotal Assets	1879.02	2739.02	2899.13	3356.68	2891.10	2697.38	3114.42	3372.99	3059.62	2612.24
Key Indicators	-	-	-	-	-	-	-	-		
Earnings Per Share	0.02	1.39	4.21	6.95	9.36	4.94	1.89	1.36	0.18	-4.80
Furnover per Share	151.29	157.81	202.05	207.91	183.37	152.97	157.11	176.83	158.78	99.31
Book Value Per Share	(7.64)	(6.26)	(2.04)	4.91	13.75	18.69	20.59	21.95	22.13	17.32
Debt: Equity Ratio	(5.80):1	(9.54):1	(28.67):1	12.35:1	3.1:1	1.82:1	1.95:1	0.98:1	1.70:1	1.94:1
BDIT/Gross Turnover %	1.59	2.44	4.54	3.02	4.39	5.83	2.95	2.09%	1.26%	(4.14%
Net Profit Margin %	0.01	0.88	2.08	3.34	5.10	3.23	1.21	0.77%	0.11%	(4.84%)
RONW %	(0.22)	(22.15)	(206.02)	141.66	68.03	26.41	9.20	6.22%	0.81%	(27.73%)

# <u>10 Years Report</u> STANDALONE OPERATING RESULTS – 2010-11 to 2019-20

(Rs. In Lakhs)

Particulars	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
TOTAL INCOME	7825.61	8088.60	10360.70	10658.33	9409.58	7911.29	8067.95	9070.07	8148.97	5111.37
PBDIT	123.24	196.94	469.78	322.21	412.82	457.28	237.78	189.41	94.44	(210.33)
DEPRECIATION	21.61	21.56	20.03	27.32	30.33	26.01	30.03	33.70	33.48	33.14
PBIT	101.64	175.38	449.75	294.89	382.49	431.27	207.75	155.71	84.26	(243.48)
РВТ	(2.16)	95.73	332.53	149.23	279.64	345.07	149.91	106.99	1.06	(248.17)
EXCEPTIONAL ITEM				(257.06)	(308.54)	-	0	0	0	0
	0.00	26.75	115 10	47.00	102.12	04.60	47.1.1	24.00	4 5	
ТАХ	0.00	26.75	115.10	47.80	102.13	94.68	47.11	34.99	1.5	
DEFERRED TAX	(3.03)	(2.05)	1.55	2.18	6.47	(2.61)	5.71	2.08	9.6	1.96
PAT	0.87	71.03	215.87	356.31	479.57	253.00	97.09	69.93	9.14	(246.20)

	VALUE ADDED STATEMENT							
PARTICULARS	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20		
(A) Sales	10,575.50	8,374.52	9,065.70	9062.61	8137.42	5085.78		
Total of A	10,575.50	8,374.52	9,065.7	9062.61	8137.42	5085.78		
(B) Less: Cost of Bought in Materials and Services								
1. Consumption of Materials	8,010.55	6,203.45	6,935.78	7890.42	7364.10	4529.58		
2. Increase in stock/(Decrease in Stock)	(103.34)	160.58	(39.85)	43.10	(15.95)	11.97		
3.Audit Fees	4.32	3.72	3.90	2.45	4.00	5.45		
4.Provision for Doubtful Debts	5.82	-	-	-	-			
5.Interest on working Capital loan from	-	-	-	-	-	-		
Banks	-	-	-	-	-			
6.Other Manufacturing & Admin	-	-	-	-	-	-		
Expenses	840.78	768.38	716.15	501.86	457.36	423.68		
7.Exceptional items	(308.54)	-	-	-	-			
Total of B	8,449.59	7,136.12	7,377.54	8437.83	7665.94	4970.69		
C) Value Added by Manufacturing &								
Trading Activities (A-B)	2,125.90	1,238.41	1,688.16	624.78	471.48	115.10		
(D ) Add: Other Income	12.39	71.74	16.34	7.46	11.55	25.58		
(E)Gross/Total Value Added (C+D)	2,138.29	1,310.15	1,704.50	632.24	483.03	140.68		
Application of Value Added	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20		
(A) Employees Benefit	188.69	269.45	361.40	442.82	380.22			
				442.02	300.22	351.01		
(B) Government fees		JI		442.02	300.22	351.01		
(B) Government fees Income Tax, Corporation Tax,		J		112.02	300.22	351.01		
	1,293.37	634.56		34.98	300.22	351.01		
I <b>ncome Tax, Corporation Tax,</b> Tax Distributed on Profits, Cess & Local Taxes	1,293.37 1,293.37	634.56 634.56	1,099.00		1.50	351.01		
Income Tax. Corporation Tax. Tax Distributed on Profits, Cess & Local Taxes Total of B	1,293.37			34.98		351.01		
Income Tax, Corporation Tax, Tax Distributed on Profits, Cess & Local Taxes Total of B (C) Investment Cost	1,293.37			34.98		351.01		
Income Tax, Corporation Tax, Tax Distributed on Profits, Cess & Local Taxes Total of B (C) Investment Cost Interest on Debentures	1,293.37	634.56		34.98 34.98		351.01 - -		
Income Tax, Corporation Tax, Tax Distributed on Profits, Cess & Local Taxes Total of B (C) Investment Cost Interest on Debentures Interest on Borrowings	1,293.37 1,293.37 - 102.85	634.56		34.98 34.98		351.01 - -		
Income Tax, Corporation Tax, Tax Distributed on Profits, Cess & Local Taxes Total of B (C) Investment Cost Interest on Debentures Interest on Borrowings Interest on Fixed Loans from Financial	1,293.37 1,293.37 - 102.85	634.56		34.98 34.98		351.01 - - 4.68		
Income Tax, Corporation Tax, Tax Distributed on Profits, Cess & Local Taxes	1,293.37 1,293.37 - 102.85	634.56	- -	34.98 34.98 978.39 -	-			
Income Tax, Corporation Tax, Tax Distributed on Profits, Cess & Local Taxes Total of B (C) Investment Cost Interest on Debentures Interest on Borrowings Interest on Fixed Loans from Financial Institution	1,293.37 1,293.37 - 102.85	634.56	- -	34.98 34.98 978.39 -	-			

PARTICULARS	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
(D)To Provide for Expansion & Maintenance of the Company						
Depreciation	30.33	26.01	30.03	33.70	33.47	33.14
Retained Profit	479.57	253.00	97.09	69.93	9.13	(246.20)
General Reserve	-	-	-	-	-	
Deferred Tax Account	6.47	(2.62)	5.72	3.70	(9.57)	(1.96)
Total of D	516.37	276.39	132.84	107.33	33.03	(215.02)
Total (A+B+C+D)	2,138.29	1,310.15	1,704.50	632.24	483.03	140.68

# Notes:

- 1. Cash and cash equivalents include Cash and bank balances, investment in short term deposits and mutual funds
- 2. Current maturities of Long-Term Borrowings have been included in Borrowings and excluding same from current liabilities.
- 3. Operating EBITDA: Profit from operations before other income, finance costs and depreciation and amortization expense.
- 4. Average Return on Capital Employed: EBIT/ Average Capital Employed (Capital Employed: Net worth + Long-term borrowings + Current maturities of Long-Term borrowings)
- 5. Return on Net worth: Profit after Tax / Net worth
- 6. Debts Equity Ratio: (Long-term borrowings + Current maturities of Long-Term borrowings)/ Shareholders' funds
- 7. Price Earnings Ratio: Market Price per share / Basic Earnings per share
- 8. Net worth per share: Net Worth / Number of Equity Shares
- 9. Current Assets: Total assets Fixed assets Investments
- 10. Current Liability: Current liability excluding Short-term borrowings + Long-term provisions

22

# NOTICE TAMILNADU STEEL TUBES LTD.

Regd. Office: Mercury Apts., 1st Floor, No. 65, Pantheon Road, Egmore, Chennai-600 008 Phones: 2855 5653 / 2855 5673; Fax: 091-044-2855 5643

# CIN: L27110TN1979PLC007887

E-mail: tnsteel79@gmail.com / tnt.share@yahoo.in / contact@tamilnadusteeltubesltd.com Web: www.tamilnadusteeltubesltd.com

# 41<sup>st</sup> ANNUAL GENERAL MEETING

NOTICE is hereby given that the Forty First Annual General Meeting of the Members of TAMILNADU STEEL TUBES LTD will be held on Tuesday, the 22<sup>nd</sup> September, 2020 at 10.00 A.M. Indian Standard time (IST), through Video Conferencing (VC)/ Other Audio-Visual Means (OAVM), at the Regd. Office of the Company Mercury Apartments 1<sup>st</sup> Floor, No. 65 Pantheon Road, Egmore Chennai 600 008, Tamil Nadu(Deemed Location) to transact the following Business:

## **ORDINARY BUSINESS:**

**Item No.1:** To receive, consider and adopt the Audited Financial Statement of the Company for the Financial Year Ended 31st March, 2020, together with the Reports of the Board of Directors and Auditors thereon.

# SPECIAL BUSINESS

# Item No. 2: To consider and if though fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution

**"RESOLVED THAT** pursuant to the recommendation of the Nomination and Remuneration Committee and approval of the Board of Directors of the Company, and in accordance with the provisions of Section 152, 196, 197, 198, 203 and other applicable provisions if any, of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification or re-enactment thereof) read with Schedule V of the Companies Act, 2013,, Mr Bivashwa Das, Director, who retire by rotation and eligible for re-appointment and seeking for the same, the consent of the members be and is hereby accorded for the reappointment of Shri Bivashwa Das (DIN:07253655) as a Whole Time Director of the Company for a further period of 5 years, with effect from 7<sup>th</sup> November 2020 with the terms and conditions including remuneration as set out in the Explanatory Statement annexed to the Notice convening this Annual General Meeting.

**RESOLVED FURTHER THAT** the remuneration payable to Shri Bivashwa Das shall not exceed the overall ceiling of the total managerial remuneration as provided under section 197 and Schedule V of the Companies Act, 2013 or such other limits as may be prescribed from time to time.

**RESOLVED FURTHER THAT** where in any financial year during the currency of his tenure, the Company has no profits or its profits are inadequate, the remuneration payable to Shri Bivashwa Das (DIN:07253655) Whole Time Director by way of salary, perquisites and allowances shall not exceed the maximum remuneration payable in accordance with Section II of Part II of Schedule V of the Companies Act, 2013 with liberty to the Board / Committee to decide the breakup of the remuneration from time to time in consultation with the Whole Time Director.

**RESOLVED FURTHER THAT** Shri Bivashwa Das, Whole Time Director be entrusted with such powers and perform such duties as may from time to time be delegated / entrusted to him subject to the supervision and control of the Board.

# Item No. 3: To consider and if though fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution

**"RESOLVED THAT** Pursuant to the recommendation of the Nomination and Remuneration Committee and approval of the Board of Directors of the Company, and in accordance with the provisions of Section 152, 196, 197, 198, 203 and other applicable provisions if any, of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications, or reenactment thereof) read with Schedule V of the Companies Act, 2013, Mr MT Elumalai, Director, who retire by rotation and eligible for re-appointment and seeking for the same, consent of the members be and is here by accorded for the re-appointment of Shri M.T. Elumalai (DIN:01278399) as a Whole Time Director of the Company for a further period of 5 years, with effect from 22<sup>nd</sup> September 2020, (i.e)from the conclusion of this 41<sup>st</sup> AGM till the conclusion of 46<sup>th</sup> AGM, with the terms and conditions including remuneration as set out in the Explanatory Statement annexed to the Notice convening this Annual General Meeting.

**RESOLVED FURTHER THAT** the remuneration payable to Shri M.T. Elumalai (DIN:01278399) shall not exceed the overall ceiling of the total managerial remuneration as provided under section 197 and Schedule V of the Companies Act, 2013 or such other limits as may be prescribed from time to time.

**RESOLVED FURTHER THAT** where in any financial year during the currency of his tenure, the Company has no profits or its profits are inadequate, the remuneration payable to Shri M.T. Elumalai (DIN:01278399) Whole Time Director by way of salary, perquisites and allowances shall not exceed the maximum remuneration payable in accordance with Section II of Part II of Schedule V of the Companies Act, 2013 with liberty to the Board / Committee to decide the breakup of the remuneration from time to time in consultation with the Whole Time Director.

**RESOLVED FURTHER THAT** Shri M.T. Elumalai (DIN:01278399) Whole Time Director be entrusted with such powers and perform such duties as may from time to time be delegated / entrusted to him subject to the supervision and control of the Board.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to do all such acts, deeds, matters and things as may be considered necessary, usual or expedient, to give effect to the aforesaid resolution.

# Item No.4: To consider and if though fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

**Resolved that** in accordance with the Provisions of Sec.151 read with Schedule IV of the Companies Act 2013 and Regulation 17 of the Securities and Exchange Board of India(Listing Obligations and Disclosure Requirements) Regulation 2015 or any amendment thereto or modification thereof this Meeting hereby approves the appointment of Mrs. Jyothi Satish (DIN: 08829015) as an Independent Director, representing small shareholders for a period of three years from 22<sup>nd</sup> September 2020, (i.e.) from the conclusion of this 41<sup>st</sup> AGM till the conclusion the 44<sup>th</sup> AGM or till such earlier date to conform with the policy on retirement and as may be determined by any applicable statutes rules regulations or guidelines.

## Item No. 5. Appointment and fixation of Remuneration to Cost Auditor:

To consider and, if thought fit, to pass, with or without modification(s), the following as an Ordinary Resolution:

**"RESOLVED THAT** pursuant to the Provisions of Section 148 and other applicable provisions of the Companies Act, 2013 and the Rules made there under (including any statutory modification(s) or re-enactment thereof for the time being in force), M/s Latha Venkatesh & Associates, Cost Accountants (Firm Regn. No.101017), Prop. CMA Latha Venkatesh (M.No.27953) recommended by

he Board of Directors at their meeting held on 14.08.2020 was reappointed as Cost Auditor to conduct the Audit of the Cost Records of the Company for the Financial year ending 31st March 2021, and fixing remuneration amounting to Rs. 80,000/- (Rupees Eighty Thousand only) plus Taxes as applicable and re-imbursement of out of pocket expenses incurred in connection with the aforesaid audit, be and are hereby confirmed and the same be placed before the members for their approval at the ensuing 41<sup>st</sup> AGM to be held on 22<sup>nd</sup> September 2020.

Item No. 6: Approval of related party transaction under section 188 of the companies act, 2013 and regulation 23 of SEBI (LODR) regulations, 2015.

To Sell/Lease, the Company's Factory Surplus Lands about 6.75 Acres, situated at Plots : B-10, & C-13 Indl. Complex, MM Nagar-603 209, Kancheepuram Dt.

To consider and if thought fit, to pass with or without modifications, the following Resolution as a "Special Resolution".

**RESOLVED THAT** the Company's Factory Surplus Lands about 6.75 Acres situated at B-10 & C-13, Industrial Complex, MM Nagar-603 209, Kancheepuram Dist., be and is hereby approved to execute under "Lease" or to "Sell" to Mrs Durga Devi Goyal, Mother of Shri. Rakesh Goyal the Managing Director, No. 18, Murrays Gate Rd., Alwarpet Chennai-18, since we have followed the arms length procedure and with a view to augment the income of the Company by gainfully Selling or / Leasing the vacant land in accordance with the norms of the Company and other Statutory compliances like Shareholders' approval through Special Resolution at the ensuing Annual General Meeting.

**RESOLVED FURTHER** that the consideration amount as well as Interest Free amount towards the said Lease or / Sale of the Factory Lands, be utilized by the Company for its developments in the competitive Market in Steel Industry and to overcome the present difficult situation being faced by the Company i.e. without any financial assistance either from any Financial Institutions or from Banks.

**FURTHER RESOLVED** that the matter be placed before the ensuing Annual General Meeting as a "Special Resolution" with appropriate Explanatory Statement.

No other Directors except Sri Rakesh Goyal, are interested in the Resolution.

## NOTE:

- 1. An Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013 ("the Act"), setting out material facts concerning the business under Item No.2-6 of the accompanying Notice, is annexed hereto. The Board of Directors of the Company has opined that the special business under Item No.2, to 6, being considered unavoidable, be transacted at 41<sup>st</sup> Annual General Meeting (AGM) of the Company.
- 2. In respect of items 3 to5, a statement giving additional information on the Directors seeking appointment/re-appointment is annexed herewith as required under SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

#### 24

### CDSL e-Voting System – For Remote e-voting and e-voting during AGM/EGM

1. As you are aware, in view of the situation arising due to COVID-19 global pandemic, the general meetings of the companies shall be conducted as per the guidelines issued by the Ministry of Corporate Affairs (MCA) vide Circular No. 14/2020 dated April 8, 2020, Circular No.17/2020 dated April 13, 2020 and Circular No. 20/2020 dated May 05, 2020. The forthcoming AGM will thus be held through video conferencing (VC) or other audio visual means (OAVM). Hence, Members can attend and participate in the ensuing AGM through VC/OAVM.

2. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM/EGM. For this purpose, the Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL.

3. The Members can join the AGM in the VC/OAVM mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available to at least 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.

4. The attendance of the Members attending the AGM through VC/OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.

5. Pursuant to MCA Circular No. 14/2020 dated April 08, 2020, , the facility to appoint proxy to attend and cast vote for the members is not available for this AGM However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the members such as the President of India or the Governor of a State or body corporate can attend the AGM/EGM through VC/OAVM and cast their votes through e-voting.

6. In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM/EGM has been uploaded on the website of the Company at www.tamilnadusteeltubesltd.com. The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively. The AGM/EGM Notice is also disseminated on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM/EGM) i.e. www.evotingindia.com.

7. The AGM/EGM has been convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular No. 14/2020 dated April 8, 2020 and MCA Circular No. 17/2020 dated April 13, 2020 and MCA Circular No. 20/2020 dated May 05, 2020.

## THE INTRUCTIONS FOR SHARHOLDRES FOR REMOTE E-VOTING ARE AS UNDER:

- (i) The voting period begins on 19<sup>th</sup> September 2020 10:00 A.M and ends on 21<sup>st</sup> September 2020 5 P.M. During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of 15<sup>th</sup> September 2020 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- (iii) The shareholders should log on to the e-voting website <u>www.evotingindia.com</u>.
- (iv) Click on "Shareholders" module.
- (v) Now enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company. Or,

Alternatively, if you are registered for CDSL's **EASI/EASIEST** e-services, you can log-in at <u>https://www.cdslindia.com</u> from <u>Login - Myeasi</u> using your login credentials. Once you successfully log-in to CDSL's **EASI/EASIEST** e-services, click on **e-Voting** option and proceed directly to cast your vote electronically.

- (vi) Next enter the Image Verification as displayed and Click on Login.
- (vii) If you are holding shares in demat form and had logged on to <u>www.evotingindia.com</u> and voted on an earlier e-voting of any company, then your existing password is to be used.
- (viii) If you are a first-time user follow the steps given below:

	For Shareholders holding shares in Demat Form and Physical Form						
PAN	Enter your 10-digit alpha-numeric *PAN issued by Income Tax Department						
	(Applicable for both demat shareholders as well as physical shareholders)						
	<ul> <li>Shareholders who have not updated their PAN with the Company/</li> </ul>						
	Depository Participant are requested to use the sequence number sent						
	Company/RTA or contact Company/RTA.						
Dividend Bank	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as						
Details	recorded in your demat account or in the company records in order to login.						
<b>OR</b> Date of	• If both the details are not recorded with the depository or company						
Birth (DOB)	please enter the member id / folio number in the Dividend Bank details						
	field as mentioned in instruction (v).						

- (ix) After entering these details appropriately, click on "SUBMIT" tab.
- (x) Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to

share your password with any other person and take utmost care to keep your password confidential.

- (xi) For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xii) Click on the EVSN for the relevant Tamil Nadu Steel Tubes Ltd., on which you choose to vote.
- (xiii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiv) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xvi) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvii) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xviii) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xix) Shareholders can also cast their vote using CDSL's mobile app "**m-Voting**". The m-Voting app can be downloaded from respective Store. Please follow the instructions as prompted by the mobile app while Remote Voting on your mobile.

## PROCESS FOR THOSE SHAREHOLDERS WHOSE EMAIL ADDRESSES ARE NOT REGISTERED WITH THE DEPOSITORIES FOR OBTAINING LOGIN CREDENTIALS FOR E-VOTING FOR THE RESOLUTIONS PROPOSED IN THIS NOTICE:

1. For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to <u>tnt.share@yahoo.in</u> and RTA – <u>cameo@cameoindia.com</u>

2. For Demat shareholders -, please provide Demat account details (CDSL-16-digit beneficiary ID or NSDL-16-digit DPID + CLID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to **tnt.share@yahoo.in** and RTA – <u>cameo@cameoindia.com</u>

# INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE EGM/AGM THROUGH VC/OAVM ARE AS UNDER:

1. Shareholder will be provided with a facility to attend the EGM/AGM through VC/OAVM through the CDSL e-Voting system. Shareholders may access the same at https://www.evotingindia.com under shareholders/members login by using the remote e-voting credentials. The link for VC/OAVM will be available in shareholder/members login where the EVSN of Company will be displayed.

- 2. Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
- 3. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 4. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- 5. Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance at least 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance7 days prior to meeting mentioning their name, demat account number, email id, mobile name, demat account number/folio number at (company email id). The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). These queries will be replied to by the company suitably by email.
- 6. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.

# INSTRUCTIONS FOR SHAREHOLDERS FOR E-VOTING DURING THE 41<sup>st</sup> ANNUAL GENERAL MEETINGARE AS UNDER: -

- 1. The procedure for e-Voting on the day of the EGM/AGM is same as the instructions mentioned above for Remote e-voting.
- 2. Only those shareholders, who are present in the EGM/AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the EGM/AGM.
- 3. If any Votes are cast by the shareholders through the e-voting available during the EGM/AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
- 4. Shareholders who have voted through Remote e-Voting will be eligible to attend the EGM/AGM. However, they will not be eligible to vote at the EGM/AGM.

#### Note for Non – Individual Shareholders and Custodians

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to <u>www.evotingindia.com</u> and register themselves in the "Corporates" module.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to <u>helpdesk.evoting@cdslindia.com</u>.

- After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; <u>tnt.share@yahoo.in</u>, if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer Mr VS Sowrirajan, PCS, mail: <u>vssowrirajan@gmail.com</u> to verify the same.

If you have any queries or issues regarding attending AGM & e-Voting from the e-Voting System, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <u>www.evotingindia.com</u>, under help section or write an email to <u>helpdesk.evoting@cdslindia.com</u> or contact Mr. Nitin Kunder (022- 23058738) or Mr. Mehboob Lakhani (022-23058543) or Mr. Rakesh Dalvi (022-23058542).

# STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

# Item No.2:

The Members at the 36th Annual General Meeting held on 23rd September, 2015 approved the appointment of Mr. Bivashwa Das as Whole time Director of the Company for a period of five years with effect from November 07, 2015. Mr. Bivashwa Das is completing his present term on November 06<sup>th</sup>, 2020. The Board of Directors pursuant to the recommendation of Nomination and Remuneration Committee, in their meeting held on 14<sup>th</sup> August 2020 reappointed Mr. Bivashwa Das who retire by rotation, for a period of five years from 7<sup>th</sup> November 2020, with a remuneration of Rs.27,500/- p.m. plus perks as approved by the Board, which is further subject to requisite approval from the shareholders at the ensuing AGM and in accordance with the applicable provisions of the Companies Act, 2013.

## Item No.3:

The Members at the 38th Annual General Meeting held on 4th September, 2017 approved the appointment of Mr. M.T. Elumalai as Whole time Director of the Company for a period of three years with effect from the said date. Mr.T.Elumalai has completed his present term on 21st September 2020. The Board of Directors pursuant to the recommendation of Nomination and Remuneration Committee, in their meeting held on August 14, 2020 reappointed Mr. M.T Elumalai who retire by rotation, as Whole Time Director of the Company with effect from 22nd September 2020, for a term of 5 years, with a remuneration of Rs.30,000/- p.m. plus perks as approved by the Board, which is further subject to requisite approval from the shareholders at the ensuing AGM and in accordance with the applicable provisions of the Companies Act. 2013.

## Item No.4:

According to the Provisions of Companies Act 2013, Sec.151, Every Listed Company may have one Director Elected by Small Shareholders. Rule 7(1) The Companies (Appointment and Qualification of Directors) Rules 2014 provides that the Company can suo motu appoint such Directors and such appointed Director will be considered as independent Director. Accordingly we have appointed Mrs. Renuka Ramesh as Independent Director representing Small Shareholders for a period of three years from 4<sup>th</sup> September 2017, and it was necessitated to fill the vacancy of Independent Directory representing Small Share holders. The Board recommended Mrs. Jyothi Satish, as Independent Director representing Small Shareholders for a period of three years from 22<sup>nd</sup> September 2020. 29

## Item No.5:

The Board of Directors of the Company, on the recommendation of the Audit Committee, approved the reappointment and remuneration of M/s Latha Venkatesh & Associates (Firm Regd. No. 101017) Cost Accountants, to conduct the audit of the cost records of the Company for the financial year ending 31st March, 2021. In terms of the provisions of Section 148(3) of the Companies Act, 2013 read with Rule 14(a)(ii) of the Companies (Audit and Auditors) Rules 2014, the remuneration payable to the Cost Auditor is required to be approved by the members of the Company. Accordingly the consent of the Members is sought for passing an Ordinary Resolution as set out at Item No. 5 of the Company's Notice for appointment and fixation of the Directors or Key Managerial Personnel and their relatives, are concerned or interested (financially or otherwise) in this Resolution.

#### Item No.6

In accordance with Regulation 23 of SEBI (LODR) Regulations, 2015 ("Regulations"), all material related party transactions shall be placed for approval of the shareholders in the General Meeting.

The Board of Directors of the Company based on the recommendations of the Audit Committee, considered this at its meeting held on August 14, 2020, and recommended this to Shareholders for their approval. Accordingly, the approval of the shareholders by way **of Special Resolution** is sought under Section 188 of the Companies Act, 2013, the Companies (Meeting of Board and its Powers) Rules, 2014 to enable the Company to enter into related Party Transactions. The particulars of the Related Party Transactions, which are required to be stated in the Explanatory Statement, as per Rule 15(3) of the Companies (Meetings of Board and its Powers) Rules, 2014 are as follows: Our Statutory auditor has quantified and confirmed that an amount of Rs.13,01,11,191/-(Rupees Thirteen Crore one lakh eleven thousand one hundred ninety one) as cost of the Land was collected ,during the previous years from Mrs.Durga Devi Goyal mother of Mr.Rakesh Goyal, Managing Director, was treated under the head "Lease Advance".The Cost of the Land was fixed as Rs.13,00,00,00 (RupeesThirteen Crores) and the transaction is concluded as per the Company's arms length policy. A Detailed statement was annexed herewith in Annexure – VIII AOC 2 Related party transactions. `Accordingly, the details of all related party transactions entered and are still subsisting are given here in belowfor approval of the shareholders

Sl. No	Name of the related party	Nature o Relationship	f Nature of transaction	Area
1	Mrs. Durga Devi Goyal	Mother	Lease /Ageement to sell/sell property	6.75 acres.

Except Mr. Rakesh Goyal, Managing Director, none of the Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested, financially or otherwise, in the said Resolution. By Order of the Board

For Tamil Nadu Steel Tubes Ltd

Place: Chennai Date: 14.08.2020

C.Muruganandam Company Secretary

### **ANNEXURE TO THE NOTICE**

Statement pursuant to the provisions of section ii of part ii of schedule v of the companies act, 2013 [including secretarial standard – 2 and SEBI (LODR) regulations, 2015, as applicable] in respect of item nos. 4 of the notice.

# 1. details of directors retiring by rotation / seeking appointment/ re-appointment at the ensuing annual general meeting [as per SEBI (LODR) Regulation, 2015]

Name	Bivashwa Das	M .T. Elumalai	Ms. Jyothi Satish
DIN	07352655	01278399	08829015
Date of Birth	23.05.1984	20.09.1958	20.05.1971
Qualification	B. A	B. A	Cost Accountant
Experience (including expertise in specific functional area) / Brief Resume	A Graduate and has a work experience of over 20 years in the Steel Industry particularly in ERW Pipe.	A Graduate and having in depth knowledge over 15 years in the Steel Industry. He is responsible for overseeing the operations of the Unit.	A professional and a qualified CMA having experience over 10 years. In various industry. He has a rich experience over 10 years in Cost & Management Accounting.
Date of First appointment	07.11.2015	23.09.2015	22.09.2020
Name of the compa nies in which he/she holds Directorship of Boards	NIL	NIL	NIL
Name of the Compa nies in which he/she holds membership of the Committees of the Board	NIL	NIL	NIL
No. of shares held in the Company	NIL	NIL	NIL
Nationality	Indian	Indian	Indian

# 31 BOARD'S REPORT & MANAGEMENT DISCUSSION AND ANALYSIS

Dear Members,

Your Directors presents the **41st Annual Report** of the Business and operation of Tamilnadu Steel Tubes Limited ('the Company') along with the Audited Financial Statements for the Financial Year ('FY') ended 31st March, 2020.

## 1. FINANCIAL RESULTS (standalone):

The Company's Financial Results for the year ended 31st March 2020 is summarized below:

	[Rs	. in Crore]
	2019-20	2018-19
Revenue from Operations (Net) and other income	50.85	81.37
Profit Before Tax (PBT)	(2.48)	0.01
Provision for Tax	(0.02)	(0.08)
Profit After Tax (PAT)	(2.46)	0.09
Other Comprehensive Income		-
Total Comprehensive Income	(2.46)	0.09
Balance brought forward from previous year	5.90	5.81
Profit available for Appropriations		5.90
Appropriations:		
Interim Equity Dividend	-	-
Proposed Final Equity Dividend	-	-
Tax on Equity Dividends		-
Transfer to General Reserve		-
Surplus carried to the next year's account	3.44	5.90

### 2. OVERVIEW OF COMPANY'S FINANCIAL PERFORMANCE

#### **Consolidated Revenue**

Total income, comprising Revenue from Operations (Net) and other income for the year was Rs. 50.85 Crore, as compared to Rs. 81.37 Crore in 2018-19. Total Revenue from Operations (Net) have been slashed in the year 2019-20.

### **Other Operating Revenue**

Other operating revenue for the year ended March 31, 2020 includes Rs0.26 Crore (last year Rs. 0.12Crore)

### **Profit before Tax**

Loss posted before tax for the year is Rs. 2.48 Crore

### **Total Comprehensive Income**

Total Comprehensive loss for the year is Rs. 2.46 Crore as compared to income of Rs. 0.90 Crore in 2018-19.

#### **Emergence of Covid-19**

Towards the end of the financial year, the World Health Organization (WHO) declared Covid-19 a pandemic and the outbreak, which infected millions, has resulted in deaths of a significant number of people globally. Covid-19 is seen having an unprecedented impact on people and economies worldwide. The Company is taking all necessary measures in terms of mitigating the impact of the challenges being faced in the business. The Company is working towards being resilient in order to sail through the current situation. It is focused on controlling the fixed costs, maintaining liquidity and closely monitoring the supply chain to ensure that the manufacturing facilities operate smoothly.

The Ministry of Home Affairs, Government of India on March 24, 2020 notified the first ever nationwide lockdown in India to contain the outbreak of Covid-19 pandemic. The operations were disrupted at manufacturing facility, as a result operation was disrupted due to absence of transportation facilities in the last week of March 2020 resulting in lower revenue with higher fixed expenses.

#### **Material Changes and Commitments**

Except as disclosed elsewhere in this Report, no material changes and commitments which could affect the Company's financial position have occurred between the end of the financial year of the Company and date of this Report.

### 3. TRANSFER TO RESERVES

No profits for FY 2019-20 have been transferred to Reserve.

#### 4. CASH & CASH EQUIVALENT

Cash and Cash Equivalent as at March 31, 2020 was Rs.1.83 Crores. The Company Continues to focus on judicious management of its working capital. Receivables, inventories and other working capital parameters were kept under strict check through continuous monitoring.

#### 5. DIVIDEND

Your Directors has not recommended any dividend for this year.

#### 6. SHARE CAPITAL

The Company's paid up Equity Share Capital as on March 31st 2020 is Rs.5.12 Crore. The Company has neither issued any shares with differential rights as to Dividend, Voting or otherwise nor issued shares (including sweat equity shares) to the Employees or Directors of the company under any Scheme. As on March 31, 2020 none of the Directors of the Company hold shares of convertible instruments of the Company.

No disclosure is required under Section 67(3)(c) of the Act, in respect of voting rights not exercised directly by the employees of the Company as the provisions of the said Section are not applicable.

#### 7. PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS

Details of Loans, Guarantees and Investments covered under the provisions of Section 186 of the Companies Act, 2013 are given in the notes to the Financial Statements.

#### 8. STANDALONE FINANCIAL STATEMENTS

The Standalone Financial Statements of the Company for the Financial Year Ended 31st March 2020 is prepared in compliance with the applicable provisions of the Act, Indian Accounting Standards (Ind-AS) and as prescribed by Securities and Exchange Board of India (SEBI) under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as 'the SEBI (LODR) Regulations, 2015). The Financial Statements of the Company for the year ended 31st March 2020 have been disclosed as per Division II of Schedule III to the Companies Act, 2013.

Pursuant to the provisions of Section 136 of the Companies Act, the Financial Statements of the Company, the Standalone Financial Statements along with all relevant documents and the Auditors' Report thereon form part of this Annual Report. The Financial Statements as stated above are also available on the website of the company and can be accessed at the web link www.tamilnadusteeltubesltd.com

# 9. AWARDS AND CERTIFICATIONS

In two consecutive years, the company has conferred Export Award from EEPC for highest export of their products.

# **10. CORPORATE SOCIAL RESPONSIBILITY (CSR):**

At present, the company is not falling under purview/ compliance of the same as per section 135 of the Companies Act, 2013. However, the Company's CSR Policy has been re-stated making it more comprehensive and in alignment with the requirements of the Act, when applicable. The Company is committed to Corporate Social Responsibility and strongly believes that the business objectives of the Company must be in congruence with the legitimate development needs of the society in which it operates.

# II. CORPORATE GOVERNANCE

A separate Section on Corporate Governance practices followed by the Company, together with a Certificate from the Company's Auditors confirming compliance, forms a part of this Annual Report, as per SEBI (LODR) Regulations 2015.

# **12. ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO**

The information on Conservation of Energy, Technology absorption and Foreign Exchange earnings and outgo as stipulated in Section 134(3)(m) of the Act, and the Rules framed there under is annexed herewith to the Board's Report.

# 13. PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES

All transactions with related parties are placed before the Audit Committee as also the Board of approval prior omnibus approval of the Audit Committee and the Board is obtained for the transactions which are of a foreseen and repetitive nature. The transactions entered into pursuant to the omnibus approval so granted are audited and a statement giving details of all related party transactions is placed before the Audit Committee and the Board of Directors for their approval on a quarterly basis. The statement is supported by a Certificate from the CEO & MD and the CFO. Your Company has developed a related party transactions manual, standard operating procedures for the purpose of identification and monitoring of related party transactions.

The policy on related party transactions as approved by the board is available on the Company's website and can be accessed through weblink: http://www.tamilnadusteeltubesltd. All transactions entered into with related parties during the year were on an arm's length pricing basis and were in the ordinary course of business. There were no material related party transactions i.e transactions exceeding ten percent of the annual consolidated turnover as per the last Audited Financial Statements entered into during the year. Accordingly, there are no transactions that are required to be reported in form AOC 2.

None of the Directors or the Key Managerial Personnel has any pecuniary relationships or transactions vis-à-vis the Company.

# **14. DIRECTORS AND KEY MANAGERIAL PERSONNEL**

The Board of your Company is duly constituted in accordance with the requirements of the Companies Act, 2013 and SEBI Regulations.

## Directors and KMPs resigned and appointed during the year:

- 1 Mr. C Muruganandam, an Associate Member of the Institute of Company Secretaries of India, has been appointed as the Company Secretary & Compliance Officer of the Company w.e.f. 15.05.2019.
- 2 Mr. Mahaveer Singh, Whole-time Director has resigned w.e.f. 14th August 2019.
- 3 Mr. N Sudharsan, has resigned as CFO and appointed as Whole-time Director, w.e.f. 14th August 2019.
- 4 Mrs. G Chitra has been appointed as CFO w.e.f. 14th August 2019.

Further, the Company has received declarations from all the Independent Directors stating that they meet the criteria of Independence as given under Section 149(7) of the Companies Act, 2013 and the relevant provisions of the Listing Regulations.

Further, in accordance with the provisions of Companies Act, 2013 and the Articles of Association of the Company, Mr.Bivashwa Das and Mr.T.Elumalai, whole time Directors of the Company, retires by rotation at the ensuing Annual General Meeting and being eligible has offered, themself for reappointment. Mrs. Renuka Ramesh, small shareholders Director of the Company, whose term of office has ended on 04.09.2020, has resigned from the Board of Directors. In her place Mrs. Jyothi Satish has been appointed as Small Shareholders Director w.e.f. 22.09.2020

The required information of the Directors being appointed, pursuant to the provisions of the Listing Regulations, forms part of the Annual Report.

There was no change in the composition of the Board of Directors and the Key Managerial Personnel, except as stated above.

The following persons have been designated as Key Managerial Personnel of the Company pursuant to section 2(51) and section 203 of the Act, read with the Rules framed there under.

- 1. Mr. Rakesh Goyal Managing Director
- 2. Mr. C. Muruganandam Company Secretary & Head Compliance
- 3. Mr. N. Sudharsan Whole-time Director
- 4. Mr. M.T. Elumalai Whole-time Director
- 5. Mr. Bivashwa Das Whole-time Director
- 6. Mrs. G Chitra Chief Financial Officer

### **I5. DIRECTORS' REMUNERATION POLICY AND CRITERIA FOR MATTERS UNDER SECTION 178**

Information regarding Directors' Remuneration Policy and criteria for determining qualifications, positive attributes, independence of a director and other matters provided under sub-section (3) of section 178 are provided in the Corporate Governance Report.

### 16. AUDITORS

### **Statutory Auditors**

The members, in the 38th Annual General Meeting held on September 4, 2017, appointed M/s. Abhaya Jain & Co., Chartered Accountants, [Firm's Registration No. 000008S] as the Statutory Auditors of the Company, to hold office for a term of 5 (five) years from the conclusion of the 38th Annual General Meeting (AGM) of the Company held in the financial year 2016-17 until the conclusion of the43rd AGM of the Company for the financial year 2021-22 on such remuneration as may be determined by the Board of Directors.

Pursuant to the amendment to Section 139 of the Companies Act, 2013 which was notified on May 7, 2018, ratification of appointment of Statutory Auditors at every AGM is no longer required. There are no qualifications, reservation or adverse remark or disclaimer made in the audit report for the Financial Year 2019-20.

The notes to accounts referred to in the Auditors' Report are self-explanatory and therefore, do not call for any further comments.

### **Cost Auditors**

On the recommendation of the Audit Committee the Board of Directors appointed M/s. Latha Venkatesh & Associates, Cost Accountants (Firm Registration No. 101017), as Cost Auditor of the Company for the financial year 2020-21 under Section 148 of the Companies Act, 2013 read with The Companies (Cost Records and Audit) Amendment Rules, 2014. M/s Latha Venkatesh & Associates has confirmed that they are free from disqualification specified under Section 141 (3) and proviso to Section 148 (3) read with Section 141 (4) of the Companies Act 2013 and that their appointment meets the requirements of Section 141 (3) (g) of the Companies Act, 2013. They have further confirmed their independent status and an arm's length relationship with the Company.

The remuneration payable to the Cost Auditor is required to be placed before the Members at the ensuing AGM for their confirmation and approval. Accordingly, a Resolution for seeking appointment and remuneration payable to Cost Auditor is included at Item No. 5 of the notice convening the Annual General Meeting.

#### Secretarial Audit

The Company has appointed Mr. VS Sowri Rajan (FCS 2368) / Company Secretaries in Practice, to undertake the Secretarial Audit of the Company pursuant to the provisions of Section 204 of the Companies Act 2013 and The Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014 for the Financial Year 2019-20. The Report of the Secretarial Auditor is annexed to the Board's Report as Annexure.

### **17. MEETINGS**

#### **Board Meetings**

During the year under report, four (4) Board Meetings were convened and held, the details of which are given in the Corporate Governance Report.

### Audit Committee

The Audit Committee comprises Six (6) membrs of which four including the chairman of the committee are Independent Directors. During the year, four (4) Audit Committee Meetings were convened and held. Details of the committee are given in the Corporate Governance Report.

### **GSR Committee**

The CSR Committee comprises Five (5) members of which three including the Chairman of the Committee are Independent Directors. The Committee met once during the reporting period. Details of the Committee are given in the Corporate Governance Report.

### d8. SECRETARIAL STANDARDS OF ICSI

Pursuant to the approval given on 10 April 2015 by the Central Government to the Secretarial Standards Specified by the Institute of Company Secretaries of India, the Secretarial Standards on Meetings of the Board of Directors (SS-1) and General Meetings (SS-2) came into effect from 1 July 2015. The said standards were further amended w.e.f. 1 October 2017. The Company is in compliance with the same.

### **19 EXTRACT OF ANNUAL RETURN**

tAs required by Sec. 92(3) of the Act and the Rules framed there-under, the extract of the Annual Return in Form MGT 9 is available on the website of www.tamilnadusteeltubesltd.com.

### 20. DETAILS IN RESPECT OF FRAUDS REPORTED BY AUDITORS UNDER SECTION 143(12)

During the year under review, there were no frauds reported by the auditors to the Audit Committee or the Board under section 143(12) of the Companies Act, 2013.

## 21. DIRECTORS' RESPONSIBILITY STATEMENT

To the best of their knowledge and belief in accordance to the information and explanations obtained by them, your Directors make the following statement in terms of Section 134 of the Companies Act, 2013:

- a) that in the preparation of the Annual Financial Statements for the Financial Year Ended March 31, 2020, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- b) that such accounting policies as mentioned in Note 2 of the Notes to the Accounts have been selected and applied consistently and judgment and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on March 31, 2020, and of the Profit of the Company for the year ended on that date;
- c) that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) That the annual accounts have been prepared on a going concern basis;
- e) That proper internal financial controls laid down by the Directors were followed by the Company and such internal financial controls are adequate and were operating effectively; and
- f) That proper systems to ensure compliance with the provisions of all applicable laws have been devised and such systems were adequate and were operating effectively

### 22. PARTICULARS OF EMPLOYEES

Disclosure pertaining to the remuneration and other details as required under Section 197(12) of the Act, and the Rules framed there under is enclosed as Annexure to the Board's Report. The information on Employees who were in receipt of remuneration will be provided to any Member on a written request to the Company Secretary. In terms of Section 136 of the Act, the Report and Accounts are being sent to the Members and others entitled thereto, excluding the aforesaid Annexure which is available for inspection by the Members at the Registered Office of the Company during business hours on working days of the Company up to the date of the ensuing Annual General Meeting.

# 23. INTERNAL CONTROLSYSTEMS

## Internal Audit and their adequacy

The Company has in place well defined and adequate internal controls commensurate with the size of the Company and the same were operating effectively throughout the year.

The company has an in-house Internal Audit (IA) function. The scope and authority of the Internal Audit function is defined in the Internal Audit Charter. To maintain its objectivity and independence, the IA function reports to the Chairman of the Audit Committee of the Board. The IA Department evaluates the efficacy and adequacy of Internal Control System, its compliance with operating systems and policies of the Company and accounting procedures at all locations of the company. Based on the report of IA function, process owners undertake corrective action in their respective areas and thereby strengthen the controls. Significant audit observations and corrective actions thereon are presented to the Audit Committee of the Board.

#### **Internal Controls over Financial Reporting**

The Company has in place adequate internal financial controls commensurate with the size, scale and complexity of its operations. During the year, such controls were tested and no reportable material weakness in the design or operations were observed. The Company has policies and procedures in place for ensuring for proper and efficient conduct of its business, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial information.

The Company has adopted Accounting Policies which are in line with the Accounting Standards and the Act. These are in accordance with generally accepted accounting principles in India. Changes in policies, if required, are made in consultation with the Auditors and are approved by the Audit Committee.

The company has a robust financial closure, certification mechanism for certifying adherence to various accounting policies, accounting hygiene and accuracy of provisions and other estimates.

#### 24. VIGIL MECHANISM / WHISTLE BLOWER POLICY

The Company has a Vigil Mechanism named Ethical View Reporting Policy (EVRP) to report concerns about unethical behavior, actual/suspected frauds and violation of company's code of Conduct. Protected disclosures can be made by a whistle blower through several channels. An Ethical View Committee has been constituted to discuss the finding of the investigations of the complaints and to recommend remedial actions. The Audit Committee of the Board oversees the functioning of the Ethical View Committee.

Also, during the year, your Company reached out extensively to employees to conduct greater awareness on Value Creation in Competitive Environment (VCCE) and on Anti Bribery and Corruption Directive (ABCD) through e-learning modules and face to face sessions, achieving a high level of engagement and compliance. This reflects your company's strong commitment to Zero tolerance for non-compliances in this regard and to doing business the right way and with integrity.

#### **Board Effectiveness**

#### a. Familiarization Programme for the Independent Directors

In compliance with the requirements of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, the Company has put in place of familiarization programme for the Independent Directors to familiarize them with their role, rights and responsibility as Directors, the working of the Company, nature of the industry in which the company operates, business model etc. The details of the familiarization programme are explained in the Corporate Governance Report.

#### b. Board Evaluation

Pursuant to the provisions of the Act and the SEBI (LODR) Regulations 2015, the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Audit, Nomination & Remuneration and Compliance Committee. The criteria applied in the evaluation process are explained in the Corporate Governance Report.

#### **25. ENHANCING SHAREHOLDER VALUE**

Your Company firmly believes that its success in the marketplace and a good reputation are among the primary determinants of value to the Shareholder. The organizational vision is founded on the principles of good Governance and by the resolve to be a customer-centric organization which motivates the Company's Management to be aligned to deliver leading-edge building products backed with dependable after sales services.

Your Company is committed to creating and maximizing long-term value for Shareholders and essentially follows a four-pronged approach to achieve this end.

- a) by increasing all-round operational efficiencies.
- b) by identifying strategies that enhance its competitive advantage.
- c) by managing risks and pursuing opportunities for profitable growth, and
- d) by cementing relationships with other important Stakeholder Groups through meaningful engagement processes and mutually rewarding associations that Enable it to create positive impacts on the economic, societal and environmental dimensions of the Triple Bottom Line.

Underlying this is also a dedication to value-friendly financial reporting that assures the Shareholder and investor of receiving transparent and unfettered information on the Company's performance.

#### 26. ECONOMIC SCENARIO AND OUTLOOK

For the first time in seven years, India's GDP grew below 6 percent year over year for two consecutive quarters. The first quarter of FY 2019–20 registered 5 percent growth, the slowest since the fourth quarter of FY 2012–13. Three of the four growth engines—private consumption, private investment, and exports—have slowed down significantly. Contributor of growth, fell to an 18-quarter low of 3.1 percent in Q 1 FY 2019–20, pointing to fragile consumer sentiment and purchasing ability. Investments grew 4 percent, marginally up from 3.6 percent in the previous quarter. Exports grew 5.7 percent and have remained volatile owing to global uncertainties around trade and investments and geopolitical tensions.

#### **27. STAINLESS STEEL PIPES INDUSTRY - OUTLOOK AND OPPORTUNITIES**

Despite severe Economic slowdown due to Covid-19 Pandemic, We are very confident that Indian Industries will recover from this Economic situation due to spate of measures announced by the Central Government like Atmanirbhar Bharat. We foresee a similar revival in demand for pipes. Signs of increased demand activity have been witnessed in industrial and commercial segments. Besides this, there are healthy indicators of an uptrend in demand for pipes from various projects such as power plants, irrigation schemes, ports, railways and metro rail projects.

TNT is one of the most trusted Stainless-Steel Pipes and Tubes Manufacturing Company in South India since 1979. TNT was established with a vision too manufacture and to provide Stainless Steel Tubular Pipes to the Industry. The Promoters of the Company with an ample experience and expertise sensed the Board in the fast-emerging field and invested in the best available human resources technology, infrastructure. TNT offers a wide spectrum of Stainless-Steel Pipes and Tubes for use in a diverse range of industry including Oil, Gas, Power, Fertilizer and Heat Exchangers, Paper and pulp, water treatment, diary, sugar and food processing unlike etc. with its model production and quality assurance facilities. TNT provides its customers with effective reliable and qualitatively superior products which enjoy lasting reputation and ensures total satisfaction of its customers.

The critical challenges before your Company in 2019 would include the following:

To pursue a judicious value-cum-volume strategy so as to maximize utilization of existing capacity including the additional capacity from the newly expanded Jamul plant.

- •To continue to step up the sale of value creating Premium products.
- •To further streamline channel management and strengthen marketing activities in a manner that leverages the Company's brand equity.

•To continue promotion and facilitation of cashless transactions in the retail network with a view to ensure uninterrupted retail off takes.

•To develop the means to foresee changes in the value chain and the agility needed to keep strict control on the costs of fuel and raw materials amid volatile global prices.

The above initiatives together with your Company's continued focus on cost efficiency and other customer excellence initiatives should help in presenting an improved performance.

#### 28. G.I. PIPES & TUBES – PERFORMANCE

PARTICULARS	2019-20	2018-19
Production – Metric Tonnes	98,67.707	13528.810
Sales volume – Metric Tonnes	9807.439	13386.635
Net Sale Value - (Rs. in lakhs)	5085.78	8,137.41
Operating EBITDA - (Rs. in lakhs)	(210.33)	102.80
Operating EBITDA – margin	-4.13%	1.26 %

#### **Costs – Pipes & Tubes Business**

During the year 2019-20, the Company maintained a close focus on effective cost management through various initiatives.

#### a) Cost of Materials consumed

Cost of materials consumed was Rs.4529.58 in 2019-20 as against Rs.7364.10 Lakhs during the year 2018-19.

The Company's Sustainable Development programme continues to be comprehensive and robust.

#### **CO2 Emissions:**

Your Company is committed to cut its carbon footprint in line with the Low Carbon Technology Roadmap for the Pipe Industry.

#### b) Power & Fuel

The Power & Fuel spent in 2019-20 was Rs. 0.95 Crore, as compared to Rs. 1.26 Crore spent in 2018-19. The Company continues to focus on reducing the overall cost of fuel as well as shifting its dependence on linkage by optimizing the fuel mix to enhance the use of alternative fuels.

## c) Freight & Forwarding expenses

Freight and forwarding expenses during the year is Rs.0.31 Crore as compared to Rs.0.35 Crore in 2019-20.

#### d) Employee costs

Overall employee costs, as a share of total income from operations, decreased to 7.68% in 2019-20

#### e) Other Expenditure

Other expenditure constitutes Rs.4.29 Crore of total expenditure of the Company as compared to Rs. 4.61 Crore in 2019-20.

## **29. SUSTAINABLE DEVELOPMENT**

#### **Green Energy**

Controlling Emissions: The installation of dust monitors as per the statutory requirement of TNPCB was completed at our plant.

#### Water Performance:

Performance and to achieve a water positive status, the Company has focused its efforts on two approaches:

i) Reduction of fresh water intake by lowering water demand in process and non-process areas and waste water recycling after treatment. Water metering and monitoring systems were installed.

- 41
- ii) Conservation of water by rain water harvesting in plants, and sustained water harvesting measures undertaken over the years has helped our Plant become self-reliant without being dependent on

natural water sources like rivers and bores wells. These two approaches have helped your Company reduce its specific water consumption.

## **Biodiversity**

Your Company is committed to the conservation of biodiversity. Efforts on biodiversity conservation are focused on following areas:

- i) To study and assess the biodiversity operated by the Company.
- i) On-ground implementation of activities which conserves biodiversity:
- ii) Afforestation activities in and around our plant premises with native species of trees at our Plant.

# 30. HEALTH & SAFETY (H & S Policy – Initiatives)

H&S business processes and information systems across the Company were further strengthened with the proposed launch of an online H&S application called "Click2Safety". This application helps streamline reporting in a manner that gives access to all employees, is standardized, is faster and enriches the H & S Database.

## **31. LOGISTICS SAFETY**

Logistics safety is one of the major focus areas for your Company. Ongoing initiatives undertaken in this regard included provisions of various plant and parking level protocols, creation of certain hygiene factors for truck drivers and their crew such as amenities at truck parking yards, improving tarpaulin tying practices, improving Personal Protective Equipment usage, renewal of logistics contracts to include safety parameters and issue of "passports", for drivers as well as vehicles which are informal internal databases that provide details of individual identity, registration, roadworthiness and safety preparedness.

### **32. HUMAN RESOURCES**

The Company adopted a functional organization structure which is intended to enable the organization to be more collaborative, agile and streamlined in implementing strategy, harnessing internal functional expertise to the fullest and in enhancing stakeholder value.

# **Employee Relations**

The HR policy is intended as a part of the Company's continuous efforts to offer one of the "Best Places to Work" in the Pipe Industry. This policy was designed to attract new talent and motivate existing employees to contribute to their peak performance levels. The Company's HR function is recognized in the sector for its engagement and leadership development processes in nurturing talent necessary to keep the Organization's talent pool future ready. The Company continued with efforts to ensure that its pool of human resources is "future ready" through its robust processes of learning & development, capability building and its development programme for shop floor associates. Efforts continued to be taken to develop leadership lines as well as to enhance technical and functional capabilities with special focus on nurturing young talent, in order to meet future challenges.

### **Productivity Improvement**

During the financial year 2018-19, the Company has introduced Stainless Steel Pipes (SS Pipes) production and took initiative to introduce a more responsive, efficient and lean organization design in the Plant. This is continued to show its production with improvement in the future years.

#### India Manufacturing Transformation (IMT)

The IMT Programme aims to make the work-culture in the core areas of production and maintenance in the Steel Pipe Plant more contemporary. This envisages a lean manufacturing organization design with multitasking, standardization and simplification of manufacturing processes, improved productivity standards, introduction of a centralized maintenance design with better planning and benchmarking with the best-in-class. These initiatives will enable the Steel Pipe Plant operate more efficiently in a competitive environment and render them compatible with National manufacturing standards.

#### **Industrial Relations**

Employee Relations at all the Units remained cordial. This has helped to build a healthy relationship and resolve issues through mutual dialogue. A major achievement in this area was the successful conclusion of a common long-term wage settlement between the Company and the employees. This accord incorporates novel elements such as a productivity enhancement scheme, improvement in housekeeping, elimination of waste and effective utilization of time. The settlement is expected to contribute towards enhancing productivity at the Plant besides enjoining employees and shop-floor associates at Plant to adapt to a richer work culture.

#### **Prevention of Sexual Harassment of Women at Workplace**

The Company is an equal opportunity employer and consciously strives to build a work culture that promotes dignity of all employees. As required under the provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and Rules framed there under, the Company has implemented a policy on prevention, prohibition and Redressal of sexual harassment at the workplace. All women, permanent, temporary or contractual including those of service providers are covered under the policy. An Internal Complaints Committee comprising five management staff has been set up to redress complaints relating to sexual harassment. Besides, in the Unit there is one nodal person to receive and forward complaints to the "first instance person (FIP) who is a woman" or directly to the Committee.

During the year, the Company has not received any complaint on sexual harassment and there are no complaints pending.

Awareness programme were conducted across the Company to sensitize the employees to uphold the dignity of their colleagues at workplace, particularly with respect to prevention of sexual harassment.

## **33. BUSINESS RISKS & OPPORTUNITIES**

The Business Risk Management Committee, chaired by an Independent Director, is functioning as required under SEBI Regulations. The Committee met twice during the year. Details of this Committee, its terms of reference and functioning are set out in the Corporate Governance Report.

The Company has implemented a Business Risk Management Policy which lays down the framework to identify business risks at both corporate level and at Business Segment level.

The Company's approach to addressing business risks is comprehensive and enables timely anticipation of risks and identification of opportunities enabling appropriate responses, thereby enhancing the Company's competitive advantage. Separate approaches are defined for each of the main business segments of Steel Pipes and forms an integral part of the company's Mid Term Planning cycle.

The Company is faced with various risks at an operational level which very often have the potential to offer business opportunities. Some of the main risks are discussed herein:

#### **Risk due to Covid-19**

The COVID-19 has disrupted operations globally is well-known. Moreover, the new normal that will emerge is likely to witness a realignment of power centres in different domains. The coronavirus crisis has impacted almost all supply chains, which includes the steel sector.

Given the closure of operations in most industries, the nation's steel demand in FY2020-21 is slated to fall by about 15%. This will lead to oversupply, suppressed prices and rising inventories once the lockdown is lifted, as per an India Ratings report. These inventories will mainly comprise intermediate or semi-steel items used by downstream players whose units are currently closed because of the lockdown. As a result, a vicious cycle will be created – where prices will remain depressed until there is a major uptick in demand or a sizeable inventory volume is offloaded.

#### **Grave Concerns**

Even after the lockdown is lifted, most likely in phases, the steel sector will continue confronting sustained challenges on account of the labour shortage and hampered logistics movement. The nationwide lockdown is an unprecedented test for every sector, including steel.

In the past few days, hordes of migrant workers have been returning to their hometowns. After the harrowing time they faced for weeks during the lockdown, most are unlikely to return soon. As companies seek to ramp up production for making up lost time, shortfalls in human resources will hinder such goals. But this represents one of the myriad challenges only. With the monsoons around the corner, it will impede the industry's faster return to normalcy.

The biggest barrier, however, is the collapse of demand from various industries. As most consumers have postponed discretionary spending, there is muted demand in all industries, barring essentials such as groceries and FMCGs. Be it white goods, capital goods, automobiles and a host of others, the demand from consumers has plummeted.

#### **Proactive Safety Culture**

Your company has identified Health & Safety of employees and workmen as one of its key focus areas. These include possibilities in the areas of the availability and souring of Raw Materials, Energy, Efficiency and Conservation, Logistics and production development and market segmentation based on research, imbibing best practices in manufacturing and other areas leading productivity improvement.

Safety on National roads is largely dependent on various factors such as the overall condition and maintenance of roads, vehicle road-worthiness and general observance of road traffic laws. As part of its Logistics Safety function and Indian Road Safety Programme, the Company has taken several initiatives including regular simulator-based driver training, vehicle inspection for road-worthiness and the use of Global Positioning Systems (GPS) to monitor outbound movement of Steel Pipes to the end user.

#### **Opportunities**

Your Company also regularly examines potential opportunities created from situations involving business risks. These include possibilities in the areas of the availability and sourcing of raw materials, energy efficiency and conservation, logistics, product development and market segmentation based on research, imbibing best practices in manufacturing and other areas leading to productivity improvement.

#### **34. INTEGRATED REPORTING**

Your company believes in transparent reporting that is value-friendly to shareholders and investors. The Annual Report carries a detailed section containing the "Business Responsibility Report". The companies studying the requirements of the Integrated Reporting Frame work.

#### **35. ACKNOWLEDGEMENTS**

Your Directors are thankful to the Central and State Government Departments, Organizations and Agencies for their continued guidance and co-operation. The Directors are grateful to all valuable Stakeholders of the Company viz. our Customers, Shareholders, Dealers, Vendors, Banks and other Business Associates for their excellent support and help rendered during the year. The Directors also acknowledge the unstinted commitment and valued contribution of all employees of the Company

#### **36. CAUTIONARY STATEMENT**

Statements in the Board's Report and the Management Discussion & Analysis is describing Company's objective, expectations and forward-looking within the meaning of applicable Securities Laws and Regulations. Actual results may differ materially from those expressed in the statement. Important factors that could influence the Company's operations with regard to demand and supply conditions affecting selling prices of finished goods, input availability and prices, changes in Government Regulations, Tax Laws, Economic Developments and other factors such as litigation and industrial relations.

#### For and on behalf of the Board

Chennai August 14, 2020

Sd/-	Sd/-
M.T. ELUMALAI	<b>RAKESH GOYAL</b>
Director	Managing Director
(DIN: 01278399)	(DIN: 00990310)

## ANNEXURE I

# CSR POLICY STATEMENT & ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES FOR THE FINANCIAL YEAR 2019-20

Our vision is to be one of the most respected companies in India, delivering superior and sustainable value to all our customers, business partners, shareholders, employees, and host communities and society also.

Our CSR initiatives focus on the holistic development of our host communities while creating social, environmental and economic value to society.

To pursue these objectives, we will continue to:

- Upload and promote the principles of inclusive growth and equitable development.
  - Devise and implement Community Development Plans based on the needs and priorities of our host communities and measure the effectiveness of such development programmes.
  - Work actively in the areas of Livelihood advancement, enhancing employability and Income Generation, Improvising Quality and reach of education, Promoting Health and Sanitation, Conserving the Environment and supporting local Sports, Art and Culture.
  - Collaborate with like-minded bodies such as Governments, Civil Society Organizations and Academic Institutions in pursuit of our Goals.
- Interact regularly with stakeholders, review and publicly report our CSR initiatives.

### **Details of Amount Spent On CSR Activities During The Financial Year 2019-20**

Sl. No	CSR project or	Sector in which the	Projects or programs	Amount outlay	Amount spent on the	Cumulative expenditure	Amount spent direct
	activity identified	project is covered (clause no. of schedule	1) Local area or other 2) Specify	(budget) project or program wise	projects or programs: Sub Heads (1) Direct	upto the reporting period, i.e., March 31,	or through implementing agency
		VII to the Companies Act 2013, as amended)	the State and district where projects or programs was undertaken		expenditure on projects or programs (2) Overheads	2019 (Rs. in crore)	
1.	Nil	Nil	Nil	Nil	Nil	Nil	Nil

### For and on behalf of the Board

Chennai	i		
August	14,	2020	

Sd/-	Sd/-
M.T. ELUMALAI	<b>RAKESH GOYAL</b>
Director	Managing Director
(DIN: 01278399)	(DIN: 00990310)

## **ANNEXURE II**

# POLICY FOR SELECTION OF DIRECTORS, KMPs AND DETERMINING DIRECTORS INDEPENDENCE

#### Introduction:

Tamilnadu Steel Tubes Ltd (TNT) believes that an enlightened Board consciously creates a culture of leadership to provide a long-term vision and policy approach to improve the quality of governance. Towards this, TNT ensures constitution of a Board of Directors with an appropriate composition, size, diversified expertise and experience and commitment to discharge their responsibilities and duties effectively.

TNT recognizes the importance of Independent Directors in achieving the effectiveness of the Board. TNT aims to have an optimum combination of Executive, Non-Executive and Independent Directors.

#### Scope and Exclusion:

This Policy sets out the guiding principles for the Human Resources, Nomination and Remuneration Committee for identifying persons who are qualified to become Directors and to determine the independence of Directors, in case of their appointment as independent directors of the Company.

#### **Terms and references:**

- 1. "Director" means a director appointed to the Board of a company.
- "B.R. Nomination and Remuneration Committee" means the committee constituted by TNT's Board in accordance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").
- "Independent Director" means a director referred to in sub-section (6) of Section 149 of the Companies Act, 2013 and Regulation 16 (1) (b) of Listing Regulations.
   POLICY:

### **Qualifications and criteria**

- The Business Responsibility, Nomination and Remuneration (BRNR) Committee, and the Board, shall review on an annual basis, appropriate skills, knowledge and experience required of the Board as a whole and its individual members. The objective is to have a Board with diverse background and experience that are relevant for the Company's global operations.
- In evaluating the suitability of individual Board members, the HRNR Committee may take into account factors, such as:
- General understanding of the Company's business dynamics, global business and social perspective;
- Educational and professional background;
- Standing in the profession;
- Personal and professional ethics, integrity and values;
- Willingness to devote sufficient time and energy in carrying out their duties and responsibilities effectively.
- The proposed appointee shall also fulfill the following requirements:
- · Shall possess a Director Identification Number;
- Shall not be disqualified under the Companies Act, 2013;

- Shall give his written consent to act as a Director;
  - Shall endeavour to attend all Board Meetings and wherever he is appointed as a Committee Member, the Committee Meetings;
  - Shall abide by the Code of Conduct established by the Company for Directors and Senior Management Personnel;
  - Shall disclose his concern or interest in any company or companies or bodies corporate, firms, or other association of individuals including his shareholding at the first meeting of the Board in every financial year and thereafter whenever there is a change in the disclosures already made;
  - Such other requirements as may be prescribed, from time to time, under the Companies Act, 2013, Listing Regulations and other relevant laws.
  - The NRBR Committee shall evaluate each individual with the objective of having a group that best enables the success of the Company's business.

#### **Criteria of Independence**

The NRBR Committee shall assess the independence of Directors at the time of appointment /reappointment and the Board shall assess the same annually. The Board shall re-assess determinations of independence when any new interests or relationships are disclosed by Director.

The criteria of independence, as laid down in Companies Act, 2013 and Listing Regulations, is as below: An independent director in relation to a company, means a non-executive director, other than a managing director or a whole-time director or a nominee director –

- a. Who, in the opinion of the Board, is a person of integrity and possesses relevant expertise and experience;
- b. (i) Who is or was not a promoter of the company or its holding, subsidiary or associate company;

(ii) Who is not related to promoters or directors in the company, its holding, subsidiary or associate company;

- c. who has or had no pecuniary relationship with the company, its holding, subsidiary or associate company, or their promoters, or directors, during the two immediately preceding financial years or during the current financial year;
- d. none of whose relatives has or had pecuniary relationship or transaction with the company, its holding, subsidiary or associate company, or their promoters, or directors, amounting to two per cent or more of its gross turnover or total income or 50 lakh rupees or such higher amount as may be prescribed, whichever is lower, during the two immediately preceding financial years or during the current financial year;
- e. who, neither himself nor any of his relatives -
  - (i) holds or has held the position of a key managerial personnel or is or has been an employee of the company or its holding, subsidiary or associate company in any of the three financial years immediately preceding the financial year in which he is proposed to be appointed;
  - (ii) is or has been an employee or proprietor or a partner, in any of the three financial years immediately preceding the financial year in which he is proposed to be appointed, of -
  - (A) A firm of auditors or company secretaries in practice or cost auditors of the company or its holding, subsidiary or associate company; or any legal or a consulting firm that has or had

any transaction with the company, its holding, subsidiary or associate company amounting to 10 per cent or more of the gross turnover of such firm;

- (iii) Holds together with his relatives two per cent or more of the total voting power of the company; or
- (iv) is a Chief Executive or director, by whatever name called, of any non-profit organisation that receives twenty-five per cent or more of its receipts or corpus from the company, any of its promoters, directors or its holding, subsidiary or associate company or that holds two per cent or more of the total voting power of the company; or
- (v) is a material supplier, service provider or customer or a lessor or lessee of the company.
- f. shall possess appropriate skills, experience and knowledge in one or more fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations, corporate social responsibility or other disciplines related to the company's business.
- g. shall possess such other qualifications as may be prescribed, from time to time, under the Companies Act, 2013.
- h. who is not less than 21 years of age

The Independent Directors shall abide by the "Code for Independent Directors" as specified in Schedule IV to the Companies Act, 2013.

#### **Other Directorships / Committee Memberships**

The Board members are expected to have adequate time and expertise and experience to contribute to effective Board performance. Accordingly, members should voluntarily limit their directorships in other listed public limited companies in such a way that it does not interfere with their role as directors of the Company. The NRBR Committee shall take into account the nature of, and the time involved in a Director's service on other Boards, in evaluating the suitability of the individual Director and making its recommendations to the Board. A Director shall not serve as Director in more than 20 companies out of which not more than 10 shall be Public Limited Companies.

A Director shall not serve as an Independent Director in more than 7 Listed Companies and not more than 3 Listed Companies in case he is serving as a Whole-time Director in any Listed Company.

A Director shall not be a member in more than 10 Committees or act as Chairman of more than 5 Committees across all companies in which he holds directorships.

For the purpose of considering the limit of the Committees, Audit Committee and Stakeholders' Relationship Committee of all Public Limited Companies, whether listed or not, shall be included and all other companies including Private Limited Companies, Foreign Companies and Companies under Section 8 of the Companies Act, 2013 shall be excluded.

Chennai August 14, 2020

#### For and on behalf of Board

Sd/-RakeshGoyal Managing Director DIN: 00990310

### **ANNEXURE III**

# REMUNERATION POLICY FOR DIRECTORS, KEY MANAGERIAL PERSONNEL AND OTHER EMPLOYEES

#### **INTRODUCTION:**

- Tamilnadu Steel Tubes Ltd., (TNT) recognizes the importance of aligning the business objectives with specific and measurable individual objectives and targets. The Company has therefore formulated the remuneration policy for its directors, key managerial personnel and other employees keeping in view the following objectives:
- Ensuring that the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate, to run the company successfully.
- Ensuring that relationship of remuneration to performance is clear and meets the performance benchmarks.
- Ensuring that remuneration involves a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the company and its goals.

#### **SCOPE AND EXCLUSION:**

This Policy sets out the guiding principles for the Business Responsibility, Nomination and Remuneration Committee for recommending to the Board the remuneration of the directors, key managerial personnel and other employees of the Company.

#### **TERMS AND REFERENCES:**

"Director" means a director appointed to the Board of the Company.

"Key Managerial Personnel" means

- (i) the Chief Executive Officer or the Managing Director or the Manager;
- (ii) the Company Secretary;
- (iii) the Whole-time Director;
- (iv) the Chief Financial Officer; and

**"Nomination, Remuneration & Business Responsibility, Committee"** means the committee constituted by TNT's Board in accordance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").

#### **POLICY:**

#### **Remuneration to Directors and Key Managerial Personnel**

The Board, on the recommendation of the Nomination, Remuneration & B R Committee, (NRBR) shall review and approve the remuneration payable to the Executive Directors of the Company within the overall limits approved by the shareholders.

The Board, on the recommendation of the NRBR Committee, shall also review and approve the remuneration payable to the Key Managerial Personnel of the Company.

The remuneration structure to the Directors and Key Managerial Personnel shall include the following components:

- a. Basic Pay
- b. Perquisites and Allowances
- c. Stock Options
- d. Commission (Applicable in case of Executive Directors)
- e. Retiral benefits
- f. Annual Performance Bonus

The Annual Plan and Objectives for Executive Directors and Senior Executives (Executive Committee) shall be reviewed by the HRNR Committee and Annual Performance Bonus will be approved by the Committee based on the achievements against the Annual Plan and Objectives.

#### **Remuneration to Non-Executive Directors**

The Board, on the recommendation of the BRNR Committee, shall review and approve the remuneration payable to the Non-Executive Directors of the Company within the overall limits approved by the shareholders.

Non-Executive Directors shall be entitled to sitting fees for attending the meetings of the Board and the Committees thereof. The Non-Executive Directors shall also be entitled to profit related commission in addition to the sitting fees.

#### **Remuneration to other employees**

Employees shall be assigned grades according to their qualifications and work experience, competencies as well as their roles and responsibilities in the organization. Individual remuneration shall be determined within the appropriate grade and shall be based on various factors such as job profile, skill sets, seniority, experience and prevailing remuneration levels for equivalent jobs.

Chennai

For and on behalf of Board

August 14, 2020

Sd/-Rakesh Goyal Managing Director DIN: 00990310

## Annexure -IV Form No. MR-3

# SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31<sup>st</sup> MARCH, 2020

#### SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31 MARCH 2020

[Pursuant to section 204(1) of the Companies Act, 2013 and rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To: The Members Tamil Nadu Steel Tubes Limited "Mercury Apartments", I Floor, 65, Pantheon Road, Egmore Chennai -600 008.

I have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Tamil Nadu Steel Tubes Limited** (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on **31 March 2020** ('Audit Period') complied with the statutory provisions listed hereunder *(except the yearly return for the period ending 31<sup>st</sup> March 2019 in Form DPT.3)* and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter :

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31 March 2020 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made there under
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings

- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations,2015 notified on 2<sup>nd</sup> September 2015 to take effect from 1<sup>st</sup> December 2015
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 notified on 28 October 2014; (No actions/events requiring compliance pursuant to this Regulations)
  - (e) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with Client
  - (f) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (No actions/events requiring compliance pursuant to this Regulations)
  - (g) The Securities and Exchange Board of India (Buyback of Securities) Regulations,1998 (No actions/events requiring compliance pursuant to this Regulations)
  - (h) Other laws applicable to the company, as per the representations made by the CompanyI have also examined compliance with the applicable clauses of the following :
- (I) Secretarial Standards issued by The Institute of Company Secretaries of India
- (II) The Listing Agreements entered into by the Company with Stock Exchanges.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above. I further report that ;

Based on the information provided to me during the conduct of audit and based on the reports submitted by the Board/Committees from time to time, in my opinion adequate systems, processes and control measures are in place exist in the Company to monitor and ensure compliance with the applicable general laws like labour laws, competition laws and environmental laws.

The requirements of Corporate Governance with regard to composition of Board of Directors and constitution of committees as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are not applicable to the company with effect from 1<sup>st</sup> December 2015. However, the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. During the financial year, One Whole Time resigned from the Board and One Whole Time Director was appointed.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All decisions at Board Meetings and Committee Meetings are carried out unanimously as recorded in the minutes of the meetings of the Board of Directors or Committee of the Board, as the case may be.

I further report that there are adequate systems and processes in the Company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

**I further report that** during the audit period there were no other specific actions/events, in pursuance of above referred laws, rules, regulations, guidelines etc having a major bearing on the company's affairs.

Place : Trichy Date : 14/08/2020 V.S.SOWRIRAJAN Company Secretary FCS 2368/CP 6482 UDIN : F002368B000580000

#### " Annexure A"

То

The Members Tamil Nadu Steel Tubes Limited "Mercury Apartments", 65, Ist Floor, Egmore, Chennai-600008

Our report of even date is to be read along with this letter.

1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.

2.We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.

3.We have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.

4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.

5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.

6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

Place : Trichy Date : 14/08/2020 V.S.SOWRIRAJAN Company Secretary FCS 2368/CP6482 UDIN : F002368B000580000

## **ANNEXURE V**

# PARTICULARS OF ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

#### A. CONSERVATION OF ENERGY

#### (I) Steps Taken for Conservation of Energy

Energy security has always been one of the key components of TNT's business strategy and also one of the biggest challenges encountered globally, the Company is now better equipped to benefit from volatile fuel prices and optimize energy cost.

The Company's systems and processes ensure optimum energy usage by continuous monitoring of all forms of energy and increasing the efficiency of operations.

A dedicated 'Energy Cell', at the site and group levels, is focusing on energy management and closely monitors energy consumption pattern across all manufacturing sites. Periodic energy audits are conducted to improve energy performance and benchmark with other Steel pipe manufacturing companies.

#### Major Initiatives taken at various manufacturing divisions

Replacement of old motors with Energy efficient motors in TNT Pipe Manufacturing Divisions. Replacement of Fluorescent tube lights with LED lights in TNT Manufacturing Divisions. Steps have been taken for Installations of an Energy efficient equipments and air compressor to replace old ones for saving energy at TNT Manufacturing Division.

#### (II) STEPS TAKEN BY THE COMPANY FOR UTILISING ALTERNATE SOURCES OF ENERGY

Rooftop solar photo voltaic projects are being studied across TNT manufacturing unit. Innovative applications of renewable energy such as solar thermal integration with manufacturing processes, biomass co-firing etc are being evaluated. Biogas generation facilities are also evaluated to process organic waste.

#### (III) THE CAPITAL INVESTMENT ON ENERGY CONSERVATION EQUIPMENT

Sr. No.	Manufacturing Division	Capital investments on energy efficient equipments (Crores)	Energy Savings (Gcal/Hr)	Financial Saving (In Rs.)
(1)	Tamilnadu Steel Tubes Ltd Works: B-10, Industrial Estate, MM Nagar – 603 209 Kancheepuram District	Nil	Nil	Nil

#### [FORM FOR DISCLOSURE OF PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY:]

#### A. POWER & FUEL CONSUMPTION

1.	ELECTRICITY	2019-20	2018-19
a)	Purchase Unit KWH	9,41,864	12,65,120
	Total Amount	86,21,777	11,570,205
	Rate / Unit	9.15	9.15
b)	Own on Generation		-
	i. Through Diesel Generator Unit	21,500	37,000

	Units per Ltr. of Diesel Oil	2.5	2.5
	Cost	28.07	29.21
	ii.Through Steam Turbine / Generate Units	-	-
	Units per Ltr. of Fuel Oil Gas Cost/Unit	-	-
2.	COAL (Specify quality and where used)	-	-
	Qty. (Tonnes)	-	-
	Total Cost	-	-
	Average Rate	-	-
3.	FURNACE OIL	-	-
	Qty. (Ltrs./MTs)	2,52,895	2.38.863
	Total Cost	100,74,395	1,02.36,426
	Average Rate per Ltr./Kg	39.84	42.8
4.	OTHER INTERNAL GENERATION		
	Qty.		-
	Total Cost		-
	Rate / Unit		

### **B. CONSUMPTION PER UNIT PRODUCTION**

### **PRODUCTION DETAILS: E.R.W MS PIPES AND GALVANIZED PIPES:**

UNIT	STANDARD	2019-20	2018-19
Electricity	-	96.82 unit/MT of Black Pipe Production	94.84 Unit/MT of Black Pipe Production
Furnace Oil	-	54.59 LTR/MT of Black Pipes Galvanized	44.27 LTR/Mt of Black Pipes Galvanized
Coal / Others	-	-	

### **TECHNOLOGY ABSORPTION**

Research and technology at TNT helps create superior value by harnessing internal research and development skills and competencies and creates innovations in emerging technology domains related to TNT's businesses. Research and technology at TNT focuses on (i) new products, processes and catalyst development to support existing businesses and create breakthrough technologies for new businesses, (ii) advanced troubleshooting, and (iii) support to capital projects, and profit and reliability improvements in manufacturing plants.

# MAJOR EFFORTS MADE TOWARDS TECHNOLOGY ABSORPTION

- Multi-functional sulphur soil nutrient for enhancing crop quality and yield as sodic soil amendment.
- Development of low-cost Carbon dioxide adsorbent and capture process.
- Development of the process for direct synthesis of dimethyl carbonate from Carbon dioxide.
- Benzene extraction process from olefinic fluidised catalytic cracking (FCC) gasoline.
- Development of high active FCC catalyst.

- Demo unit to demonstrate multi zone catalytic cracking process (MCC).
- Development of Zeolite Socony Mobil–5 (ZSM-5) additive (RMP-5) to improve propylene yield in the FCC.
- Accelerated deactivation protocol for Vacuum gas oil Hydro treating unit (VGOHT) catalyst.
- Fast characterization of crude using Near-infrared (NIR) to provide assay update support.
- In-house corrosion model developed to estimate the life of steel pipes.

## **Biofuels and Bio-Chemicals**

- Development of 'Green Bio crude' from algae using sea water, sunlight and low cost nutrients.
- Development of high yielding biofuel hybrid crops.
- Development of high yielding, waste land based non-edible crops for large scale cultivation for production of biofuels/chemicals.
- In-house research and external technology for converting abundantly available cellulosic biomass in India to fuels and chemicals.
- Application of biotechnology to enhance the productivity of biofuels species.
- Testing the best hybrids produced by us and others at different agro-climatic zones to identify most productive cultivators.
- Popularising the cultivation of bio-fuel crops by growers by conducting method and varietal demonstrations.
- Genetic modifications, synthetic biology, high throughput screening and metabolic flux analysis for biomolecule production.
- Developed a web portal (algorithm) for predicting genes for improving industrial traits for biofuel production.

# The benefits derived like Product Improvement, Cost Reduction, Product Development and Import Substitution

The potential benefits derived from R&D and Technology absorption, adoption and innovation initiatives in FY 2019-20 is approximately about Rs.7.6 Lakhs.

Information regarding Imported Technology (Imported during last three years: Nil

Foreign Exchange Earnings and Outgo: Nil

Chennai August 14, 2020

# For and on behalf of Board of Director

Sd/-

RakeshGoyal ManagingDirector DIN: 00990310

## Annexure VI

#### FORM NO. MGT9

# **EXTRACT OF ANNUAL RETURN**

## As on financial year ended on 31.03.2020

# Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1) of the Company (Management & Administration) Rules, 2014.

I. REC	I. REGISTRATION & OTHER DETAILS:				
1	CIN	L27110TN1979PLC007887			
2	Registration Date	13.07.1979			
3	Name of the Company	TAMILNADU STEEL TUBES LIMITED			
4	Category/Sub-category of the Company	PUBLIC LIMITED COMPANY			
5	Address of the Registered office & contact details	Mercury Apartment, 1st Floor, 65, Pantheon Road, Egmore, Chennai-600 008, TN Email: tnt.share@yahoo.in Website: www.tamilnadusteeltubes.com			
6	Whether listed company	Yes			
7	Name, Address & contact details of the Registrar & Transfer Agent, if any.	M/s. CAMEO Corporate Services Ltd. Subramanian Building, No.1, Club House Road, Chennai-600 002, Tamil Nadu			

# **II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY**

(All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

S. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company
1	Manufacturer of ERW Steel Pipes (Black & Galvanized) and Stainless-Steel Pipes	24311	100

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES									
SN	Name and address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section				
1	Nil	Nil	Nil	Nil	Nil				

# IV. SHARE HOLDING PATTERN

(Equity share capital breakup as percentage of total equity)

# (i) Category-wise Share Holding

Category of Shareholders		hares held [As on 31-				Shares held on 31-Mar		end of the	Chang
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	e during the year
A. Promoters									
(1) Indian									
a) Individual/ HUF	599,310	164200	736510	14.90%	599,310	982000	697510	13.61%	-1.29%
b) Central Govt	-	-	-	0.00%	-	-	-	0.00%	0.00%
c) State Govt	-	-	-	0.00%	-	-	-	0.00%	0.00%
d) Bodies Corp.	-	-	-	0.00%	-	-	-	0.00%	0.00%
e) Banks / Fl	-	-	-	0.00%	_	-	-	0.00%	0.00%
f) Any other	-	-	-	0.00%	_	-	-	0.00%	0.00%
Sub Total (A) (1)	599,310	164,200	763,510	14.90%	599,310	98200	697510	13.61%	-1.29%
(2) Foreign									
a) NRI Individuals	-	-	-	0.00%	_	-	-	0.00%	0.00%
b) Other Individuals	-	-	-	0.00%	-	-	-	0.00%	0.00%
c) Bodies Corp.	-	-	-	0.00%	-	-	-	0.00%	0.00%
d) Any other	-	-	-	0.00%	-	-	-	0.00%	0.00%
Sub Total (A) (2)	-	-	-	0.00%	_	-	-	0.00%	0.00%
TOTAL (A)	599,310	164,200	763,510	14.90%	599,310	98200	697510	13.61%	-1.29%
B. Public Shareholding									
1. Institutions									
a) Mutual Funds		70,600	70,600	1.38%		70,600	70,600	1.38%	0.00%
b) Banks / Fl		-	-	0.00%	_	-	-	0.00%	0.00%
c) Central Govt	-	-	-	0.00%	_	-	-	0.00%	0.00%
d) State Govt(s)	-	-	-	0.00%	_	-	-	0.00%	0.00%
e) Venture Capital Funds	-	-	-	0.00%	-	-	-	0.00%	0.00%
f) Insurance Companies	-	-	-	0.00%	-	-	-	0.00%	0.00%
g) Flls	-	-	-	0.00%	-	-	-	0.00%	0.00%
h) Foreign Venture Capital Funds	-		-	0.00%	-	-	-	0.00%	0.00%
i) Others (specify)	-	-	-	0.00%	-	-	-	0.00%	0.00%
Sub-total (B)(1):-	_	70,600	70,600	1.38%	_	70,600	70,600	1.38%	0.00%

2. Non-									
a) Bodies Corp.									<u> </u>
i) Indian	8300	1034500	1042800	20.34%	1006929	34500	1041420	20 2 20/	
	0300	1034500	1042600		1006929	34500	1041429	20.32%	
ii) Overseas	-		-	0.00%	-		-	0.00%	0.00%
b) Individuals	-	-	-	-	-		-	-	
i) Individual shareholders holding nominal share capital upto Rs. 1 lakh		2088700	2318990	45.25%	256261	2063900	2320161	45.27%	0.02%
ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh		215800	891400	17.39%	715600	183700	899300	17.54%	0.05%
c) Others (specify)HUF	36400	800	37200	0.72%	94500	800	95300	1.86%	0.76%
Non-Resident Indians	200	-	200	0.00%	300-	-	300-	0.00%	0.00%
Overseas Corporate Bodies	-	-	-	0.00%	-	-	-	0.00%	0.00%
Foreign Nationals	-	-	-	0.00%	-	-	-	0.00%	0.00%
Clearing Members	-	-	-	0.00%	-	-	-	0.00%	0.00%
Trusts	100	-	100	0.00%	100	-	200	0.00%	0.00%
Foreign Bodies - DR	-	-	-	0.00%	-	-	-	0.00%	0.00%
Sub-total (B)(2):-	950890	3339800	4290690	83.72%	2073790	2282900	4356690	85.09%	1.37%
Total Public (B)	950890	3410400	4361290	8510%	2073790	2353500	4427290	86.38%	1.10%
C. Shares held by Custodian for GDRs & ADRs			_	0.00%				0.00%	0.00%
Grand Total (A+B+C)	155020	3574600	5124800	100.00%	2673100	2451700	5,124,800	100.00 %	0.0%

(ii)	Shareholding o	Promot	er						
SN	Shareholder' s Name	the year					shareholo	ding	
		No. of Shares	Shares	% of Shares Pledged/ encumbered to total shares	No. of Shares	Shares	% of Shares Pledged / encumbered to total shares	уса	the
1	Rakesh Goya (HUF)	. 143,110	2.79%		143,110	2.79%		0.00%	

2	Rakesh Goyal (Individual)	304,640	5.94%	304,640	5.94%	0.00%
3	Seema Goyal	151,560	2.96%	151560	2.95%	0.00%
4	Seema Goyal	66,000	1.28%	0	0	-1.29%%
5	Sawarmal	20,000	0.39%	20000	0.39%	00.00%
6	Sukhvinder Singh	20,000	0.39%	20000	0.39%	00.00%
7	VivekKuma r Kajaria	8,400	0.16%	8,400	0.16%	0.00%
8	Kavita Kajaria	7,700	0.15%	7,700	0.15%	0.00%
9	Puran Khemka	7,000	0.18%	7,000	0.13%	0.00%
10	Sanjay Kumar Agarwal	6,000	0.11%	6,000	0.11%	0.00%
11	Renu Agarwal	6,000	0.11%	6,000	0.11%	0.00%
12	Nirmala Devi Khemka	5,000	0.09%	5000	0.09%	0.00%
13	Dikcha Devi Agarwal	4,000	0.07%	4,000	0.07%	0.00%
14	Anita Agarwal	4,000	0.07%	4,000	0.07%	0.00%
15	Asha Rani Kajaria	4,000	0.07%	4,000	0.10%	0.00%
16	Sheo Kumar Kajaria	3,100	0.06%	3,100	0.06%	0.00%
17	Mangal Chand Khemka	3,000	0.05%	3,000	0.05%	0.00%
	TOTAL NUMBER OF SHARES	763,510	14.90%	697510	13.61%	-1.29%

# (iii) Change in Promoters' Shareholding (please specify, if there is no change)

SN	Particulars	Date	Reason	Shareholding beginning of tl		Cumulative S during the yea	
				No. of shares	% of total shares	No. of shares	% of total shares
1	Seema Goyal						
	At the beginning of the year			1,51,560	2.96%		
	At the end of the year					217560	4.25 %

(iv) 9	Shareholding Patter	n of top	ten Share	holders			
(	Other than Directors,	Promoter	s and Hold	ers of GDRs and	ADRs):		
SN	For each of the Top 10 shareholders	Date	Reason	Shareholding beginning o year		Cumulative during the yea	Shareholding ar
				No. of shares	% of total shares	No. of shares	% of total shares
1	Kareetem Traders Limited						
	At the beginning of the year			10,00,000	19.51%		
	Changes during the year	-		-			
	At the end of the year	-		10,00,000	19.51%	100000	19.51 %
2	Rakesh Goyal						
	At the beginning of the year		0	304640	5.94%		
	Changes during the year	-	0	-	0		
	At the end of the year	-	0	304640	5.94%	304640	5.94%
3	Saatvik Goyal						
	At the beginning of the year			238400	4.65%		
	Changes during the year	29.11.19	purchase	160000	0.00%		
	At the end of the year	-		398,400	7.77%	398,400	7.77%
4	Drishya Goyal						
	At the beginning of the year			160,000	3.12%	160,000-	0.00%
	Changes during the year	-		160,000	3.12%	-	0.00%
	At the end of the year	-		0-	0.00%	0	0.00%
5	Durga Devi Goyal						
	At the beginning of the year			242200	4.73%		
	Changes during the year	-		-			
	At the end of the year	-		242,200	4.73%	242,200	4.73%
6	Indersain Goyal						

	At the beginning of the year		93500	1.82%		
	Changes during the year					
	At the end of the year		93500	1.82%	93,500	1.82%
7	BOI A/c.Mutual Fund					
	At the beginning of the year		66000	1.28%		
	Changes during the year	-	-	0.00%		
	At the end of the year	-	66000	1.28%	66,000	1.28%
3	PR Shankar HUF					
	At the beginning of the year		42100	0.81%		
	Changes during the year	-				
	At the end of the year	-	42,100	0.81%	42,100	0.81%
)	Vinod Kumar Dua					
	At the beginning of the year		29400	0.57%		
	Changes during the year	-				
	At the end of the year	-	29400	0.57%	29400	0.57%
10	Satya Prakash Mittal					
	At the beginning of the year		23900	0.46%		
	Changes during the year	-				
	At the end of the year	-	23900	0.46%	23900	0.46%

Note: The above information is provided based on the Beneficiary Position received from Depositories and Physical share register. The quarter wise change in the holding position of the above shareholders is provided on the company's website.

SN	Shareholding each Directors each Managerial Personnel	of and Key	Date	R	eason	Shareholdi beginning	ng at the of the year		ulative g the ye	Shareholding ear
						No. of shares	% of total shares	No. o	f shares	% of total shares
1	Mr. Rakesh Goy	val, M	D							
	At the beginning	g of tł	ne year			304640	5.94%			5.94%
	Changes during	the y	ear			-	0.00%			0.00%
	At the end of the	e yeai	ſ			304640	5.94%			5.94%
V. IN	IDEBTEDNESS									
Inde	btedness of the C	Compa	any inclu	uding in	terest outst	anding/acci	ued but not due	e for p	ayment	•
										(Rs. in Lacs)
	Particulars	exc	ecured luding posits	Loans	Unsecur	ed Loans	Deposits		Total	Indebtedness
Inde	btedness at the	begi	nning o	f the fir	nancial yea	r				
i) Pri	ncipal Amount	55.98	3		1449.11		-		1505.09	9
ii) Ir not p	nterest due but baid	-			-		-		-	
	nterest accrued not due	-			-		-		-	
Tota	ıl (i+ii+iii)	22.7	1		1449.11		-		1505.09	)
Chai	nge in Indebted	Iness	during	the fin	nancial yea	r				
* Ad	dition	-					-			
* Red	duction	(23.9	6)		(148)		-		(171.96	)
Net (	Change	(23.9	6)		(148)		-		(171.96	)
Inde	btedness at the	end o	of the fi	nan <mark>ci</mark> al	. year					
i) Pri	ncipal Amount	32.07	1		1301.11		-		1333.12	2
,	terest due but ot paid	-			-		-		-	
	nterest accrued ut not due	-			-		-		-	
	l (i+ii+iii)	32.0 <sup>-</sup>	1		1301.11		_		1333.12	2

# A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

SN.	Particulars of Remuneration	Name of Manager	MD/WTD/			Total Amount
	Name	Rakesh Goyal	Sudharsan	Bivashwa Das	M.T. Elumalai	(Rs in Rs.)
	Designation	MD	WTD	WTD	WTD	
1	Gross salary	760,016	358330	313057	398,708	1830111
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961		-	-	-	-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-	-	-	
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	-	-	-	-	-
2	Stock Option	-	-	-	-	-
3	Sweat Equity		-	-	-	-
4	Commission	-	-	-	-	-
	- as % of profit	-	-	-	-	-
	- others, specify	-	-	-	-	-
5	Others, please specify	-	-	-	-	-
	Total (A)	760016	358330	313057	398708	1830111

#### **B.** Remuneration to other Directors:

SN.	Particulars of Remuneration		Name Directors	of		Total Amount (Rs/Lac)
1	Independent Directors	M.J. Lakshmi Narasimha Rao	Rajesh Sai Iyer	Renuka Ramesh	Seshadhri Rajalakshmi	
	Fee for attending board committee meetings	22000	30000	16000	34000	102000
	Commission	-	-	-	-	-
	Others, please specify	-	-	-	194139	-
	Total (1)	22000	30000	16000	228139	296139

2	Other Directors	Rakesh Goyal	Mahaveer Singh	Bivashwa Das	M.T. Elumalai	-
	Fee for attending board committee meetings	16000	16000	22000	18000	72000
	Commission	-	-	-	-	-
	Others, please specify	-	-	-	-	-
	Total (2)	16000	16000	22000	18000	72000
	Total (B)=(1+2)	-	-	-	-	368139
	Total Managerial Remuneration					2198250

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:					
Туре	Section of the Companies Act	Brief Descriptio n	Details of Penalty / Punishment/ Compoundin g fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty	NIL				
Punishment					
Compounding					
<b>B. DIRECTORS</b>					
Penalty	NIL				
Punishment					
Compounding					
C. OTHER OFFICERS IN DEFAULT					
Penalty	NIL				
Punishment					
Compounding					

# Annexure VII

66

The particulars required under Section 197(12) of the Companies Act, 2013 read with the Rules 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014 annexed to and forming part of the Directors Report for the year ended 31<sup>st</sup> March 2020.

1	The ratio of the remuneration of each Director to the median remuneration of the employees.	Rs.1.83 Lakhs per annum to Rs.29.18 Lakhs per annum Ratio of remuneration is 1: 28
2	% increase in remuneration of each Director, Chief Financial Officer (CFO) and Company Secretary (CS) in the financial year	18.75% increase in remuneration to Whole Time Director. 12% increase in remuneration to CFO.
3	% increase in the median remuneration of employees in the financial year.	12%
4	The number of permanent employees on the rolls of company;	120
5	The explanation on the relationship between average increase in remuneration and company performance;	Increase in remuneration to employees is considered based on the performance criteria fixed by the Company.
6	Comparison of the remuneration of the Key Managerial Personnel (KMP) against the performance of the company;	Performance incentive is linked to overall performance of the individual and Company.
7	Variations in the market capitalization of the company, price earnings ratio as at the closing date of the current financial year and previous financial year and percentage increase over decrease in the market quotations of the shares of the company in comparison to the rate at which the company came out with the last public offer.	No Public Offer is carried out so far after the Initial public offer.
8	Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration.	Salary increase to non-managerial employees is at 12% and for managerial employees is at 18%
9	Comparison of the each remuneration of the KMPs against the performance of the Company;	Remuneration consists of two parts (i) fixed and (ii) variable incentive. Payment of variable incentive is based on overall performance of the Company.
10	The key parameters for any variable component of remuneration availed by the Directors;	No Director other than executive Directors are receiving any remuneration except sitting fees payment.
11	The ratio of the remuneration of the highest paid director to that of the employees who are not directors but receive remuneration in excess of the highest paid Director during the year.	Not applicable

It is affirmed that the remuneration paid / payable to the Directors, KMPs and other median employees are as per the remuneration policy of the Company.

hennai August 14, 2020 Rakesh Goyal Managing Director DIN: 00990310

# <u> Annexure – VIII</u>

# AOC -2

# **RELATED PARTY TRANSACTIONS**

# [Pursuant to clause (h) of sub-section 3 of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014.]

# Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arm's length transaction under third proviso thereto.

Details of contracts or arrangements or transactions not at Arm's length basis- NIL

Details of contracts or arrangements or transactions at Arm's length basis.

SL. No	Name of the Related Party	Relationship	Nature of transactio n	Amount (in Rs.)	Outstanding as on 31.03.2020
1	Rakesh Goyal	Managin g Director	Managerial remuneratio n	3,000,096	-
			Loan Repayment	32,013,243	
			Interest received	-	-
2	Mrs. Seema Goyal	Account s executiv e	Managerial remuneratio n	550,000	-
3	Mrs. Durga Devi Goyal	Promoter	land lease advance received	-	130,111,191
4	Mrs. Durga Devi Goyal	Promoter	Lease Rent Received	313,097	-
5	Mrs.Durga Devi Goyal	Promoter	Loan Repayment	8,297,949	
6	Mrs.Durga Devi Goyal		Lease Rent		33,040

Chennai August 14, 2020

# For and on behalf of Board of Directors

Sd/-C.Muruganandam Company Secretary

#### 67

#### Annexure I X

# **REPORT ON CORPORATE GOVERNANCE**

The Directors present the Company's Report on Corp. Governance for the year ended 31.03. 2020 **I. COMPANY'S PHILOSOPHY ON CORPORATEGOVERNANCE** 

The Governance Philosophy of your Company is based on strong foundations of ethical values and professionalism which over the past 40 years of the Company's existence has become a part of its culture. Integrity, transparency, fairness, accountability and compliance with the law are embedded in the Company's robust business practices to ensure ethical and responsible leadership both at the Board and at the Management level. The Company's Code of Business Conduct, its Ethical View Reporting Policy and its well-structured internal control systems which are subjected to regular review for their effectiveness, reinforces accountability and integrity of reporting and ensures transparency and fairness in dealing with the Company's stakeholders. The Company's focus on sustainable development, its customer centric approach to creating value for the customers by ensuring product quality and innovative value added service offerings coupled with its outreach through CSR activities and programmes has enabled your Company to earn the trust and goodwill of its investors, business partners, employees and other stakeholders.

In India, Corporate Governance standards for listed companies are regulated by the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations). The Company has adopted best practices mandated in the Listing Regulations. A Report on compliance with Corporate Governance as stipulated in the Listing Regulations is given below:

#### **Governance Structure**

TNT's Governance structure comprises the Board of Directors and the Committees of the Board at the apex level and the Management structure at the operational level. This structure brings about a judicious blend in governance as the Board sets out the overall corporate objectives and provides direction and independence to the Management to achieve these corporate objectives within a given framework. This brings about a conducive environment for value creation through sustainable profitable growth.

# 2. BOARD OF DIRECTORS:

The Board of Directors play a fundamental role in upholding and nurturing the principles of good governance which translates into ethical business practices, transparency and accountability in the Company's dealing with its stakeholders and in the utilization of resources for creating sustainable growth and societal wealth. The Board operates within the framework of a well defined responsibility matrix which enables it to discharge its fiduciary duties of safeguarding the interests of the Company. The Board's composition and size is robust and enables it to deal competently with emerging business development issues and exercise independent judgement.

# The Composition of Board and meetings:

The Company's Board is a balanced mix of Executive and Non-Executive Directors, all having diverse experience and expertise in their fields of operation. They take active part at the Board and Committee Meetings by providing valuable guidance to the Management on various aspects of business, policy direction, governance, compliance etc. which adds value in the decision making process of the Board of Directors.

The composition of the Board also complies with the provisions of the Companies Act, 2013 and Regulation 17 of Listing Regulations. As at the end of corporate financial year 2020, the total Board strength comprises of Eight (8) Directors on the Board, out of which Four (4) are Non-Executive Directors including a Non-Executive Chairman, and the rest are Executive Directors.

Attendance of Directors at Board Meetings and the last Annual General Meeting (AGM) and number of directorships / committee memberships held by the Directors in other Companies:

Name of the Director	Category			Directorshi	Committee Cl and Members		Shareholding of Non-
		Board Meetin g	AGM held on 23.09.19	p in other Public Companies as on 31st March, 2020	p	Membershi p	Executive Directors as at March 31, 2020
Mr.Rakesh Goyal DIN:00990310 MD	Executive Director	4	V	NIL	NIL	1	NA
Mr. Bivashwa Das DIN:07352655	Executive Director	4	$\checkmark$	NIL	NIL	2	-
Mr.Sudarsan DIN: 08562284	Executive Director	4	$\checkmark$	NIL	NIL	4	-
Mr. M.T.Elumalai DIN:01278399	Executive Director	4	$\checkmark$	NIL	NIL	1	-
Mr. L.N Rao DIN:01275880	Independent Non- Executive Director	4	V	2	4	4	-
Mr. Rajesh Sai Iyer DIN:05353374	Independent Non- Executive Director	4	V	NIL	NIL	2	-
Mrs. Renuka Ramesh DIN:07904904	Independent Non- Executive Director	3	V	NIL	NIL	3	-
Mrs. Shesadhri Rajalakshmi DIN:06927846	Independent Non- Executive Director	4	V	NIL	NIL	4	-

There were Four (4) Board Meetings of the Company held during the financial year 2019-2020 on the following dates: May 15, 2019, August 14, 2019, November 14, 2019, and February 14, 2020.

# **3. COMMITTEES OF BOARD:**

Having regard to the significant contribution that committees make in assisting the Board of Directors in discharging its duties and responsibilities and with a view to focus on various areas of the business, the Board has constituted the following Committees viz. Audit Committee, Stakeholders' Relationship Committee, Nomination & Remuneration Committee, Risk Management Committee, Corporate Social Responsibility (CSR) Committee.

The constitution, terms of reference and the functioning of the existing Committees of the Board is explained herein. Each of these Committees have the requisite expertise to handle issues relevant to their field. These Committees spend considerable time and give focused attention to the various issues placed before it and the guidance provided by these Committees lends immense value and

enhances the decision-making process of the Board. The Board reviews the functioning of these committees from time to time.

The Meetings of each of these Committees are convened by the respective Chairman of the Committees, who also inform the Board about the summary of discussions held in the Committee Meetings. The Minutes of the Committee Meetings are sent to all Directors individually and tabled at the respective Board / Committee Meetings.

# Audit Committee:

The composition of the Audit Committee and the scope of its activities and powers are in conformity with and include the areas prescribed under the Regulation 18 of the Listing Regulations and Section 177 of the Companies Act, 2013 and the Rules framed thereunder. The Audit Committee comprises of Six Directors who are well versed with the financial matters and corporate laws. The Audit Committee met four (4) times on May 15, 2019, August 14, 2019, November 14, 2019 and February 14, 2020. The necessary quorum was present for all the meetings. The Chairman of the Audit Committee was present at the last Annual General Meeting of the Company held on September 23 2019.

Details of the composition of the Audit Committee and attendance of the Members are as follows:

Name of the Director	Category	Positio n	No. of Meetings Attended
M.J. Lakshmi Narasimha Rao	Independent, Non- Executive	Chairman	4
N. Sudharsan	Executive Director	Member	4
Rajesh Sai Iyer	Independent, Non- Executive	Member	4
Rakesh Goyal	Executive Director	Member	4
Renuka Ramesh	Independent, Non- Executive	Member	3
Seshadhri Rajalakshmi	Independent, Non- Executive	Member	4

The Company Secretary acts as the Secretary to the Committee.

# **Terms of Reference:**

The terms of reference and role of the Audit Committee are as per guidelines set out in the Listing Regulations and Section 177 of Companies Act, 2013. The Committee meets periodically and inter alia reviews:

**Financial Reporting and Related Processes:** 

- Oversight of the Company's financial reporting process and financial information submitted to the Stock Exchanges, regulatory authorities or the public.
- Reviewing with the Management the quarterly unaudited financial statements and the Auditors' Limited Review Report thereon, audited annual financial statements and Auditors' Report thereon before submission to the Board for approval. This would, inter alia, include reviewing changes in the accounting policies, if any, and reasons for the same. Major accounting estimates based on exercise of judgment by the Management, significant adjustments made in the financial statements and/or recommendation, if any, made by the Statutory Auditors in this regard.
- Review the Management Discussion & Analysis of financial and operational performance.
- Discuss with the Statutory Auditors its judgment about the quality and appropriateness of the Company's accounting principles with reference to the Generally Accepted Accounting Principles in India (IGAAP).
- Reviews the investments made by the company.

## Internal financial Controls and Governance Processes:

- Review the adequacy and effectiveness of the Company's system and internal controls.
- Review and discuss with the Management, the Company's major financial risk exposures and steps taken by the Management to monitor and control such exposure.
- To oversee and review the functioning of a vigil mechanism (implemented in the Company as Ethical View Reporting Policy) and to review the findings of investigation into cases of material nature and the actions taken in respect thereof.

# Audit

- Review the scope of the Statutory Auditors, the annual audit plan and the Internal Audit plan with a view to ensure adequate coverage.
- Review the significant audit findings from the statutory and internal audits carried out, the recommendations and Management's response thereto.
- Review and recommend to the Board the appointment / re-appointment of the Statutory Auditors and Cost Auditors considering their independence and effectiveness and their replacement and removal.
- Approve such additional services to be rendered by the Statutory Auditors except those enumerated in Section 144 of the Companies Act 2013, and payment for such services.
- Recommends to the Board the remuneration of the Statutory Auditors / Cost Auditors.
- Discussions with the Statutory Auditors / Internal Auditor on significant difficulties encountered during the course of the Audit.
- Reviewing the annual Cost Audit Report submitted by the Cost Auditor.

# **Other Duties**

- To approve the appointment, removal and terms of remuneration of the Chief Internal Auditor and to approve the appointment of the Chief Financial officer.
- To grant omnibus approval for related party transactions which are in the ordinary course of business and on an arm's length pricing basis and to review and approve such transactions subject to the approval of the Board.

The representatives of the Statutory Auditors are permanent invitees to the Audit Committee Meetings. They have attended all the Audit Committee Meetings held during the year. The Cost Auditor was invited to attend the Meeting of the Audit Committee when the Cost Audit Report is tabled for discussion. Managing Director, Chief Financial Officer (CFO), the Internal Auditor, attend the Audit Committee Meetings. Company Secretary acts as the Secretary to the Committee.

During the year under review, the Audit Committee held a separate meeting with the Statutory Auditors and the Internal Auditor to get their inputs on significant matters relating to their respective areas of Audit.

# Self-Assessment by the Audit Committee

The Audit Committee has set in place a process to measure and benchmark its performance each year. The assessment broadly covers composition, structure and committee meetings; overview of the financial reporting process; internal control systems and overview of internal and external audits. The results of the self-assessment are presented to the Audit Committee along with the action plan in the areas requiring improvement.

# Nomination and Remuneration Committee:

The Nomination and Remuneration Committee presently consists of three Non-Executive Directors, all being Independent. The Committee met Four times in 2019-2020 on May 05, 2019, August 14,

2019, November 14, 2019 and February 14, 2020. The necessary quorum was present for both the meeting. The Chairman of the Nomination and Remuneration Committee was present at the last Annual General Meeting of the Company held on September 23, 2019. The composition of the Committee during 2019-2020 and the details of meetings held and attended by the members are as under:

Name of the Director	Category	Position	No. of Meetings Attended
Rajesh Sai Iyer	Independent, Non- Executive	Chairman	4
Mrs.Renuka Ramesh	Independent, Non- Executive	Member	4
Seshadhri Rajalakshmi	Independent, Non- Executive	Member	4

The Company Secretary acts as the Secretary to the Committee.

# The terms of reference of the Committee inter-alia, include the following:

- Succession planning of the Board of Directors and Management Executive Committee;
- Identifying and selection of candidates for appointment as Directors / Independent Directors based on certain laid down criteria;
- Identifying potential individuals for appointment as Key Managerial Personnel and all Ex-Co Members;
- Formulate and review from time to time the policy for selection and appointment of Directors, Key Managerial Personnel and Members of the Executive Committee and their remuneration;
- Review the performance of the Board of Directors, Key Managerial Personnel and Members of the Executive Committee based on certain criteria as approved by the Board. In reviewing the overall remuneration of the Board of Directors, Key Managerial Personnel and Executive Committee Members, the Committee ensures that the remuneration is reasonable and sufficient to attract, retain and motivate the best managerial talent, the relationship of remuneration to performance is clear and meets appropriate performance benchmarks and that the remuneration involves a balance between fixed and incentive pay reflecting short term and long term objectives of the Company.

# **Performance Evaluation of the Board and Individual Directors:**

Pursuant to the provisions of the Act and the SEBI (LODR) Regulations 2015, the Board has carried out the annual performance evaluation of its own performance, as well as the evaluation of the working of its Audit, Nomination & Remuneration and Compliance Committees respectively. A structured questionnaire was prepared after taking into consideration inputs received from the Directors, covering various aspects of the Board's functioning such as adequacy of the composition of the Board and its Committees, Board culture, execution and performance of specific duties, obligations and governance.

A separate exercise was carried out to evaluate the performance of individual Directors. The Chairman of the Board of Directors and the Chairman of Nomination & Remuneration Committee met all the Directors individually to get an overview of the functioning of the Board and its constituents inter-alia on the following broad criteria i.e. attendance and level of participation, independence of judgment exercised by Independent Directors, interpersonal relationship etc.

Based on the inputs received from the Directors, an action plan is drawn up in consultation with the Directors to encourage greater engagement of the Independent Directors with the Company.

#### **Remuneration to Directors:**

The Company has a well-defined policy for the remuneration of the Directors, Key Managerial Personnel and other employees. The said policy was approved by the Board based upon the recommendation of the Nomination and Remuneration Committee.

The Board of Directors / Nomination and Remuneration Committee is authorized to decide the remuneration of the Executive Directors, subject to the approval of the members. The remuneration structure comprises of salary, perquisites, retirement benefits as per law / rules and commission which is linked to the performance of the Company. The Company does not have a scheme for grant of stock options.

# **Remuneration to Managing Director:**

The remuneration to the Managing Director has been reduced to Rs.26000/- per month, from May 2019 due to sluggish business.

# **Remuneration to other Directors:**

The Company has a policy for determining the remuneration of the Non-Executive Directors of the Company. The Company remunerates its Non-Executive Directors by way of sitting fees for attending each meeting of the Board and / or Committee, and the same is paid within the limits laid down in the Companies Act, 2013 read with the Rules framed there under. The remuneration determined for the Non-Executive Directors is subject to the recommendation of the Nomination and Remuneration Committee and approval of the Board of Directors. The Non-Executive Directors are paid sitting fees of Rs. 2,000/- per meeting for attending Board Meetings, Committee meetings and separate meeting of Independent Directors.

The Remuneration drawn by the Directors and the Key Managerial Personnel during the year is as under:

Name of the Director	Salary	Commission Rs.	Commission Rs. Sitting fees Rs.	
	Rs.			
Rakesh Goyal	7,60016	-	16,000	7,66,016
Muruganandam	2,62,500	-	-	2,62,500
M.T. Elumalai	3,98,708	-	18,000	4,16,708
Bivashwa Das	3,13,057	-	22000	3,35,057
Mahaveer Singh	1637372		16000	1653372
Sudarsan	3,58,330		10000	3,68,330
Lakshmi Narasimha Rao	-	-	22,000	22,000
Rajesh Sai Iyer	-	-	30,000	30,000
Renuka Ramesh	-	-	16,000	16,000
Seshadhri Rajalakshmi		-	34,000	34,000
TOTAL	27,29,983	-	184000	29,13,983

# Stakeholders' Relationship Committee:

The Company's Stakeholders' Relationship Committee is responsible for the satisfactory redressal of investor grievance. During the year under review, the Committee met 2 (Two) times on May 15, 2019 & 14th November, 2019. The composition and details of the meetings attended as on 31.03.2020 by the members are given below:

Name of the Director	Category	Position	No. of Meetings Attended
Mr. N.Sudharsan	Independent, Non- Executive	Chairman	2
Mr. M. T. Elumalai	Executive Director	Member	2
Mr. Rajesh Sai Iyer	Independent, Non- Executive	Member	2
Mrs.Seshadri Rajalakshmi	Executive Director	Member	2

Company Secretary is the "Compliance Officer" who oversees the redressal of the investors' grievances. All the Members of the above Committee have attended the Annual General Meeting of the Company. During the year 12 (Twelve) complaints were received from shareholders, out of which all complaints have been attended / resolved. As on March 31, 2020, no investor grievance has remained unattended / pending for more than thirty days.

# **Terms of Reference**

- The Committee act in accordance with the terms of reference which shall, inter alia, include:
- To approve transfer / transmission of shares / debentures and such other securities as may be issued by the Company from time to time;
- Issue of duplicate share certificates in respect of shares / debentures and other securities reported lost, defaced or destroyed as per the laid down procedure;
- To issue new certificates against subdivision of shares, renewal, split or consolidation of share certificates / certificates relating to other securities;
- To approve and monitor dematerialization of shares/debentures/other securities and all matters incidental or related thereto;
- To authorize the Company Secretary & Head Compliance / other Officers of the Share Department to attend to matters relating to non-receipt of annual reports, notice, non-receipt of declared dividend / interest, change of address for correspondence etc, and to monitor action taken.
- To authorize the Company Secretary & Head Compliance / other officers of the Share Department to attend to matters relating to transfer / transmission of shares, issue of duplicate share certificates for shares reported lost, defaced or destroyed, to issue new certificates against subdivision of shares and renewal, split or consolidation of share certificates;
- To monitor Investor Relation activities of the Company and to give guidance on the flow of information from the Company to the Investors;
- To monitor expeditious redressal of grievances of shareholders/security holders including complaints relating to transfer / transmission of shares / securities, Annual Reports, issue of duplicate certificates and other complaints;
- All other matters incidental or related to shares, debentures and other securities of the Company.

#### 74

# **Corporate Social Responsibility (CSR) Committee:**

Our Company does not earn any profit during this Financial year 2019-2020. While considering previous year's performance our company will not come under the criteria for making Corporate Social Responsibility.

The Company has always been mindful of its obligations vis-à-vis the communities it impacts and has been pursuing various CSR activities. The terms of reference of the Corporate Social Responsibility Committee (CSR) broadly comprises;

To review the existing CSR Policy and to make it more comprehensive so as to indicate the activities to be undertaken by the Company, as specified in Schedule VII of the Companies Act, 2013;The Committee met once during the year under report on August 14, 2019. The details of Members' participation at the Meetings and composition of the Corporate Social Responsibility (CSR) Committee as at March 31, 2019 are as under:

Name of the Director	Category		Position	No. of Meetings Attended
M.J.Lakshmi Narasimha Rao	Independent, Executive	Non-	Chairman	1
Bivashwa Das	Executive Director		Member	1
Seshadhri rajalakshmi	Independent, Executive	Non-	Member	1
Mahaveer Singh	Executive Director		Member	1
Renuka Ramesh	Independent, Executive	Non-	Member	1

The Company Secretary acts as the Secretary to the Committee.

#### **Risk Management & Vigil Mechanism Committee:**

Business Risk Evaluation and Management is an ongoing process within the Organization. The Company has a robust risk management framework to identify, monitor, mitigate and minimize risks as also identify Business Opportunities.

The Risk Management Committee was constituted by the Board of Directors, pursuant to the requirement of the Listing Agreement with the Stock Exchanges which has now been replaced by the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Committee is governed by a Charter and its objectives and scope broadly comprises:

- Oversight of risk management performed by the operating management;
- Reviewing the Business Risk Management (BRM) policy and framework in line with local legal requirements and SEBI guidelines;
- Reviewing risks and evaluate treatment including initiating mitigation actions and ownership as per a pre-defined cycle;
- Defining framework for identification, assessment, monitoring, mitigation and reporting of risks;
- Within its overall scope as aforesaid, the Committee shall review risk trends, exposure, potential impact analysis and mitigation plans.

The Committee met 2 (Two) times during the year under report on May 15, 2019and on August 14, 2019. The details of Members' participation at the Meetings and composition of the Corporate Social Responsibility (CSR) Committee as at March 31, 2020 are as under:

Name of the Director	Category		Position	No. of Meetings Attended
M.J.Lakshmi Narasimha Rao	Independent, Executive	Non-	Chairman	2
Bivashwa Das	Executive Director		Member	2
Mahaveer Singh	Executive Director		Member	2

#### **Executive Committee:**

This Committee comprises the Managing Director, Chief Marketing Officer. The Committee operates within the framework of the strategic policies laid down by the Board and is responsible and accountable for overall business deliverables. The Committee provides a platform for the ExCo Members to meet on a regular basis to review monthly performance against set targets, discuss and decide on cross functional operational matter, address

# 4. GENERAL BODY MEETINGS:

# Details of the location of the last three Annual General Meetings (AGM) and details of the special resolutions passed:

Annual General Meeting (AGM)	Date	Time	Venue	No. of Special Resolution Passed
38th	04.09.2017	10.00 AM	Rani Seethai Hall,	1
39th	20.09.2018	10.00 AM	603, Anna Salai, Chennai-600 002,	3
40th	23.09.2019	10.00 AM	TN	1

All special resolutions set out in the Notices for the Annual General Meetings were passed by the Members at the respective meetings with requisite majority.

#### **Postal Ballots:**

No resolutions were passed through postal ballot during the last financial year.

#### Management Structure

Management Structure for the day-to-day business operations and management of the Company is in place with appropriate delegation of powers and responsibilities. This broadly is as under:

# **Organization Structure, Roles and Responsibilities:**

During the year, after reviewing its organizational capabilities, systems and processes, the regionbased organization structure was replaced by a function-based structure. This has resulted in leveraging functional expertise in driving business objectives and become ready to address various operational and business challenges in a more proactive manner thereby enhancing customer value. The new function-based structure is broadly divided into verticals viz. Sales & Marketing, Corporate Services, Manufacturing, Human Resource, Finance and Procurement. The manufacturing unit has a Manufacturing Cluster Head who reports to the Chief Manufacturing Officer. The Manufacturing Cluster Head are in overall charge of the plant. They are, inter-alia, accountable for ensuring continuous improvement in the operations and maintenance performance of the Plant, adoption of best practices, productivity improvement, capability building of employees, coordination of demand / supply as per market requirements and to support sales and logistics team in the dispatch of pipes from the Unit.

The Director / Plant of manufacturing unit is responsible for the day-to-day operations and maintenance of the Plant and all related functions including addressing local issues and compliances as applicable at plant level.

None of the Directors of the Company and Key Managerial Personnel are inter se related.

# **Board Diversity**

Pursuant to SEBI (LODR) Regulations 2015, the Nomination & Remuneration Committee has formalized a policy on Board Diversity to ensure diversity of experience, knowledge, perspective, background, gender, age and culture.

# 5. INDEPENDENT DIRECTORS

Independent Directors plays an important role in the governance processes of the Board. With different points of views flowing from their expertise and experience they enrich the decision-making process at the Board and prevent conflicts of interest in the decision-making process.

The appointment of the Independent Directors is carried out in a structured manner. The Nomination & Remuneration committee identifies potential candidates based on certain laid down criteria and takes into consideration the diversity of the Board.

Mrs. Seshadhri Rajalakshmi (DIN: 06927846) Woman Independent Director, has been appointed for a fixed tenure of five years from her date of appointment. This appointment has been approved by the Members of the Company at the Annual General Meeting of the Company held on September 23, 2019 for a period of Five years up to 18<sup>th</sup> July 2024.

Mrs. Jyothi Sathish (DIN: 08829015) has been appointed as a Small Shareholders Independent Director for a period of 3 years i.e. from 22.09.2020 and She had given her consent for Directorship to represent Small shareholders of the Company.

Mr. M.J. Lakshmi Narasimha Rao (DIN: 01275880) Independent Director has been again appointed for a period of 5 years from 25.09.2017 at a special resolution passed at the 38th Annual General Meeting held on 04.09.2017.

Mr. Rajesh Sai Iyer (DIN: 05353374) has been appointed as an Independent Director for a period of 5 years from 04.09.2017. This has been approved by the Shareholders at an Ordinary resolution passed at the 38th Annual General Meeting held on 04.09.2017.

Mrs.Renuka Ramesh independent Director had completed her three-year terms on 3<sup>rd</sup> September 2019. She was not eligible for reappointment. Her retirement was noted and necessary Form Dir-12 Shall be filed before MCA.

None of the Independent Directors serve as "Independent Directors" in more than seven listed companies.

The Independent Directors have confirmed that they meet with the criteria of independence laid down under the Act and the SEBI (LODR) Regulations 2015 and under Sec 149 of the Companies Act, 2013.

During the year under review, the Independent Directors met one time on Feb 14, 2020. The Independent Directors discussed and reviewed the matters specified in Regulation 25(4) of the Listing Regulations and as per provisions of the Companies Act, 2013.

All the Independent Directors were present throughout the Meeting. They expressed satisfaction at the robustness of the evaluation process, the Board's freedom to express views on the business transacted at the Meetings and the openness with which the Management discussed various subject matters on the agenda of meetings. Their suggestions were discussed at the Board Meeting and are being implemented to ensure a more robust interaction at a Board level / Management level.

# Induction Programme for new Directors and on-going familiarization programme for existing Independent & Non-Independent Director.

An appropriate induction programme for new Directors and an ongoing familiarization with respect to the business / working of the Company for all Directors is a major contributor for meaningful Board level deliberations and sound business decisions.

At the time of appointing a Director, a formal letter of appointment is given to the Director, inter alia, explains his / her role, function, duties and responsibilities and the Board's expectations from him / her as a Director of the Company. The Director is also explained in detail the compliances required from him / her under the Act, SEBI (LODR) Regulations, 2015 and other relevant regulations and his / her affirmation taken with respect to the same.

By way of an introduction to the Company, the Director is presented with a book on the Company which traces its history over 40 years of its existence, relevant Annual Reports, Sustainable Development Report, brochure on the CSR activities pursued by the Company.

A presentation is also shared with the newly appointed Director giving an overarching perspective of the steel pipe Industry, organizational set-up of the Company, the functioning of various divisions / departments, the Company's market share and the markets in which it operates governance and internal control processes and other relevant information pertaining to the Company's business.

Further, as an ongoing process, the Board of Directors is updated on a quarterly basis through presentations and discussions on the overall economic trends, the performance of the Steel Industry and that of the Company, analysis of the circumstances which helped or adversely impacted the Company's performance, comparison of the Company's performance, with its peers in the Industry based on the information available in public domain, and the initiatives taken / proposed to be taken to bring about an overall improvement in the performance of the Company, marketing strategy, business risks and mitigation plans etc.

The Act facilitates the participation of a Director in Board/Committee Meetings through video conference or other audio-visual mode. Accordingly, the option to participate in the Meeting through video conference was made available for the Directors except in respect of such items which are not permitted to be transacted through video conference. Due to Covid-19 Pandemic, MCA permitted to transact all the businesses through Video Conferences up to 30<sup>th</sup> September 2020.

# 6. DUTIES AND FUNCTIONS OF THE BOARD

The Board of Directors provide strategic guidance, monitors operational performance and ensures that robust policies and procedures are in place and through its various Committees guarantees the quality of the Company's risk management, internal controls and ensures compliance with all relevant laws. In particular, the Board periodically reviews the items required to be placed before it and reviews and approves quarterly unaudited financial statements and the audited annual financial statements, corporate strategies, business plans, annual budgets.

It monitors overall operating performance, Health & Safety (H&S) performance and reviews such other items which require Boards' attention. It directs and guides the activities of the Management towards achieving set goals and seeks accountability. It also sets standards of corporate behavior, ensures transparency in corporate dealings and compliance with laws and regulations. The Agenda for the Board Meeting covers items set out as per the guidelines in SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015; to the extent these are relevant and applicable. All agenda items are supported by relevant information, documents and presentations to enable the Board to take informed decisions. The Agenda is sent out to the Directors within the period stipulated in the Secretarial Standards.

# 7. DISCLOSURES:

# a) Indian Accounting Standards (Ind-AS)

The Company has been adopted **"Ind-AS"** with effect from April, 2017. The implementation of **"Ind-AS"** is a major change process for which the Company has established a project team and has dedicated considerable resources.

# b) Related Party Transactions

The Company has formulated a policy on Materiality of and dealing with Related Party Transactions. There are no materially significant transactions with the related parties that had potential conflict with the interest of the Company. All these transactions are in the normal course of business and are carried out on an arm's length basis.

# c) Compliance/ Strictures and Penalties

There was no non-compliance by the Company and no penalties or strictures were imposed on the Company by the Stock Exchanges or Securities and Exchange Board of India (SEBI), or any statutory authority on any matter related to the capital markets during the last three years.

#### d) Whistle Blower Policy

Pursuant to Section 177(9) and (10) of the Companies Act, 2013 and the provisions of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, the Company has a Whistle Blower Policy for establishing a vigil mechanism for Directors and employees to report genuine concerns regarding unethical behaviour, actual or suspected fraud or violation of the Company's Code of Conduct. The said mechanism also provides for adequate safeguards against victimization of persons who use such mechanism and makes provision for direct access to the Chairperson of the Audit Committee in appropriate or exceptional cases. We affirm that no employee of the Company was denied access to the Audit Committee. Code of Business Conduct

The Board of Directors has approved a Code of Business Conduct which is applicable to the Members of the Board and to all employees. The Company follows a policy of "Zero Tolerance" to bribery and corruption in any form and the Board has laid down the "Anti Bribery & Corruption Directive" which forms an Appendix to the Code.

The code lays down the standard of conduct which is expected to be followed by the Directors and by the employees in their business dealings and in particular on matters relating to integrity in the work place, in business practices and in dealing with stakeholders. The code gives guidance through examples on the expected behaviour from an employee in a given situation and the reporting structure.

All the Board Members and the Senior Management personnel have confirmed compliance with the Code. All Management Staff were required to complete an e-learning module, in addition to a face- to-face training given by the Company from time to time.

# Details of compliance with mandatory requirements and adoption of the non-mandatory requirements under the Listing Regulations

During the year, the Company has complied with the mandatory requirements as stipulated in Listing Regulations. With respect to the compliance with the non-mandatory requirements pursuant to Regulation 27(1) of the SEBI Listing Regulations, the Company has adopted the following non-mandatory requirements:

- The Chairman being Non-Executive Director, an office is made available for his use during his visits to the Company and is reimbursed the expenses incurred towards the performance of his duties.
- i) During the year under review, there is no audit qualification on the Company's financial statements. Your Company continues to adopt best practices to ensure a regime of unmodified audit opinion.
- ii) The position of Chairperson of Board and the Managing Director are separate.
- i) The Internal Auditor of the Company reports to the Chief Financial Officer and has direct access to the Audit Committee.

# e) Subsidiary and Associates

During the year ended March 31, 2020, the Company does not have any listed/unlisted subsidiary and Associate companies as defined in Regulation 16 of the Listing Regulations.

# f) Prevention of Insider Trading

In January 2015, SEBI notified the SEBI (Prohibition of Insider Trading) Regulations, 2015 which came into effect from May 15, 2015. Pursuant thereto, the Company has formulated and adopted a new code for Prevention of Insider trading.

The code "Code of Internal Procedures and Conduct for Regulating, Monitoring and Reporting of Trading by Insiders" and the "Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information allows the formulation of a trading plan subject to certain conditions and requires pre-clearance for dealing in the Company's shares. It also prohibits the purchase or sale of company's shares by the Directors, designed employees and connected persons, while in possession of unpublished price sensitive information in relation to the Company and during the period when the Trading Window is closed.

The company Secretary & Head Compliance is responsible for implementation of the code. All Board of Directors, designated employees and connected persons have affirmed compliance with the Code.

# 8. CEO / CFO CERTIFICATION:

The Managing Director and Chief Financial Officer (CFO) have issued certificate pursuant to the provisions of Regulation 17(8) of the Listing Regulations certifying that the financial statements do not contain any materially untrue statement and these statements represent a true and fair view of the Company's affairs. The certificate is attached to this report.

# 9. MEANS OF COMMUNICATION:

The company follows a robust process of communicating with its stakeholders/ shareholders and investors through multiple channels of communications such as dissemination of information on the online portal of the Stock Exchanges, press releases, the Annual Reports and uploading relevant information on its website.

The unaudited quarterly results are announced within forty five days of the close of the quarter. The audited annual results are announced within two months from the close of the financial year as required under SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015. The aforesaid financial results are announced to the Stock Exchanges immediately after the approval of the Board. The results are generally published in Trinity Mirror (English). The Tamil translation of the same is published in Makkal Kural, which are regional daily newspapers.

The audited financial statements form part of the Annual Report which is sent to the Members within the statutory period and well in advance of the Annual General Meeting.

The Annual Report of the Company, the quarterly / half yearly and the audited financial statements and the press releases of the Company are also placed on the Company's website www. tamilnadusteeltubesltd.com and can be downloaded.

The presentations on the performance of the Company are placed on the Company's website immediately after these are communicated to the Stock Exchanges for the benefits of the institutional investors and analysts and other shareholders.

The Company discloses to the Stock Exchange, all information required to be disclosed under Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, including material information having a bearing on the performance / operations of the listed entity or other price sensitive information. All information is filed electronically on BSE's online Portal – BSE Corporate Compliance & Listing Centre (Listing Centre).

The Board of Directors has approved a policy for determining materiality of events for the purpose of making disclosure to the Stock Exchange.

All disclosures made to the stock exchange are also available on the Company's website under the heading 'Investors' Relations'.

Facility has been provided by SEBI for investors to place their complaints / grievances on a centralized web-based complaints redressal system viz. SEBI Complaints Redress System (SCORES). The salient features of this system are: Centralized database of all complaints, online upload of Action Taken Reports (ATRs) by the concerned companies and online viewing by investors of actions taken on the complaint and its current status.

A separate dedicated section under 'Investors' Relations', under sub heading 'Financial Reporting' on the Company's website gives information on Quarterly Financial Results, Corporate Governance Report, Compliance Reports and other relevant information of interest to the investors / public.

The Company also uploads on the BSE Listing Centre Portal, details of all notices, Resolutions and other relevant information of interest to the Investors as per SEBI (LODR) Regulations 2015.

# **GENERAL INFORMATION TO SHAREHOLDERS:**

# Financial Year:1st April 2019 – 31st March, 2020.Registrar and Transfer Agents and Share Transfer System

The Company has appointed Registrar and Transfer Agents (RTA) – M/s. Cameo Corporate Services Ltd, No.1, Club House Road, Chennai – 600 002 who offer all share related services to its Members and Investors. These services include transfer / transmission / dematerialization of shares / consolidation /Split / renewal of share certificates, issuance of duplicate share certificates, change of address and investor grievances.

## **10. COMMUNICATION TO MEMBERS:**

Members who hold shares in dematerialized form should correspond with the Depository Participant with whom they maintain their Demat Account/s, for queries relating to shareholding, change of address. However, queries relating to non-receipt of annual reports or on matters relating to the working of the Company should be addressed to the Company.

Members who hold shares in physical form should address their queries to the Registrar & Transfer Agents.

Members are requested to ensure that correspondence for change of address, subdivision of shares, renewals / split / consolidation of share certificates, issue of duplicate share certificates should be signed by the first named Member as per the specimen signature registered with the Company. The Company may also, with a view to safeguard the interest of its Members and that of the Company, request for additional supporting documents such as certified copies of PAN Cards and other proof of identity and / or address.

Members are requested to indicate their DP ID & Client ID / Ledger Folio number in their correspondence with the Company to the Registrar & Transfer Agents and also to provide their Email addresses and telephone numbers / FAX numbers to facilitate prompt response from the Registrar & Transfer Agents.

# II. MARKET INFORMATION

# Listing on Stock Exchange

The Company's shares are listed on the following Stock Exchange and the listing fees have been paid to the Exchanges for the Financial Year 2019-20.

Name and Address of the Stock Exchange	Stock Code/ Scrip Code	ISIN Number for NSDL/ CDSL/ (Dematerialized shares)
Bombay Stock Exchange Ltd. Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400 001	513540	INE176E01012

# SHARE TRANSFER SYSTEM / OTHER RELATED MATTERS:

#### i. Share Transfer

Share transfers in physical form are processed by the Company's Registrar & Transfer Agents, M/s. Cameo Corporate Services Ltd, Chennai and the share certificates are generally returned to the transferees within a period of fifteen days from the date of receipt of transfer provided the transfer documents lodged with the Registrar Transfer Agents are complete in all respects. Incomplete Share Transfer forms are rejected / returned to the Transferee/s immediately by the Registrar Transfer Agents by Registered Post.

# ii. Nomination facility for shareholding

As per the provisions of the Act, facility for making nomination is available for Members in respect of shares held by them. Members holding shares in physical form may obtain a nomination form, from the Registrar Transfer Agents of the company. Members holding shares in dematerialized form should contact their Depository Participants (DP) in this regard.

## **Permanent Account Number (PAN)**

Members who hold shares in physical form are advised that SEBI has made it mandatory that a copy of the PAN card of the transferor(s), transferee(s), members, surviving joint holders / legal heirs be furnished to the Registrar Transfer Agents, while obtaining the services of transfer, transposition, transmission and issue of duplicate share certificates.

# iii. Pending Investors' Grievances

Any Member / Investor, whose grievance has not been resolved satisfactorily, may kindly write to the Registrar Transfer Agents or to the Company Secretary & Head Compliance at the Registered Office with a copy of the earlier correspondence.

#### iv. Reconciliation of Share Capital Audit

As required by the Securities & Exchange Board of India (SEBI), quarterly audit of the company's share capital is being carried out by the Statutory Auditors with a view to reconcile the total share capital admitted with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) held in physical form, with the issue and listed capital. The Company has received circular from BSE vide their mail dated 19.06.2017 wherein they have intimated that filing of reconciliation of share capital audit report (REG55A) should be in XBRL mode with effect from 01.07.2017 onwards which is mandatory. Accordingly, the Auditors' Cert. has been obtained by the company and filed in XBRL mode along with original share capital audit report in PDF file. The said report is also placed before Stakeholders' Relationship Committee and the Board of Directors.

No.of share holders		Physical	6 of share capital	NSDL	% of hare apital	CDSL	% of capital	Total No. of shares	% of capital
14052	100	2451700	47.84	2559450	49.94	113650	2.22	5124800	100%

Category (Shares) in Rs.)	No. of Share Holder	% of Share Holders	No. of Shares	% of Total Shares
10 - 5000	13557	96.48	17569000	34.28
5001 - 10000	300	2.13	244200	4.76
10001- 20000	110	0.78	168100	3.28
20001- 30000	32	0.23	79100	1.54
30001- 40000	11	0.08	40400	0.79
40001- 50000	7	0.05	32700	0.64
50001-100000	15	0.11	110990	2.17
10001-and above	20	0.14	2692410	52.54
Total	14052	100	5124800	100

# v. Distribution of Shareholding as on March 31, 2020

#### vii. Dematerialization of Shares:

Mode of Holding	No. of Holders	No of Shares	Percentage
NSDL	762	2559450	49.94
CDSL	292	113650	2.22
PHYSICAL	12998	2451700	47.84
Total	14052	5124800	100

# 41<sup>st</sup> Annual Report | 2019-20

84

The Company has entered into Agreements with National Securities Depository Limited (NSDL) as well as Central Depository Services (India) Limited (CDSL) whereby Members have an option to

dematerialize their shares with these Depositories.

Members holding shares in physical mode are urged in their own interest to hold these shares in dematerialized form with the Depository Participant.

# viii. Statement showing Shareholding of more than 1% of the Capital as on March 31, 2020:

Sl. No.	Folio No. / Client ID	Names of the Shareholders	Number of shares	Percentage of capital
1	-	Kareetem Traders Limited	1005000	19.61
2	-	Rakesh Goyal	304640	5.94
3	-	Saatvik Goyal	398400	4.65
5	-	Durga Devi Goyal	242,200	4.73
6	-	Rakesh Goyal.	143,110	2.79
7	-	Indersain Goyal	93,500	1.82
8	-	BOI Mutual Fund	70,600	1.38
9	-	PR SHANKAR (HUF).	50700	0.98
	Total		2517110	49.1

# ix. Global Depository Receipts (GDR) / American Depository Receipts (ADR) / Warrants or any Convertible instrument, conversion dates and likely impact on Equity: NIL FINANCIAL CALEAR 2019-20

Board Meeting for consideration of Accounts for the financial year ended March 31, 2020	26.06.2020
Posting of Annual Reports	On or before 31.08.2020
Book Closure Dates	16.09.2019 to 22.09.2019. (both days inclusive)
Date, time & Venue of the 41 <sup>st</sup> Annual General Meeting.	September 22, 2020 at 10.00 AM through VC at the Registered Office of the Company.
Board Meeting for consideration of Audited Financial Results for the Quarter Ended & Financial Year ended March 31, 2020.	26.06.2020

#### **Address for Correspondence:**

#### Investors can communicate at the following addresses:

1.Mr. C Mu	ruganandam- Company Secretary	2.M/s. CAMEO Corporate Services limited
Mercur 65, Par CHENN Phone Fax N: E-mail:	adu Steel Tubes Limited y Apartments, I Floor ntheon Road, Egmore NAI – 600 008, Tamil Nadu 044 - 2855 5653 / 2855 5733; 044 - 28555643 <u>tnt.share@yahoo.in</u> e: <u>www.tamilnadusteeltubesltd.com</u>	Registrar & Transfer Agent Subramanian Building 1, Club House Road, Chennai-600002, Tamil Nadu Phone: 044-4002 0723 Email: <u>cameo@cameoindia.com</u> <u>murali@cameoindia.com</u>

# MANAGING DIRECTOR'S DECLARATION FOR COMPLIANCE WITH CODE OF CONDUCT

To: The Members

Tamilnadu Steel Tubes Limited

I hereby confirm that all the members of the Board and Senior Management have affirmed compliance with the Code of Conduct framed by the Company.

For and on behalf of Board of Directors

#### Place: Chennai Date:14.08.2020

Sd/-ManagingDirector DIN: 0990310

# **MANAGING DIRECTOR / CFO CERTIFICATION**

We the undersigned, in our respective capacities as Managing Director and Chief Financial Officer of Tamilnadu Steel Tubes Limited ("the Company") to the best of our knowledge and belief certify that:

- (a) We have reviewed Financial Statements and the Cash Flow Statement for the year ended March 31, 2020 and that to the best of our knowledge and belief:
  - i) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's Code of Conduct.
- (c) We accept responsibility for establishing and maintaining Internal Controls for financial reporting and that we have evaluated the effectiveness of Internal Control systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such Internal Controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) We have indicated to the Auditors and the Audit Committee:
  - i) Significant changes in the Internal Control over financial reporting during the year ended March 31, 2020
  - ii) Significant changes in accounting polices during the year ended March 31, 2020 and that the same have been disclosed in the notes to the Financial Statements, if any; and
  - iii) Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's Internal Control System over financial reporting.

# For Tamilnadu Steel Tubes Limited

Date: 14.08.2020 Place: Chennai Rakesh Goyal Managing Director DIN: 00990310 Mrs.G.Chithra Chief Financial Officer

# Independent Auditors' Certificate on Compliance with the Corporate Governance requirements under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

- 1. This certificate is issued in accordance with the terms of our agreement dated May 20, 2020.
- 2. This report contains details of compliance of conditions of Corporate Governance by Tamilnadu Steel Tubes Limited ('the Company') for the year ended March 31, 2020 as stipulated in Regulations 17-27, clause (b) to (i) of Regulation 46(2) and paragraphs C, D and E of Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') pursuant to the Listing Agreement of the Company with Stock Exchanges.

Management's Responsibility for compliance with the conditions of Listing Regulations.

3. The compliance with the terms and conditions contained in the Corporate Governance is the responsibility of the Management of the Company including the preparation and maintenance of all relevant supporting records and documents.

#### Auditors' Responsibility

- 4. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- 5. Pursuant to the requirements of the Listing Regulations, it is our responsibility to provide a reasonable assurance whether the Company has complied with the conditions of Corporate Governance as stipulated in Listing Regulations for the year ended March 31, 2020
- 6. We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by the Institute of Chartered Accountants of India. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

# Opinion

7. In our opinion, and to the best of our information and according to explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above-mentioned Listing Regulations.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

# **Restriction on use**

8. The certificate is addressed and provided to the members of the Company solely for the purpose to enable the Company to comply with the requirement of the Listing Regulations, and it should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For Abhay Jain & Co Chartered Accountants Firm's Registration No: 000008S

Chennai 26.06.2020

UDIN No. 20070224 AAAABC5770

CA A.K. Jain Partner, M. No.070224

# <u>ANNEXURE – X</u>

Disclosures with respect to Employees' Stock Option Scheme, 2006 of the Company pursuant to Regulation 14 of the Securities and Exchange Board of India (share Based Employee Benefits) Regulations, 2014 as on March 31, 2020:

- (A) Relevant disclosures in terms of the 'guidance note on accounting for employee share-based payments' issued by ICAI or any other relevant accounting standards as prescribed from time to time. Members may refer to the audited financial statement prepared as per Ind-AS for the year 2019-20.
- (B) Diluted Earnings Per Share (EPS) pursuant to issue of shares on exercise of options calculated in accordance with Ind-AS 33 (Earnings per Share). Diluted EPS for the year ended March 31, 2020 is Rs.(4.80) per share calculated in accordance with Ind-AS 33 (Earnings per Share).
- (C) Details related to Employees' Stock Option Scheme, 2006 ("ESOS")

(a)	Date of shareholder's approval	NIL
(b)	Total number of options approved under ESOS:	NIL
(c)	Vesting requirement	NIL
(d)	Exercise Price or pricing formula	NIL
(e)	Maximum term of option granted	NIL
(f)	Source of shares (Primary, secondary or combination)	NIL
(g)	Variation in terms of options	NIL
(a)	Number of options outstanding at the beginning of year	NIL
(b)	Number of options granted during the year.	NIL
(c)	Number of options forfeited / lapsed during the year	NIL
(d)	Number of options vested during the year	NIL
(e)	Number of options exercised during the year	NIL
(f)	Number of shares arising as a result of exercise of options	NIL
(g)	Money realized by exercise of options (Rs.)	NIL
(h)	Loan repaid by the Trust during the year from exercise price received	NIL
(i)	Number of options outstanding at the end of the year	NIL
( j)	Number of options exercisable at the end of the year	NIL

(i) The description including terms and conditions of ESOS are summarized as under:

(iii) Employee wise details of options granted during the year:

(a) Key managerial personnel and senior managerial personnel – Nil

(b) Any other employee who receives a grant in any one year of options amounting to 5% or more of options granted during that year – Nil

(c) Identified employees who were granted options, during any one year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of grant – Nil

# For and on behalf of Board of Directors

Sd/-Rakesh Goyal Managing Director DIN: 00990310

Place: Chennai August 14, 2020 The following tablet sets forth the breakup of the Company's expenses as part of the Revenue from operations (Net).

PARTICULARS	2019-20	% of Revenue from operations	2018-19	% of Revenue from operations
Net sales	50.85	100	81.37	100
Other operating revenue	0.26	0.00	0.12	0.00
Revenue from operations (net)	51.11	100	81.49	100
Cost of materials consumed	45.29	88	73.64	90
Changes in inventories of finished goods, work in progress and Stock in Trade.	0.11	1	(1.60)	-2
Employee benefits expense.	3.51	7	3.80	5
Power and fuel	0.96	2	1.27	2
Freight and Forwarding expense.	0.31	1	0.35	0
Finance costs	0.04	1	0.68	1
Depreciation and amortization expense.	0.33	0	0.33	0
Other expenses (including Self Consumption of pipes)				
	51.51	100	81.48	100
Profit before exception item and tax	(2.48)	1	0.01	0
Exceptional item	-	-	-	
Profit before tax	(2.48)	1.18	0.01	0
Tax expenses	(0.02)	0	(0.08)	0
Profit for the year	(2.46)	1	0.09	0

During the Financial year 2019-20, the Company has recorded a **Loss** after tax of **Rs.2.46 Crore** as compared to **Rs.0.09 Crore Profit** in the Financial Year 2018-19.

Operating cost is down mainly driven by strong cost saving measures, especially on account of raw materials optimization.

• The new S.S. Pipes production will strengthen the company's market presence especially in the Southern region.

# Analysis of Standalone Financial

# (Break up Details)

# I. Revenue from Operations (Net):

Particulars	2019-20	2018-19	Change	Change %
Steel Tubes (Black and GI pipes only)	50.87	81.37	-30.5	-38%

Revenue from operations (net) has decreased marginally, as against last year.

# 2. Other Income:

Particulars	2019-20	2018-19	Change	Change %
Other income	0.255	0.12	0.135	112%

Majority of other income represents Lease Rent Received and Insurance claim received.

# 3. Cost of Materials Consumed:

# [Figures in Crores]

Particulars	2019-20	2018-19	Change	Change %
Cost of materials consumed	45.29	73.64	-28.35	-38%

Cost of materials consumed has come down due to decrease in cost charged by the supplier of material.

# 4. Changes in Inventories of Finished Goods, Work in Progress and Stock in Trade:

#### [Figures in Crores]

Particulars	2019-20	2018-19	Change	Change %
Changes in inventories of finished goods, work in progress and Stock in Trade.	0.12	(1.60)	1.72	-158.28%

Stock of Finished Goods, WIP and Raw Materials kept at optimum level during the year.

# **5. Employees Benefits Expenses:**

[Figures in Crores						
Particulars	2019-20	2018-19	Change	Change %		
Employee benefits expenses.	3.51	3.80	-0.30	-7.6%		

Employee benefits expense has come down due to employee attrition.

#### 6. Power and Fuel

Particulars	2019-20	2018-19	Change	Change %
Power and Fuel	0.96	1.37	-0.41	-30%

Power and fuel cost has been decreased due to efficiency in operation.

# [Figures in Crores]

[Figures in Crores]

# 41<sup>st</sup> Annual Report 2019-20

# 7. Freight and Forwarding Expense:

	[Figures in Crores]				
Particulars	2019-20	2018-19	Change	Change %	
Freight and Forwarding expense	0.31	0.35	-0.04	-11%	

# 8. Finance Costs:

# [Figures in Crores]

[Figures in Crores]

Particulars	2019-20	2018-19	Change	Change %
Interest expenses	0.05	0.68	-0.63	-99%

There is a marginal increase in Finance Cost due to increased cost of borrowing.

# 9. Depreciation and Amortization Expense:

Particulars	2019-20	2018-19	Change	Change %
Depreciation on tangible assets	0.33	0.33	0	0

In the previous year, a increase in depreciation has been made on account of change in useful lives of fixed assets in accordance with the provisions of Schedule II of the companies Act, 2013.

# **IO. Other Expenses:**

# [Figures in Rs. Crores]

Particulars	2019-20	2018-19	Change	Change %
Rent	0.12	0.10	0.02	17%
Rates and Taxes	0.04	-	0.04	300%
Repairs	0.10	0.60	(0.50)	-83%
Insurance	0.08	0.09	(0.01)	-11%
Advertisement	0.00	0.00	(0.00)	0
Miscellaneous Expenses	0.14	0.18	(0.04)	-22%

# **II. Tax Expenses**

Particulars	2019-20	2018-19	Change	Change %
Tax expenses	(0.02)	(0.08)	(0.10)	-75%

I2. Assets

Particulars	2019-20	2018-19	Change	Change %
Tangible assets	1.90	2.29	(0.39)	-17%
Capital Work in progress	-	-	-	-
Total	1.90	2.29	(0.39)	-17%
				λ

# **Statutory Reports**

# **I3. Loans and Advances:**

# [Figures in Crores]

Particulars	2019-20	2018-19	Change	Change %
Long-term loans and advances	.33	0.32	(0.01)	-2.89%
Short-term loans and advances	.35	0.60	(0.25)	41.67%
Total	.68	0.92	-6.54	38.78%

# **14. Inventories:**

# [Figures in Crores]

Particulars	2019-20	2018-19	Change	Change %
Raw Materials	2.70	3.85	(1.15)	-30%
Finished Goods	5.22	5.43	(0.21)	-4%
Stores & Spare Parts		0.00	(0.00)	0
Other Goods (Scrap)	0.09	0.16	(0.07)	-43.75%
Total	8.01	9.44	(1.43)	-15%

Inventory holding was seen consistent comparison to previous years.

# **19. Trade Receivables:**

# [Figures in Crores]

Particulars	2019-20	2018-19	Change	Change %
Trade receivables	12.55	13.79	(1.24)	-9%

Trade Receivable has decreased compared to the previous year. So far Company has been introduced suitable policies to make improvement in receivable management.

# 20. Cash and Bank Balances:

			[Figur	es in Crores]	
Particulars	2019-20	2018-19	Change	Change %	
Cash and bank balances	1.84	3.61	(1.78)	(49.15)	
21. Trade Payables					
Particulars	2019-20	2018-19	Change	Change %	
Trade payables	0.33	0.16	0.17	106%	
24. Other Liabilities					
Particulars	2019-20	2018-19	Change	Change %	
Statutory dues	.08	0.33	(0.24)	-76%	
Advance from customers	.00	0.00	(0.00)	0%	
Other payables	.65	0.69	(0.04)	-6.18%	
Total	.73	1.02	(0.28)	-82.18%	

# 25. Cash Flow:

			[Figu	res in Crores]
Particulars	2019-20	2018-19	Change	Change %
Net cash flow from operating activities	(0.31)	0.41	(0.72)	-100%
Particulars	2019-20	2018-19	Change	Change %
Net cash used for investing activities	2.61	(0.03)	2.64	100%
	2010 20	2010 10		
Particulars	2019-20	<b>2018-19</b>	Change	Change %
Net cash used for financing activities	(4.1)	1.66	5.76	-156%

# **RATIO ANALYSIS**

# I. Operating EBITDA Margin (%)

	2019-20	2018-19
Operating EBITDA Margin	(4.14)%	1.26%

# 2. Average Return on Capital Employed (%)

	2019-20	2018-19
Average Return on Capital Employed	(11.21)%	3.14%

# 3. Return on Net Worth (%)

	2019-20	2018-19
Return on Net worth	(27.73)%	6.11%

# 4. Current Ratio (Times)

	2019-20	2018-19
Current Ratio	5.98	3.36

	2019-20	2018-19
Net worth per share	17.32	22.13

	2019-20	2018-19
Basic Earnings per share	(4.80)	0.18

	2019-20	2018-19
Fixed Asset Turnover Ratio	26.65	35.58

# **INDEPENDENT AUDITORS' REPORT**

## TO THE MEMBERS OF TAMIL NADU STEEL TUBES LIMITED

#### **REPORT ON THE Ind AS FINANCIAL STATEMENTS**

We have audited the accompanying standalone Ind AS financial statements of Tamilnadu Steel Tubes Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2020 and the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of change in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

# MANAGEMENT'S RESPONSIBILITY FOR THE "Ind AS" FINANCIAL STATEMENTS

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flow & changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards Ind AS) prescribed under Section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities, selection and application of the appropriate accounting policies, making judgements and estimates that are reasonable and prudent, and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these Ind AS financial statements based on our audit. We conducted our audit of the Ind AS financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. In making those risk assessments; the auditor considers internal control relevant to the Company's preparation and fair presentation of the Ind AS financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statement.

## **OPINION**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2020 and its profit, total comprehensive income, its cash flows and the changes in equity for the year ended on that date.

## **REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS**

1. As required by Section 143(3) of the Act, we report to the extent applicable that:

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
- c) The Balance Sheet, the Statement of Profit and Loss including other Comprehensive Income, the Cash Flow Statement and Statement of changes in Equity dealt with by this Report are in agreement with the books of account.
- d) In our opinion, the aforesaid Ind As financial statements comply with the Indian Accounting Standards prescribed under section 133 of the Act.
- e) On the basis of the written representations received from the directors as on March 31, 2019, taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2020, from being appointed as a director in terms of Section 164(2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls, refer to our separate report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
- g) With respect to the other matters included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rule, 2014, as amended, in our opinion and to the best of our information and according to the explanation given to us:
  - i) The company has disclosed the impact of pending litigation on its financial position in its Ind AS financial statement.
  - ii) The company has made provision, as required under the applicable law or Accounting Standards, for material foreseeable losses, if any, on long term contracts including derivative contracts.
  - iii) There has been no delay in transferring amounts, required to be transferred, to the Investor's Education and Protection Fund by the company.
- 2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of Section 143(3) of the Act, we give in the "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order.

For ABHAY JAIN & Co., Chartered Accountants (FRN. 000008S)

(A K JAIN) Partner: M.No.070224 UDIN: 19070224AAAAAL6653

Place: Chennai Date: 26<sup>th</sup> June 2020

# Annexure "A" to the Independent Auditors' Report on the Ind AS Financial Statements of Tamil Nadu Steel Tubes Limited

Report on the Internal Financial Controls over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of M/s. Tamil Nadu Steel Tubes Limited ("the Company") as of 31st March 2020 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

# Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial controls and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Ind AS financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Ind AS financial

statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the Ind AS financial statements.

# Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For ABHAY JAIN & Co., Chartered Accountants (FRN. 000008S)

Place: Chennai Date: 26<sup>th</sup> JUNE 2020 (A K JAIN) Partner M.No.070224 UDIN: 19070224AAAAAL6653

# Annexure - B to the Independent Auditors' Report on the Financial Statements of Tamil Nadu Steel Tubes Limited

The Annexure referred to in paragraph 1 of our Report of even date to the members of TAMILNADU STEEL TUBES LIMITED. On the accounts of the Company for the year ended 31st March, 2020.

On the basis of such checks as we considered appropriate and according to the information and explanation given to us during the course of our audit, we report that:

- 1. (a) The company has maintained proper records showing full particulars including quantitative details and situation of its fixed assets.
  - (b) As explained to us, fixed assets have been physically verified by the management at reasonable intervals; no material discrepancies were noticed on such verification. In our opinion the frequency of verification is reasonable
  - (c) The title deeds of immovable properties are held in the name of the Company.
- 2 (a) As explained to us, inventories have been physically verified during the year by the management at reasonable intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business. The Company is generally maintaining proper records of its inventories. No material discrepancy was noticed on physical verification of stocks by the management as compared to book records.
- 3. (a) According to the information and explanations given to us and on the basis of our examination of the books of account, the Company has not granted any loans, secured or unsecured, to companies, firms or other parties listed in the register maintained under Section 189 of the Companies Act, 2013. Therefore, the provision of clause 3(3a), (3b) and (3c) of the said order are not applicable to the Company.
- 4. In our opinion, and according to the information and explanations given to us, the Company has not given any loan nor made any investment and not provided guarantee or any security as such the provisions of Section 185 and 186 of the Companies Act, is 2013 not applicable on the Company.
- 5. The Company has not accepted any Deposits from the public within the meaning of section 73, 74, 75 and 76 of the Act and the rules framed there under to the extent notified.
- 6. We have broadly reviewed the cost records maintained by the Company pursuant to the Rules prescribed by the Central Government under Section 148(1) of the Companies Act, 2013 and are of the opinion that prima facie, the prescribed cost records have been made and maintained. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- 7. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is regular in depositing the undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Service Tax, Goods & Service Tax, Custom Duty, Excise Duty, Value Added Tax, cess and other material statutory dues, as applicable, with the appropriate authorities.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, the particulars of dues of income tax, sales tax, service tax, duty of customs and duty of excise duty, value added tax as at [balance sheet date] which have not been deposited on account of a dispute, are as follows:

Name of the statute	Nature of dues	Amount (Rs.in Lakhs)	Period to which the amount relates	Forum where the dispute is pending
INCOME TAX ACT, 1961	Regular Demand	143.29	Block Assessment	Hon'ble Madras High Court
INCOME TAX ACT, 1961	Regular Demand	37.28	A/Y 1997-98	Hon'ble Madras High Court
INCOME TAX ACT, 1961	Regular Demand	34.52	A/Y 1999-2000	Hon'ble Madras High Court
INCOME TAX ACT, 1961	Regular Demand	116.06	A/Y 2011-12	Appeal is filed before ITAT, Chennai.
SERVICE TAX	Regular Demand	1.60	Nov, 1997 to June, 1998	Before BIFR

8 According to the records of the Company examined by us and the information and explanation given to us, the Company has not defaulted in repayment of loans or borrowings to any financial institution or bank or government as of the balance sheet date.

- 9. The Company has not raised any moneys by way of initial public offer, further public offer (including debt instruments) and term loans. Accordingly, the provisions of Clause 3(9) of the Order are not applicable to the Company.
- 10. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the Management.
- 11. The Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act.
- 12 As the Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it, the provisions of Clause 3(12) of the Order are not applicable.
- 13. In our opinion and according to the information and explanations given to us, the company is in compliance with Section 177 and 188 of the Companies Act, 2013, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the Ind AS financial statements etc. as required by the applicable accounting standards.
- 14. The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review 39. Accordingly, the provisions of Clause 3(14) of the Order are not applicable.
- 15. The Company has not entered into any non-cash transactions with its directors or persons connected with him. Accordingly, the provisions of Clause 3(15) of the Order are not applicable to the Company.
- 16. The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, the provisions of Clause 3(16) of the Order are not applicable to the Company.

For ABHAY JAIN & Co., Chartered Accountants (FRN. 000008S)

Place : Chennai Date : 26<sup>th</sup> June 2020 (A K JAIN) Partner:M.No.070224

98

# BALANCE SHEET AS AT 31st MARCH, 2020

				[in Rupees]
	Particulars	Notes	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
A A	SSETS			
1 N	on-Current Assets			
(a)	) Property, Plant and Equipment	3	19,079,963	22,873,470
(b	) Capital Work-in-Progress			
(c)	) Goodwill			
(d	l) Other Intangible Assets			
(e)	) Financial Assets			
(i)	) Investments			
(iij	i) Trade Receivables			
(ii	ii) Loans			
(iv	v) Other financials assets	4	1,126,299	1,126,299
(f)	) Non-Current Tax asset	5	3,770,273	3,771,743
(g	) Other Non-Current Assets	6	2,204,724	2,108,349
Тс	otal Non-Current Assets		26,181,259	29,879,861
2 Cu	urrent Assets			
(a)	) Inventories	7	85,494,229	94,350,552
(b	) Financials Assets			
(i)	Investments			
(ii)	) Trade Receivables	8	125,578,350	137,896,607
(ii	ii) Cash and Cash Equivalents	9	18,381,843	36,149,113
(iv	v) Bank balance other than mentioned above			
(v)	) Loans			
(v	i) Other financials assets	10	3,532,976	6,024,988
(c)	) Other Current Assets	11	997,353	603,176
(d	I) Assets classified as held for sale	12	1,058,000	1,058,000
Тс	otal Current Assets		235,042,751	276,082,436
Т	otal Assets (1+2)		261,224,010	305,962,297
B E	QUITY AND LIABILITIES			
1 (a)	) Equity Capital	13	51,248,000	51,248,000
(b	) Other Equity	14	37,543,245	62,163,635
To	otal Equity		88,791,245	113,411,635
2 Lia	abilities			
(a)	) Non-Current Liabilities			

(i) Financial Liabilities				
- Borrowings	15		790,478	1,161,941
- Trade Payable				
- Other Financial Liabilities				
(ii) Provisions	16		1,069,027	2,741,248
(iii) Deferred Tax Liabilities (Net)			1,193,670	1,389,916
(iv) Other non-current liabilities		17	130,111,19	105,100,000
Total Non-Current Liabilities			133,164,366	
(b) Current Liabilities			, ,	
(i) Financial Liabilities				
- Borrowings		18	2,110,770	43,961,001
- Trade Payable				
- Dues to micro and small enterprises				
- Dues to Others		19	3,313,212	2 1,570,718
- Other Financial Liabilities		20	300,002	2 286,299
(ii) Other Current Liabilities		21	13,889,210	) 16,534,311
(iii) Provisions				
(iv) Current Tax Liabilities (net)		22	19,655,205	5 19,805,228
Total Current Liabilities			39,268,399	82,157,557
Total Liabilities			172,432,765	5 192,550,662
Total Equity and Liabilities			261,224,010	) 305,962,297
Basis of preparation, measurement and signifi- cant accounting policies		2		

Significant Accounting Policies and Notes of Financial Statements 1 to 33 as per our Report of even date

As per our report of even date attached FOR ABHAY JAIN & CO Chartered Accountants FRN No: 000008S UDIN: 19070224AAAAAL6653 For and on Behalf of the Board

(A.K.Jain) Partner M.No.070224 RAKESH GOYAL [Managing Director] [DIN : 00990310] M T ELUMALAI [Director] [DIN: 01278399]

Place: Chennai Date: 26th June 2020 Mrs.G.Chitra [Chief Financial Officer]

# STATEMENT OF PROFIT AND LOSS FOR THE FINANCIAL YEAR ENDED 31<sup>st</sup> March 2020

[in Rupees]

-	Particulars	Note	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
А	Income from operations			
	(a) Net sales/income from operations	23	508,578,923	813,741,293
	(b) Other Income	24	2,558,009	1,156,173
	Total income from operations net		511,136,932	814,897,466
В	Expenses			
	(a) Cost of Raw Material Consumed	25	452,958,387	736,410,304
-	(b) Purchases of Stock in Trade			
	(c) Changes in Inventories of Finished Goods, Work in progress and Stock in trade	26	1,197,489	(15,952,205)
	(d) Employee benefits expense	27	35,100,865	38,022,332
	(e) Depreciation and amortisation expense	3	3,314,970	3,347,224
	(f) Finance costs	28	468,698	6,828,470
	(g) Other expenses	29	42,913,159	46,135,952
	Total expenses		535,953,568	814,792,077
	Profit before tax		(24,816,636)	105,389
	Tax expense			
	Current Tax			150,023
	Deferred Tax		(196,245)	(957,789)
	Profit for the period		(24,620,391)	913,155
	Other Comprehensive income			
	A (i) Items that will not be reclassified to profit or loss			-
	(ii) Income tax relating to items that will not be reclassified to profit or loss			-
	B (i) Items that will be reclassified to profit or loss			-
	(ii) Income tax relating to items that will be reclassified to profit or loss			-

41 <sup>st</sup> Annual Report │ 2019-20		
Total Other Comprehensive Income for the period / Year (Comprising profit and other comprehensive Income for the period)		-
Total Comprehensive Income for the pe- riod / Year (Comprising profit and other comprehensive Income for the period)	(24,620,391)	913,155
Total other comprehensive income net of tax		
Total comprehensive income for the period		
Earnings per Equity share		
Equity shares of par value Rs. 10 each		
(a) Basic	(4.80)	1.36
(b) Diluted	(4.80)	1.36
Basis of preparation, measurement and significant accounting policies	2	

Significant Accounting Policies and Notes of Financial Statement 1 to 33 as per our report of even date

As per our report of even date attached FOR ABHAY JAIN & CO Chartered Accountants FRN No: 000008S For and on Behalf of the Board

(A.K.Jain) Partner M.No.070224 UDIN:19070224AAAAAL6653

RAKESH GOYAL [Managing Director] [DIN : 00990310] M T ELUMALAI [Director] [DIN: 01278399]

Place: Chennai Date: 26th June 2020 Mrs. G. Chitra [Chief Financial Officer]

# 103 Statement of Cash flow for the year ended 31st March 2020

Particulars	As at 31 <sup>st</sup> March	As at
Particulars	2020	31st March, 2019
Cash Flow from Operating Activities:		
Net Profit Before Tax	(24,816,636)	105,389
Adjustments for:		
Depreciation	3,314,970	3,347,224
Interest Paid	468,698	6,828,470
Loss on Sale of Fixed Asset	-	62,981
Interest Received	(1,915,590)	(414,035)
Other Income	-	-
Insurance Claim Received	(173,133)	(354,525)
Sundry Balance Written Back		-
Lease Rent Received	(469,286)	(387,613)
Operating Profit before Working Capital Changes	(23,590,977)	9,187,891
Adjustment For:		
[Increase]/decrease in Inventories	8,856,322	5,694,416
[Increase]/decrease in Trade Receivables	12,318,257	44,420,291
[Increase]/decrease in Long Term Loans & Advances	(94,905)	3,508,254
[Increase]/decrease in Short Term Loans and Advances	2,097,835	(4,106,720)
Increase/[decrease] in Trade Payables	1,742,494	(44,133,286)
Increase/[decrease] in Other Current Liabilities	(4,453,642)	(10,289,986)
Cash generated from Operation	(3,124,616)	4,280,860
Less: Tax Paid	-	(150,023)
Net Cash Used in Operating Activitiy (A)	(3,124,616)	4,130,837
Cash Flow from Investing Activities:		
Loss on Sale of Fixed Assets		(62,981)
Sale of Fixed Assets	548,387	429,052
Purchase of Fixed Assets	(69,850)	(1,482,226)
Insurance Claim Received	173,133	354,525
Sundry Balance Written back		
Lease Advance received	25,011,191	100,000

41 <sup>st</sup> Annual Report   2019-20			
Advance of Sale of Land			-
Lease Rent received		469,286	387,613
Net Cash used in Investing Activities	<b>(B</b> )	26,132,147	(274,016)

Cash Flow from Financing Activities		
Proceed from Long Term Borrowings	(371,463)	(1,372,949)
Proceed from Short Term Borrowings	(41,850,231)	24,404,024
Interest Received	1,915,590	414,035
Interest Paid	(468,698)	(6,828,470)
Net Cash from Financing Activities	(C) (40,774,802)	16,616,640
Net Increase/ [Decrease] in Cash or Cash Equivalents [A+B+C]	(17,767,270)	20,473,461
Opening Balance of Cash & Cash Equivalents	36,149,113	15,675,652
Closing Balance of Cash & Cash Equivalents	18,381,843	36,149,113

As per our report of even date attached FOR ABHAY JAIN & CO Chartered Accountants FRN No: 000008S For and on Behalf of the Board

(A.K.Jain)	RAKESH GOYAL
Partner	[Managing Director]
M.No.070224	[DIN : 00990310]

M T ELUMALAI [Director] [DIN: 01278399]

Place: Chennai Date : 26<sup>th</sup> June 2020 Mrs. G. Chitra [Chief Financial Officer]

# NOTES TO THE FINANCIAL STATEMENT

As at and for the year ended March 31st, 2020

# I. CORPORATE INFORMATION

**TAMILNADU STEEL TUBES LTD.** (the Company) is a Public Limited Company domiciled in India and incorporated under the provisions of the Companies Act 1956, Under **CIN: L27110TN1979PLC007887**. Its shares are listed on Stock Exchanges in India. The Company is engaged in the manufacturing and selling a reputed Brand of Black Pipe (ERW Pipe) & G.I. Pipe. The Company caters to only domestic market.

## 2. BASIS OF PREPARATION, MEASUREMENT AND SIGNIFICANT ACCOUNTING POLICIES

# 2.1 Basis of Preparation and Measurement:

These financial statements have been prepared in accordance with the Indian Accounting Standards **(hereinafter referred to as in 'Ind AS')** as notified by Ministry of Corporate Affairs pursuant to section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting standard Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016

These financial statements for the year ended 31st March, 2020 are prepared under Ind AS. For all periods up to and including the year ended 31st March, 2020, the Company prepared its financial statements under historical cost convention in accordance with the generally accepted Accounting Principles in India and the provision of the Companies Act, 2013 read with Section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) rules 2014, till the standards of accounting or any addendum thereto are prescribed by Central Government in consultation with recommendation of the National Financial Reporting Authority, the existing Accounting Standards notified under Companies Act, 1956 shall continue to apply in all the material aspects with the accounting standards notified under Section 211(3C) (Companies Act, 2013 immediately before adopting Ind AS. The financial statements for the year ended 31st March, 2017 and the opening Balance Sheet as at 1st April, 2016 have been restated in accordance with Ind AS for comparative information.

The financial statements have been prepared on accrual and going concern basis. The accounting policies are applied consistently to all the periods presented in the financial statements, including the preparation of the opening Ind AS Balance Sheet as at 1st April, 2016 being the 'date of transition to Ind AS'. All assets and liabilities have been classified as Current or non-current as per the Company's normal operating cycle and other criteria as set out in the Division II of Schedule III to the Companies Act, 2013. Based on the nature of products and the time between acquisition of assets for processing and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current or non-current classification of assets and liabilities. These financial statements are prepared under the historical cost convention unless otherwise indicated.

## 2.2 KEY ACCOUNTING ESTIMATES AND JUDGEMENTS:

The preparation of financial statements requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reported period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

# 2.3 SIGNIFICANT ACCOUNTING POLICIES

## (a) Property, Plant and Equipment:

Property, plant and equipment are stated at acquisition cost net of accumulated depreciation and accumulated impairment losses, if any. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the Statement of Profit and Loss during the period in which they are incurred.

Gains or losses arising on retirement or disposal of property, plant and equipment are recognised in the Statement of Profit and Loss. Property, plant and equipment which are not ready for intended use as on the date of Balance Sheet are disclosed as "Capital work-in-progress".

Depreciation is provided on a pro-rata basis on the straight-line method based on estimated useful life prescribed under Schedule II to the Companies Act, 2013.

Freehold land is not depreciated.

#### (b) Inventories:

Raw materials, components, stores and spares are valued at lower of cost and net realizable value. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. Cost of raw materials, components and stores and spares is determined on a weighted average basis.

Work in progress and finished goods are valued at lower of cost and net realizable value. Cost includes direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity.

Scrap is valued at net realizable value.

Net realizable value is estimated at selling price in the ordinary course of business less the estimated costs of completion and estimated costs necessary to make the sale.

## (c) Cash & Cash Equivalents:

Cash and cash equivalents are short-term (three months or less from the date of acquisition), highly liquid investments that are readily convertible into cash and which are subject to an insignificant risk of changes in value.

## (d) Assets held for sale:

Non-current assets or disposal groups comprising of assets and liabilities are classified as 'held for sale' when all of the following criteria's are met:

Decision has been made to sell.

The assets are available for immediate sale in its present condition.

the assets are being actively marketed and

Sale has been agreed or is expected to be concluded within 12 months of the Balance Sheet date.

Subsequently, such non-current assets and disposal groups classified as held for sale are measured at the lower of its carrying value and fair value less costs to sell. Non-current assets held for sale are not depreciated or amortized.

# (e) Financial Instruments:

## Financial Assets:

Financial assets are recognized when the Company becomes a party to the contractual provisions of the instrument.

On initial recognition, a financial asset is recognized at fair value, in case of financial assets which are recognized at fair value through profit and loss (FVTPL), their transaction costs are recognized in the statement of profit and loss. In other cases, the transaction costs are attributed to the acquisition value of the financial asset.

Financial assets are subsequently classified as measured at

- amortized cost
- Fair value through profit and loss (FVTPL)
- Fair value through other comprehensive income (FVOCI).

Financial assets are not reclassified subsequent to their recognition, except if and in the period the Company changes its business model for managing financial assets.

## **Trade Receivables and Loans:**

Trade receivables are initially recognized at fair value. Subsequently, these assets are held at amortized cost, using the effective interest rate (EIR) method net of any expected credit losses. The EIR is the rate that discounts estimated future cash income through the expected life of financial instrument.

#### **Equity Instruments:**

All investments in equity instruments classified under financial assets are initially measured at fair value; the Company may, on initial recognition, irrevocably elect to measure the same either at FVOCI or FVTPL. The Company makes such election on an instrument-by-instrument basis. A fair value change on an equity instrument is recognised as other income in the Statement of Profit and Loss unless the Company has elected to measure such instrument at FVOCI. Fair value changes excluding dividends, on an equity instrument measured at FVOCI are recognized in OCI. Amounts recognised in OCI are not subsequently reclassified to the Statement of Profit and Loss. Dividend income on the investments in equity instruments are recognised as 'other income' in the Statement of Profit and Loss.

#### Derecognition

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the contractual rights to receive the cash flows from the asset.

## **Impairment of Financial Asset**

Expected credit losses are recognized for all financial assets subsequent to initial recognition other than financials assets in FVTPL category. For financial assets other than trade receivables, as per Ind AS 109, the Company recognizes 12 month expected credit losses for all originated or acquired financial assets if at the reporting date the credit risk of the financial asset has not increased significantly since its initial recognition. The expected credit losses are measured as lifetime expected credit losses if the credit risk on financial asset increases significantly since its initial recognition. The company's trade receivables do not contain significant financing component and loss allowance on trade receivables is measured at an amount equal to life time expected losses i.e. expected cash shortfall. The impairment losses and reversals are recognised in Statement of Profit and Loss.

#### **Financial Liabilities:**

#### **Initial recognition and measurement**

Financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial liabilities are initially measured at the amortised cost unless at initial recognition, they are classified as fair value through profit and loss. In case of trade payables, they are initially recognised at fair value and subsequently, these liabilities are held at amortised cost, using the effective interest method.

#### Subsequent measurement

Financial liabilities are subsequently measured at amortised cost using the EIR method. Financial liabilities carried at fair value through profit or loss is measured at fair value with all changes in fair value recognized in the Statement of Profit and Loss.

#### Derecognition

A financial liability is derecognized when the obligation specified in the contract is discharged, cancelled or expires.

#### (g) Revenue Recognition:

Revenue from sale of goods is recognised when all the significant risks and rewards of ownership in the goods are transferred to the buyer as per the terms of the contract, there is no continuing managerial involvement with the goods and the amount of revenue can be measured reliably. The Company retains no effective control of the goods transferred to a degree usually associated with ownership and no significant uncertainty exists regarding the amount of the consideration that will be derived from the sale of goods. Revenue is measured at fair value of the consideration received or receivable, after deduction of any trade discounts, volume rebates and any taxes or duties collected on behalf of the government which are levied on sales such as sales tax, value added tax, etc. Revenue from sale of products manufactured, sale of products traded and sale or supply of services is recognized when practically all obligations connected with the transaction risks and rights to the buyer have been fulfilled. Revenue is measured at fair value of the consideration received or receivable, after deduction of any trade discounts, volume rebates and any taxes or duties collected on behalf of the government which are levied on sales such as sales tax, value added tax, etc.

Interest income is recognized using the effective interest rate (EIR) method.

Dividend income on investments is recognised when the right to receive dividend is established.

## (h) Expenditure:

Expenses are accounted on accrual basis

## (i) Employee Benefits:

#### a. Defined Contribution Plans:

Contributions to defined contribution schemes such as employees' state insurance, labour welfare fund, superannuation scheme, employee pension scheme etc. are charged as an expense based on the amount of contribution required to be made as and when services are rendered by the employees

#### b. Defined Benefit Plans:

In respect of Gratuity, the Company offers a non-contributory defined benefit plan to its Employees. The liability for the same, as at the year end, is provided for on the basis of Actuarial Valuation.

Liability for Leave Encashment is provided for as and when the entitlement is ascertained

# ) Impairment of Non-Financial Assets:

Assessment for impairment is done at each Balance Sheet date as to whether there is any indication that a non-financial asset may be impaired. Indefinite life intangibles are subject to a review for impairment annually or more frequently if events or circumstances indicate that it is necessary.

If any indication of impairment exists, an estimate of the recoverable amount of the individual asset/cash generating unit is made. Asset/cash generating unit whose carrying value exceeds their recoverable amount are written down to the recoverable amount by recognising the impairment loss as an expense in the Statement of Profit and Loss.

## (k) Income Taxes:

Income tax expense for the year comprises of current tax and deferred tax. It is recognised in the Statement of Profit and Loss except to the extent it relates to a business combination or to an item which is recognized directly in equity or in other comprehensive income.

Provision for current tax is made after taking into consideration benefits admissible under the provisions of Income Tax Act, 1961.

Deferred tax is recognised in respect of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the corresponding amounts used for taxation purposes.

## (I) Leases:

Leases in which a substantial portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments and receipts under such leases are recognised to the Statement of Profit and Loss on a straight-line basis over the term of the lease unless the lease payments to the lessor are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases, in which case the same are recognised as an expense in line with the contractual term.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards incidental to ownership to the lessee.

## (m) Earnings Per Share:

The basic earning per equity share is computed by dividing the net profit or loss for the period attributable to the equity shareholders by the weighted average number of equity shares outstanding during the reported period. The number of shares used in computed diluted earnings per share and also the weighted average number of shares considered for deriving basic earnings per share which may be issued on the conversion of all dilutive potential shares, unless the results would be anti-dilutive.

# n) Excise Duty / Goods & Services Tax:

Excise Duty / GST is accounted on the basis of both, payments made in respect of goods cleared/ services provided as also provision made for goods lying in bonded warehouse if there is Goods & Service Tax is charged to Profit & Loss Account.

## o) Segment Reporting:

The accounting policies adopted for the segment reporting are in line with the accounting polices stipulated. The Company primarily operates in single business segment which is Steel Tubes (Black, GI Pipes & Stainless Steel Pipes), and accordingly there is no primary segments to be reported as per Accounting Standard 17 "Segment Reporting".

**p)** The Company has been declared by the Board for Industrial & Financial Reconstruction as a "Sick" industrial company within the meaning of Sec 3(1)(o) of Sick Industrial Companies (Special Provisions) Act 1985, but during the year the net worth is in positive. Hence the company ceased to

#### 109

# Notes to the financial statements for the year ended 31st Mar, 2020(Cont.) [Amount in Rupees]

3. PROPERTY PLANT AND EQUIPMENT	LAND	BUILDING	PLANT & MACHINERY	OFFICE EQUIPMENT	ELECTRICAL INSTALLATION	FURNITURE & FITTINGS	VEHICLES	AIR COND ITIONERS & WATER COOLER	COMPUTER	TOTAL
Gross Block										
Balance as at 1st April 2016(Deemed Cost)	1,403,142	817,232	6,684,300	150,304	450,379	16,581	7,859,204	470,895	110,874	17,962,911
Additions	-	_	6,657,886	132,690	200,789	-	3,758,761	60,490	84,900	10,895,516
Disposals	-	-	-	-	-	-	2,372,872	-	-	2,372,872
Balance as at 31st March 2017	1,403,142	817,232	13,342,186	282,994	651,168	16,581	9,245,093	531,385	195,774	26,485,555
Additions	50,000	_	_	-	-	-	4,248,859	_	93,768	4,392,627
Disposals	-	-	-	-	-	-	670,981	-	-	670,981
Balance as at 31st March 2018	1,453,142	817,232	13,342,186	282,994	651,168	16,581	12,822,971	531,385	289,542	30,207,201
Additions	-	-	-	-	-	-	1,247,945	161,289	72,991	1,482,225
Disposals	-	-	-	-	-	-	894,067	-	-	894,067
Balance as at 31st March 2019	1,453,142	817,232	13,342,186	282,994	651,168	16,581	13,176,849	692,674	362,533	30,795,359
Additions								69,850		
Disposals							914,745			914,745
Balance as at 31 <sup>st</sup> March 2020	1,453,142	817,232	13,342,186	282,994	651,168	16,581	12,262,104	762,524	362,533	29,950,464
Accumulated Depreciation										
Balance as at 1st April 2016	-	-	-	-	-	-	-	-	-	-
Additions	-	50,550	1,004,169	55,275	73,466	6,564	1,578,569	168,873	65,851	3,003,317
Disposals	-	-	-	-	-	-	1,197,250	-	-	1,197,250
Balance as at 31st March 2017	-	50,550	1,004,169	55,275	73,466	6,564	381,319	168,873	65,851	1,806,067

Additions	-	50,550	1,026,660	60,708	77,699	6,564	1,915,016	156,791	75,683	3,369,671
Disposals	-	-	-	-	-	-	136,058	-	-	136,058
Balance as at 31st March 2018	-	101,100	2,030,829	115,983	151,165	13,128	2,160,277	325,664	141,534	5,039,680
Additions	-	50,550	969,136	51,046	77,699	3,453	2,000,381	123,459	71,500	3,347,224
Disposals	-	-	-	-	-	-	465,015	-	-	465,015
Balance as at 31st March 2019	-	151,650	2,999,965	167,029	228,864	16,581	3,695,643	449,123	213,034	7,921,889
Additions		50,550	969,136	33,374	58,624		2,041,539	88,146	73,601	3314970
Disposal							366,358			366,358
Balance as at 31 <sup>st</sup> March 2020		202,200	3969101	200,403	287,488	16,581	5,370,824	537,269	286,635	10,870,501
Net Block										
Balance as at 1st April 2016	1,403,142	817,232	6,684,300	150,304	450,379	16,581	7,859,204	470,895	110,874	17,962,911
Balance as at 31st March 2017	1,403,142	766,682	12,338,017	227,719	577,702	10,017	8,863,774	362,512	129,923	24,679,488
Balance as at 31st March 2018	1,453,142	716,132	11,311,357	167,011	500,003	3,453	10,662,694	205,721	148,008	25,167,521
Balance as at 31st March 2019	1,453,142	665,582	10,342,221	115,965	422,304	-	9,481,206	243,551	149,499	22,873,470
Balance as at 31 <sup>st</sup> March 2020	1,453,142	615,032	9,373,085	82,591	363,680	-	6,891,280	225,255	75,898	19,079,963

# Notes to the financial statements for the year ended 31st Mar, 2020

4	OTHER FINANCIAL ASSETS		
	(Unsecured, considered good unless otherwise stated)		
		As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
	NON-CURRENT		
	Security and other deposits	1,126,299	1,126,299
	Total	1,126,299	1,126,299
5	DEFERRED TAX ASSETS AND LIABILITIES		
	Non-Current tax asset (net)	3,770,273	3,771,743
	Total	3,770,273	3,771,743
6	OTHER NON-CURRENT ASSETS		
	Security Deposits with excise, EB and Other Government Authorities	2,204,724	2,108,349
	Capital Advances		-
	Other Advance includes advances for material(s)		-
	Less: Allowance for bad and doubtful advances		-
	Total	2,204,724	2,108,349
7	INVENTORIES		
	Raw material	31,760,497	38,460,516
	Finished goods	52,207,462	54,257,937
	Other goods	865,233	12,247
	stores and spares	661,037	1,619,852
	Total	85,494,229	94,350,552
8	TRADE RECEIVABLES		
	(Unsecured unless otherwise stated)		-
	Considered good	125,578,350	137,896,607
	Considered doubtful		-
	Less: Allowance for bad and doubtful debts		-
	Total	125,578,350	137,896,607

9	CASH AND CASH EQUIVALENTS	As at 31st March 2020	As at 31st March, 2019
	Cash on hand	163,3770	273,861
	Balance with Banks		
	in current accounts	7,688,885	15,633,752
	Term deposits with original maturity of less than three months		-
	Short term, highly liquid investments		-
	Treasury bills with original maturity of less than three months		-
	BANK BALANCES OTHER THAN CASH AND CASH EQUIVALENTS		-
	Earmarked balances with banks		-
	unpaid dividend		-
	Margin money deposits		-
	Investments in term deposits [with original maturity of more than three months but less than twelve months]	10,529,588	20,241,500
	Total	18,381,843	36,149,113
10	OTHER FINANCIAL ASSETS		
	Advance to GENERAL PURCHASE	535,925	123,736
	Advance for RAW MATERIAL	2,142,137	5,559,951
	Advance for Expenses	351,914	50,220
	Advances Others	503,000	291,081
	Total	3,532,976	6,024,988
11	OTHER CURRENT ASSETS		
	VAT credit receivable		27,171
	Excise duty receivable	-	-
	Service tax Credit	-	-
	CENVAT receivable	79,324	79,324
	GST receivable	766,323	
	Other advance [includes prepaid expenses etc]	151,706	496,681
	Total	997,353	603,176
12	ASSETS HELD FOR SALE		
	Free hold land	1,058,000	1,058,000
	Total	1,058,000	1,058,000

(All Amounts							
13. EQUITY SHARE CAPITAL	As at 31st March, 2020	As at 31st March, 2019	As at 31st March, 2018				
AUTHORISED CAPITAL							
11,000,000 EQUITY SHARES OF RS.10/- EACH							
40,000 6% REDEEMABLE CUMULATIVE PREFERENCE SHARES OF RS.10/- EACH							
ISSUED, SUBSCRIBED & FULLY PAID-UP CAPITAL							
51,24,800 [31st March 2017 51,24,800 and 1st April 2016 51,24,800]	51,248,000	51,248,000	51,248,000				
Equity Shares of Rs.10/-each fully paid up in cash							

	As at 31st March, 2020			1st March, 019	As at 31st March, 2018		
	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount	
a) Reconciliation of the number of shares							
EQUITY SHARES							
Balance as at the beginning of the year	5,124,800	51,248,000	5,124,800	51,248,000	5,124,800	51,248,000	
Add: shares issued during the year	-	-	-	-	-	-	
Balance as at the end of the year	5,124,800	51,248,000	5,124,800	51,248,000	5,124,800	51,248,000	
b) Rights, preference and restrictions attached to shares							
Equity Shares - THE COMPANY HAS ISSUED ONLY ONE CLASS OF EQUITY SHARES HAVING A PAR VALUE OF RS.10 PER SHARE. EACH HOLDER OF EQUITY SHARE IS ENTITLED TO ONE VOTE PER SHARE. THE COMPANY DECLARES DIVIDEND IN INDIAN RUPEES. DIVIDEND WHEN PROPOSED BY THE BOARD OF DIRECTORS IS SUBJECT TO THE APPROVAL OF THE SHAREHOLDERS AT THE ANNUAL GENERAL MEETING, EXCEPT IN THE CASE OF INTERIM DIVIDEND, IF ANY.							

c) Details of equity shares held by shareholders holding more than 5% of the agreegrate shares in the Company

		st March, )20		lst March, 019	As at 31st March, 2018	
	Number of shares	% of holding	Number of shares	% of holding	Number of shares	% of holding
Mr. Rakesh Goyal (Equity Shares, 5.9444%)	304,640	5.944%	304,640	5.944%	304,640	5.944%

d) Shares alloted as fully paid-up pursuant to contract(s) without payment of being received in cash during five years immediately preceding Mar 31, 2020

The Company has not made any issue of Bonus Shares or shares in consideration other than cas in pursuance of any contract during the past five years preceding the reporting year

e) The Company has not bought back any shares during the five years immediately preceding the reporting year

(All Amounts in Rs.)

			, ,
14. OTHER EQUITY	As at 31 <sup>st</sup> March	As at 31st March,	As at 31st March,
	2020	2019	2018
A. Summary of Other Equity balance			
Capital Reserve			
Reserve State Subsidy	1,178,000	1,178,000	1,178,000
Forfeited Shares	1,999,888	1,999,888	1,999,888
Retained Earnings	34,365,357	58,985,747	58,072,592
Items of other Comprehensive Income			
- Remeasurements of defined benefit plans			
Total Other Equity	37,543,245	62,163,635	61,250,480

15	BORROWINGS	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
	Borrowings	790,478	1,161,941
	Total	790,478	1,161,941
16	PROVISIONS	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
	NON-CURRENT		
	Provisions for employee benefits (pension, compensated absence and others) (refer note)	1,069,027	2,741,248
	Other provisions (including restructuring etc)		-
	Total(A)	1,069,027	2,741,248
	CURRENT		
	Provisions for employee benefits (pension, compensated absence and others) (refer note)		-
	Total(B)		-
	Total (A +B)	1,069,027	2,741,248

<b>4  </b> <sup>st</sup>	41 <sup>st</sup> Annual Report   2019-20			
17	OTHER NON-CURRENT LIABILITIES	As at 31 <sup>st</sup> March	As at 31st March,	
		2020	2019	
	Advance for land	130,111,191	105,100,000	
	Employee and ex-employee related liabilities		-	
	Total	130,111,191	105,100,000	
18	SHORT TERM BORROWINGS	As at 31 <sup>st</sup> March	As at 31st March,	
		2020	2019	
	Secured			
	HDFC car loan	610,770	2,649,809	
	(Secured by hypothecation of MotorCar Under Hire purchase		-	
	agreement)			
	Unsecured		-	
	From directors	-	39,811,192	
	Inter corporate loans	1,500,000	1,500,000	
	Total	2,110,770	43,961,001	

(All Amounts in Rs.)

19	TRADE PAYABLE	As at 31st March, 2020	As at 31st March, 2019
	DUES TO MICRO AND SMALL ENTERPRISES (as per intimation received from vendor)		
	a. Principal and interest amount remaining unpaid		
	b. Interest due thereon remaining unpaid		
	c. Interest paid by the Company in terms of Sections 16 of the Micro,Small and Medium Enterprises Development Act, 2006, along with theamount of the payment made to the supplier beyond the appointed day		
	d. Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the period) but without addming interest specified underthe Micro, Small and Medium Enterprise Act, 2006		
	e. Interest accrued and remaining unpaid		
	f. Interest remaining due and payable even in succeeding years, until such date when the interest dues as above are actually paid to thes mall enterprises		
	DUES TO OTHERS		
	Acceptances	_	-
	Trade payable	3,313,212	1,570,718
	Total	3,313,212	1,570,718

		Finan	cial Statements
20	OTHER FINANCIAL LIABILITIES	As at 31st March, 2020	As at 31st March, 2019
	NON-CURRENT		-
	Security Deposits	300,002	286,299
	Total(A)	300,002	286,299
	CURRENT		-
	Other payable (payable for purchase of property, plant and equipemnt, employee liability etc)		-
	Total(B)	-	-
	Total (A +B)	300,002	286,299
	a. There are no amounts due for payment to the Investor Education and Protection fund under section 125 of companies act 125 of the Companies Act 2013 as at 31st March 2018 (31st March 2017 Nil, 1st April 2016 Nil)		-
21	OTHER CURRENT LIABILITIES	As at 31st March, 2020	As at 31st March, 2019
	Salaries, wages, bonus and other employee payable	6,634,530	6,354,786
	Statutory dues (including provident fund, tax deducted at source and others)	781,434	3,269,417
	Advance from customers	8,835	19,647
	Other payables	6,464,411	6,890,461
	Total	13,889,210	16,534,311
22	DEFERRED TAX ASSETS AND LIABILITIES	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
	Non-Current tax liabilities (net)	19,655,205	19,805,228
	Total	19,665,205	19,805,228
23	REVENUE FROM OPERATIONS	As at 31st March 2020	As at 31st March, 2019
	Sale of products	505,320,233	809,958,363
	Other operating revenue		-
	Others - sale of scrap, commission etc	3,258,690	3,782,930
	Total	508,578,923	813,741,293
24	OTHER INCOME	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
	Interest Income		
	Bank deposits	1,800,738	268,333
	Others	114,852	145,702
	Insurance claim received	173,133	354,525
	Lease rent received	469,286	387,613
	Total	2,558,009	1,156,173

st I	Annual Report   2019-20		
25	COST OF MATERIALS CONSUMED	As at 31st March 2020	As at 31st March 2019
	Cost Of Raw Materials Consumed		-
	Opening Stock	38,460,516	60,487,282
	Add: Purchase	419,311,432	675,980,353
	Less: Closing Stock	31,760,497	38,460,516
	Raw Material Consumed	426,011,451	698,007,119
	Manufacturing Expenses		-
	Carriage Inward	11,392,330	15,264,976
	Labour Charges	_	1,999,015
	Consumption Of Stores	15,140,207	20,610,884
	Machinery Maintenance	414,399	528,309
	TOTAL	26,946,936	38,403,184
	TOTAL COST OF MATERIALS CONSUMED	452,958,387	736,410,304
26	CHANGES IN INVENTORIES OF FINISHED GOODS STOCK IN PROCESS & STOCK-IN-TRADE	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
	Closing Inventories :		
	Finished Goods	52,207,462	54,257,937
	Other Goods (Scrap)	865,233	12,247
	Total	53,072,695	54,270,184
	Opening Inventories :		-
	Finished Goods	54,257,937	37,958,962
	Other Goods (Scrap)	12,247	359,017
	Total	54,270,184	38,317,979
	Change In Inventories	1,197,489	(15,952,205)
27	EMPLOYEE BENEFITS EXPENSES	As at 31 <sup>st</sup> March 2020	As at 31st March 2019
	Salary	27,786,279	31,189,820
	Leave Salary	1,645,096	1,038,778
	Bonus	1,906,248	1,264,452
	P.F. Company's Contribution	2,418,365	2,613,059
	E.S.I Company's Contribution	737,145	1,231,540
	Staff Welfare	607,732	684,683
	Total	35,100,865	38,022,332
28	FINANCE COST	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019
	Interest To Bank	239,307	436,090
	Bank Charges	11,039	9,733
	Interest To Others	218,352	6,382,647
	Total		6,828,470

			ancial Statements	
9	OTHER EXPENSES	As at 31 <sup>st</sup> March 2020	As at 31st March, 2019	
	A. MANAGERIAL REMUNERATION:		-	
	Directors Remuneration	1,077,073	3,296,236	
	Total	1,077,073	3,296,236	
	B. PAYMENT TO AUDITORS		-	
	Audit Fees	90,000	90,000	
	Tax Audit Fees	35,000	40,000	
	Certification & Other Services	120,000	120,000	
	Income Tax Matters	300,000	150,000	
	Vat/GST Audit Fees		-	
	Total	545,000	400,000	
	C. INSURANCE EXPENSES		-	
	Insurance	843,014	886,524	
	Total	843,014	886,524	
	D. POWER & FUEL EXPENSES		-	
	Power & Fuel	9,584,891	12,677,663	
	Total	9,584,891	12,677,663	
	E. OTHERS :		-	
	Rent & lease rent	1,199,864	1,025,640	
	Postage & telegram	35,959	43,796	
	Telephone	222,825	247,248	
	Conveyance	1,007,700	810,875	
	Travelling expenses	717,624	354,352	
	Printing & stationery	816,526	741,446	
	Subscription & membership	180,303	150,764	
	Fees	814,865	530,120	
	Office maintenance	726,909	1,177,605	
T	Donation	182,100	240,000	
Ť	Vehicle maintenance	328,649	421,450	
Ť	Miscellaneous expenses	1,433,631	1,801,886	
Ť	Professional charges	5,527,177	3,995,010	
Ť	Amc charges	174,300	447,745	
Ť	Sales tax	-	6,563	
Ť	Rates & taxes	386,190	-	
t	Repairs & maintenance	1,045,961	5,982,276	
†	Loss on sale of fixed assets	-	62,981	
Ť	Directors sitting fees	184,000	384,650	
┇	Bad debts		-	
╋	Freight & transportation	3,100,739	3,529,069	

-	Annual Report   2019-20		17 50
	Advertisement	-	17,50
_	Sales promotion	11,337,410	6,530,95
	Commission & brokerage	1,264,410	
	Internal audit fees	90,000	91,50
	Water expense	43,295	76,00
	Swacch bharat cess	-	
	Income tax expense	42,744	206,09
	TOTAL (E)	30,863,181	28,875,52
_	Grand Total - Other expenses	42,913,159	46,135,95
30	Related Party Disclosure	As at 31 <sup>st</sup> March 2020	As at 31 March, 2019
	A) List of Related Parties		
	i) Key Managerial Personnel		
	Rakesh Goyal (Managing Director)		
	Mahavir Singh (Whole-time Director)		
	M.T.Elumalai (Director)		
	Muruganandam (Company Secretary)		
	G.Chithra (Chief Financial Officer)		
	ii) Relatives of Key Managerial Personnel		
	Durga Devi Goyal		
	Seema Goyal		
	Drishya Goyal		
	Saatvik Goyal		
	Saachi Goyal		
	Indersain Goyal HUF(S)		
	Rakesh Goyal (HUF)		
	B)Transactions with Related Parties		
	Durga Devi Goyal - Lease Rent Received	313,097	276,00
	Seema Goyal (Salary)	550,000	600,00
	Director's Salary, Bonus and Leave Salary		
	Rakesh Goyal (Managing Director)	760,016	3,000,09
	Mahavir Singh (Whole-time Director)	-	495,00
	Rajalakshmi	194,139	
	T.Elumalai	3987008	380,00
	Sudharsan	358,330	
	Bishwasva Das (Director)	313,057	289,14
	Consultation fees to Director		
	Mahavir Singh (Whole-time Director)	1,637,372	1,815,00

		Finan	cial Statement
	Interest to Director		
	Rakesh Goyal (Managing Director)		2,053,062
	C) Repayment of Loan		
	Durga Devi Goyal	8,297,949	_
	Rakesh Goyal	32,013,243	-
	D) Outstanding Balance with Related Party		
	Durga Devi Goyal Receivable / (payable)		(8,297,949)
	Rakesh Goyal Receivable / (payable)		(31,513,243)
	Durga Devi Goyal - Lease Rent receivable/(payable)	33,040	_
	Durga Devi Goyal - Lease Advance Recivable/ (payable)	(130,111,191)	(105,100,000)
	Seema Goyal (Salary)		-
31	CONTINGENT LIABILITIES		
	On account of VAT appeal before Tribunal for reversal of input credit for AY2014-15	25,400,000	25,400,000
	On account of Income Tax penalty u/s 271(1)(c) for AY2011-12 filed by the department before ITAT, Chennai	8,200,000	8,200,000
	On Account of Income Tax Appeal Before ITAT, Chennai - A/Y 2011-12	11,606,700	-
	On Account of Income Tax Appeal before CIT (A) - A/Y 2014- 15		-
	Service Tax		-
	Total	45,206,700	33,600,000
32	EARNING PER SHARE	As at 31 <sup>st</sup> March 2020	As at 31st March 2019
	a) Basic & Diluted		
	Profit after tax	(24,620,391)	913,155
	Weighted average number of shares outstanding	5124800	5,124,800
	Basic & Diluted EPS Rs.	(4.80)	0.18
	Face Value Rs.	10.00	10.00
33	GENERAL	As at 31st March, 2020	As at 31st March, 2019
a}	Balance in Sundry Debtors / Creditors and advances are subjected to confirmation		
b}	Previous Year's Figure have been Re-arranged and Re-grouped wherever necessary.		
c}	Tax Deducted at Source from the payment to contractors, Professional charges and salaries have been deposited in time.		
d}	Earnings in foreign exchange	NIL	NIL
e}	Expenditure in foreign currency	NIL	NIL
f}	Additional information pursuant to the provisions of Schedule - III of Companies Act, 2013 to the extent applicable to the company.		

#### SIGNATURE TO NOTES TO ACCOUNTS FROM No: 1 to No. 33 as per report of even date

As per our report of even date attached FOR ABHAY JAIN & CO Chartered Accountants FRN No: 000008S For and on Behalf of the Board

(A.K.Jain) Partner M.No.070224 RAKESH GOYAL [Managing Director] [DIN: 00990310] M T ELUMALAI [Director] [DIN: 01278399]

Place: Chennai Date: 26<sup>th</sup> June 2020 G. CHITRA [Chief Financial Officer]

# TAMILNADU STEEL TUBES LTD.

123

CIN: L27110TN1979PLC007887

Regd. Office: Mercury Apts., 1st Floor, No. 65, Pantheon Road, Egmore, Chennai-600 008, TN Phones: 2855 5653 / 2855 5673; Fax: 091-044-2855 5643 E-mail: tnsteel79@gmail.com / tnt.share@yahoo.in Website: www.tamilnadusteeltubesltd.com

Dear Shareholder,

RE : Green Initiative in Corporate : Go Paperless

The Ministry of Corporate Affairs ('Ministry') has taken a "Green Initiative in Corporate Governance" by allowing paperless compliances by companies through electronic mode. In accordance with the Circulars bearing No.17/2011 dated 21.04.2011 issued by the Ministry, companies can now send various notices/documents (including notice calling Annual General Meeting, Audited Financial Statements, Directors' Report, Auditors' Report etc.) to their shareholders through electronic mode, to the registered e-mail addresses of the shareholders.

It is a welcome move for the society at large, as this will reduce paper consumption to a great extent and allow public at large to contribute towards a greener environment.

This is also a golden opportunity for every shareholder of Tamilnadu Steel Tubes Limited (the Company) to contribute to the Corporate Social Responsibility initiative of the Company. All you have to do is to register your e-mail id with the Company to receive communication through electronic mode.

#### Advantages of registering for E-communication:

Receive communication promptly. Reduce paper consumption and save trees. Eliminate wastage of paper. Avoid loss of document in postal transit. Save costs on paper and postage.

We therefore, invite you to contribute to the cause by filling up the form given along with for registering your e-mail ID and send it back to us.

Kindly note that you still wish to get a hard copy/physical copy of all the communications, the Company undertakes to provide the same at no extra cost to you. In case you desire to receive the above mentioned documents in physical form, you are requested to send an e-mail to tnt.share@yahoo.in or send a letter to the address as mentioned above.

#### **Registration / Updating of E-Mail IDs and Bank Details**

Members are requested to support "Green Initiative" by registering their e-mail address with the company, if not already done.

Those Members, who have changed their e-mail ID, are requested to register their new e-mail ID with the Company in case the shares are held in physical form and with the Depository Participant where shares are held in Demat mode. Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is required to maintain Bank details of its Members for the purpose of payment of Dividends etc. Members are requested to

register / update their bank details with the Company in case shares are held in physical form and with their depository Participants as well as the Company where shares are held in dematerialized mode, to enable expeditious credit of the dividend to their bank accounts electronically through ACH.

For TAMILNADU STEEL TUBES LIMITED Sd/-(Rakesh Goyal) Managing Director

#### **E-COMMUNICATION REGISTRATION FORM**

То

M/s Tamilnadu Steel Tubes Ltd.

Mercury Apartments, 1st Floor,

No.65, Pantheon Road, Egmore,

CHENNAI -600 008

Dear Sir / Madam,

#### **RE: Green Initiative in Corporate Governance**

I agree to receive all communication from the Company in electronic mode. Please register my e-mail id in your records for sending communication through e-mail.

Folio No. / DP ID & Client ID	
Name of the 1st Registered Holder	:
Name of the Joint Holder (s):	
Registered Address:	
e-mail ID:	

**Signature of the First Holder** 



